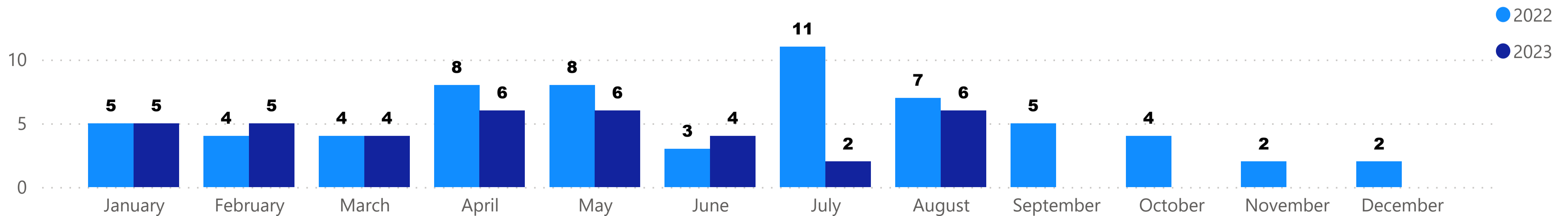




## Bartow Board of REALTORS®, Inc. Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

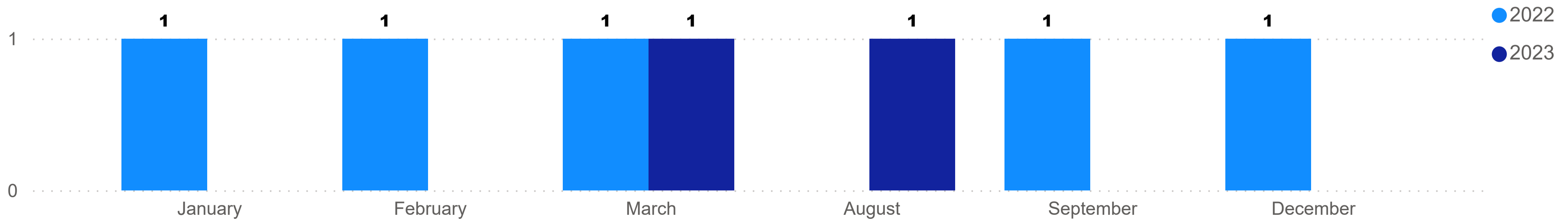
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999			1		1	1							3
\$ 140,000 - 159,999													
\$ 160,000 - 179,999					1								1
\$ 180,000 - 199,999				1		1							2
\$ 200,000 - 249,999		2											2
\$ 250,000 - 299,999		1	2	1			1	2					7
\$ 300,000 - 349,999	2	1	1	3	3	1							11
\$ 350,000 - 399,999						1		1					2
\$ 400,000 - 499,999	1	1			1		1	2					6
\$ 500,000 - 599,999	2							1					3
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over				1									1
<b>Total</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>6</b>	<b>6</b>	<b>4</b>	<b>2</b>	<b>6</b>					<b>38</b>



## Bartow Board of REALTORS®, Inc. Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999													
\$ 140,000 - 159,999													
\$ 160,000 - 179,999			1										1
\$ 180,000 - 199,999													
\$ 200,000 - 249,999								1					1
\$ 250,000 - 299,999													
\$ 300,000 - 349,999													
\$ 350,000 - 399,999													
\$ 400,000 - 499,999													
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
<b>Total</b>			1					1					2

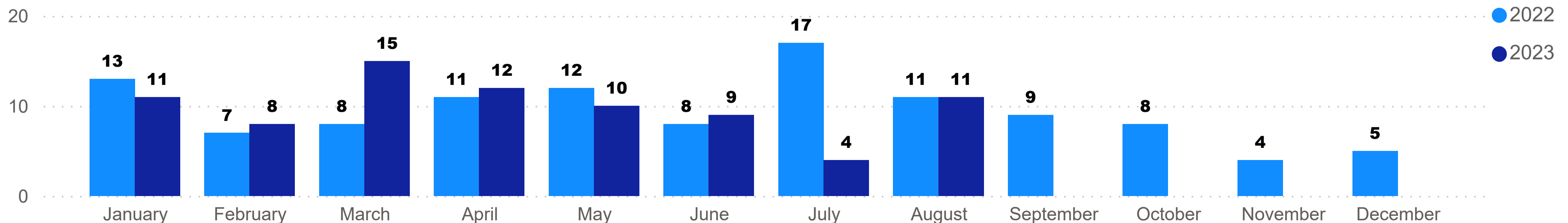




# Bartow Board of REALTORS® , Inc. Monthly Sales Trend Indicator 2023

## Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999	1				1								2
\$ 70,000 - 79,999	1		1										2
\$ 80,000 - 89,999													
\$ 90,000 - 99,999			1										1
\$ 100,000 - 119,999													
\$ 120,000 - 139,999			3	3	1	1							8
\$ 140,000 - 159,999	2					1		1					4
\$ 160,000 - 179,999		2	1	2	2	3	1	1					12
\$ 180,000 - 199,999	1	1	4	1		1	1						9
\$ 200,000 - 249,999	1	2	1		1			3					8
\$ 250,000 - 299,999		1	3	1	1		1	2					9
\$ 300,000 - 349,999	2	1	1	4	3	1							12
\$ 350,000 - 399,999						2		1					3
\$ 400,000 - 499,999	1	1			1		1	2					6
\$ 500,000 - 599,999	2							1					3
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over				1									1
<b>Total</b>	<b>11</b>	<b>8</b>	<b>15</b>	<b>12</b>	<b>10</b>	<b>9</b>	<b>4</b>	<b>11</b>					<b>80</b>



## Bartow Board of REALTORS®, Inc. Monthly Sales Trend Indicator 2023

### Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2				1								3
2	2	3	5	7	2	3		3					25
3	4	5	10	3	6	6	3	7					44
4	2			2	1			1					6
5	1						1						2
<b>Total</b>	<b>11</b>	<b>8</b>	<b>15</b>	<b>12</b>	<b>10</b>	<b>9</b>	<b>4</b>	<b>11</b>					<b>80</b>

### Sales by Bathroom Count

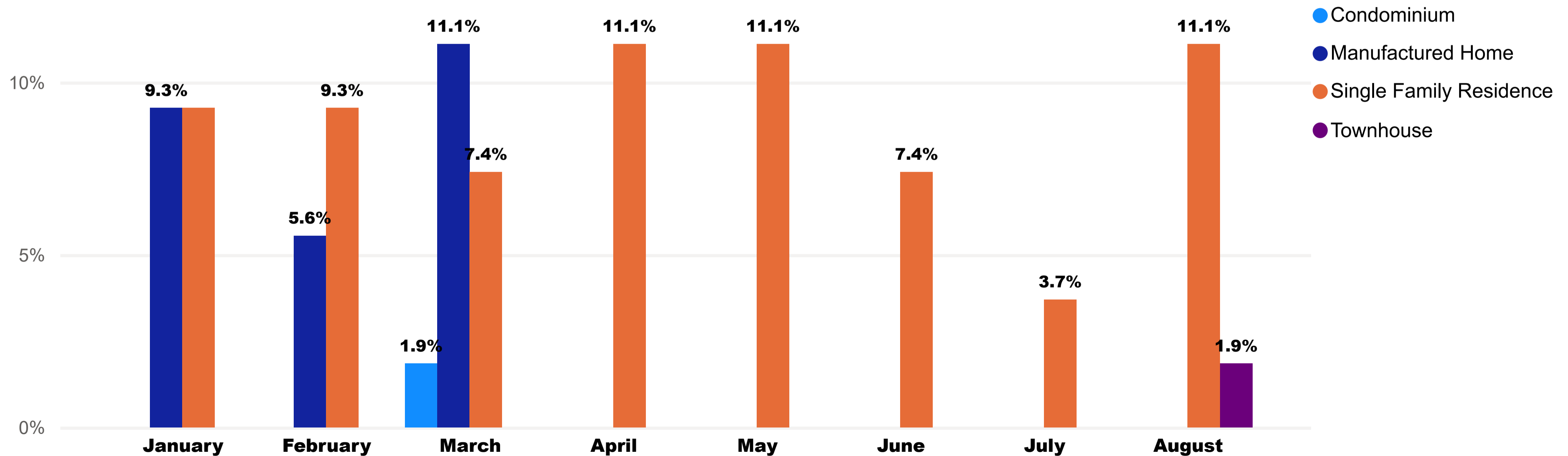
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	2	2	2		2	1							9
2	6	6	13	10	8	8	3	9					63
3	3			1				2					6
5							1						1
6+				1									1
<b>Total</b>	<b>11</b>	<b>8</b>	<b>15</b>	<b>12</b>	<b>10</b>	<b>9</b>	<b>4</b>	<b>11</b>					<b>80</b>

# Bartow Board of REALTORS®, Inc. Monthly Sales Trend Indicator 2023

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
Condominium			1										1
Manufactured Home	5	3	6										14
Single Family Residence	5	5	4	6	6	4	2	6					38
Townhouse								1					1
<b>Total</b>	<b>10</b>	<b>8</b>	<b>11</b>	<b>6</b>	<b>6</b>	<b>4</b>	<b>2</b>	<b>7</b>					<b>54</b>

### YTD % of Sales by Property Type





## Bartow Board of REALTORS®, Inc. Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							
\$ 90,000 - 99,999							
\$ 100,000 - 119,999							
\$ 120,000 - 139,999							
\$ 140,000 - 159,999							
\$ 160,000 - 179,999							
\$ 180,000 - 199,999							1
\$ 200,000 - 249,999	1	14%	237,000	225,000	95%	7	1
\$ 250,000 - 299,999	2	29%	264,995	257,495	97%	14	
\$ 300,000 - 349,999							1
\$ 350,000 - 399,999	1	14%	375,000	375,000	100%	6	2
\$ 400,000 - 499,999	2	29%	464,950	462,450	99%	37	
\$ 500,000 - 599,999	1	14%	560,000	530,000	95%	67	
\$ 600,000 - 699,999							2
\$ 700,000 - 799,999							
\$ 800,000 - 899,999							
\$ 900,000 - 999,999							
\$ 1,000,000 - and over							1
<b>Total</b>	<b>7</b>	<b>100%</b>	<b>375,984</b>	<b>367,127</b>	<b>98%</b>	<b>26</b>	<b>8</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**





## Bartow Board of REALTORS®, Inc. Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999	2	2.50%	72,250	64,000	89%	19	
\$ 70,000 - 79,999	2	2.50%	81,475	74,500	91%	11	
\$ 80,000 - 89,999							
\$ 90,000 - 99,999	1	1.25%	99,950	99,950	100%	15	
\$ 100,000 - 119,999							
\$ 120,000 - 139,999	8	10.00%	137,437	133,350	97%	20	
\$ 140,000 - 159,999	4	5.00%	172,700	151,026	87%	10	
\$ 160,000 - 179,999	12	15.00%	176,900	171,733	97%	33	
\$ 180,000 - 199,999	9	11.25%	191,633	191,656	100%	44	1
\$ 200,000 - 249,999	8	10.00%	227,669	225,125	99%	33	1
\$ 250,000 - 299,999	9	11.25%	280,438	276,054	98%	32	
\$ 300,000 - 349,999	12	15.00%	326,817	315,208	96%	28	1
\$ 350,000 - 399,999	3	3.75%	391,000	378,000	97%	40	2
\$ 400,000 - 499,999	6	7.50%	478,800	456,817	95%	44	
\$ 500,000 - 599,999	3	3.75%	640,000	548,333	86%	56	
\$ 600,000 - 699,999							2
\$ 700,000 - 799,999							
\$ 800,000 - 899,999							
\$ 900,000 - 999,999							
\$ 1,000,000 - and over	1	1.25%	1,175,000	1,150,000	98%	458	1
<b>Total</b>	<b>80</b>	<b>100.00%</b>	<b>268,164</b>	<b>257,143</b>	<b>96%</b>	<b>37</b>	<b>8</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

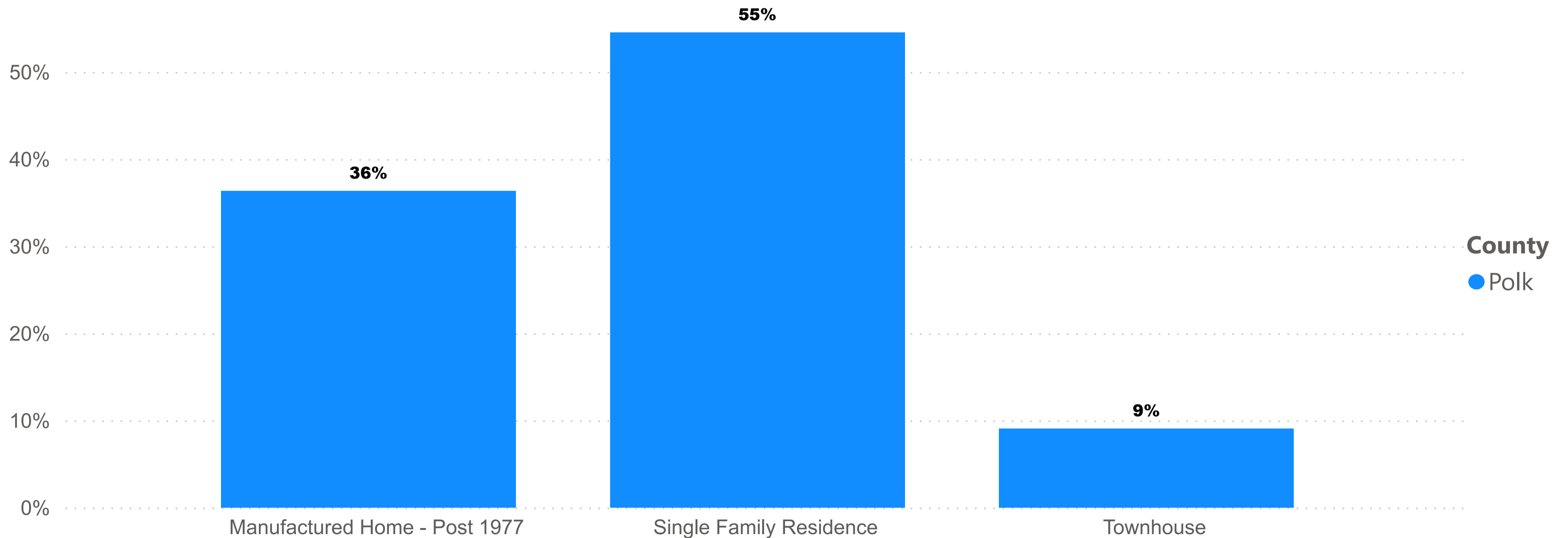
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	13	162,942	153,981	95%	83	39	3.00
10/31/2019	10	196,190	191,595	98%	111	36	3.60
11/30/2019	9	175,383	170,850	97%	49	36	4.00
12/31/2019	8	149,325	140,188	94%	54	28	3.50
01/31/2020	11	146,264	135,418	93%	71	28	2.55
02/29/2020	7	173,950	167,707	96%	206	31	4.43
03/31/2020	8	203,850	198,181	97%	53	27	3.38
04/30/2020	9	163,233	162,211	99%	64	23	2.56
05/31/2020	7	115,250	83,571	73%	64	20	2.86
06/30/2020	5	216,580	214,290	99%	69	21	4.20
07/31/2020	5	216,150	203,434	94%	133	20	4.00
08/31/2020	12	149,758	147,958	99%	34	18	1.50
09/30/2020	6	215,600	208,167	97%	82	20	3.33
10/31/2020	7	149,014	146,257	98%	86	20	2.86
11/30/2020	5	242,540	237,080	98%	92	17	3.40
12/31/2020	6	314,833	306,000	97%	63	10	1.67
01/31/2021	9	787,150	625,550	79%	507	10	1.11
02/28/2021	5	183,360	176,300	96%	42	11	2.20
03/31/2021	10	232,215	219,240	94%	45	9	0.90
04/30/2021	10	221,080	220,870	100%	24	19	1.90
05/31/2021	7	148,493	139,343	94%	19	17	2.43
06/30/2021	10	201,290	193,770	96%	37	15	1.50
07/31/2021	8	219,150	216,375	99%	56	17	2.13
08/31/2021	7	188,107	175,857	93%	17	11	1.57
09/30/2021	7	245,200	237,143	97%	43	11	1.57
10/31/2021	13	214,992	210,308	98%	26	9	0.69
11/30/2021	8	228,575	228,194	100%	25	17	2.13
12/31/2021	8	284,200	278,738	98%	17	13	1.63
01/31/2022	13	206,546	204,069	99%	37	12	0.92
02/28/2022	7	294,229	289,843	99%	19	16	2.29
03/31/2022	8	246,487	250,125	101%	4	20	2.50
04/30/2022	11	329,209	322,500	98%	11	12	1.09
05/31/2022	12	304,042	294,158	97%	25	13	1.08
06/30/2022	8	224,256	219,988	98%	44	16	2.00
07/31/2022	16	263,187	265,500	101%	16	18	1.13
08/31/2022	11	286,127	289,734	101%	16	16	1.45
09/30/2022	9	631,133	599,322	95%	96	18	2.00
10/31/2022	8	281,163	271,750	97%	32	20	2.50
11/30/2022	4	242,450	226,000	93%	37	21	5.25
12/31/2022	4	195,725	195,125	100%	29	23	5.75
01/31/2023	10	324,600	291,800	90%	47	19	1.90
02/28/2023	8	262,413	250,425	95%	50	14	1.75
03/31/2023	11	197,654	195,859	99%	39	19	1.73
04/30/2023	6	466,417	435,417	93%	129	18	3.00
05/31/2023	6	290,467	287,417	99%	19	15	2.50
06/30/2023	4	253,975	256,500	101%	27	14	3.50
07/31/2023	2	392,500	382,500	97%	41	11	5.50
08/31/2023	7	375,984	367,127	98%	26	8	1.14



**Top 5 Unit Sales by County and Property Type**

*\* Counties with the same % of Sales maybe Included.*

Property Type	Polk	Total
Manufactured Home - Post 1977	36%	36%
Single Family Residence	55%	55%
Townhouse	9%	9%
<b>Total</b>	<b>100%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲  
 Bartow FL August 2023

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

**Condominium / Cooperative Units  
 Number of Bedrooms**

**Active Listings  
 (Unsold Homes)**

**Sales Pending  
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999				
\$ 250,000 - 299,999		2		2
\$ 300,000 - 349,999				
\$ 350,000 - 399,999		1		1
\$ 400,000 - 499,999		2		2
\$ 500,000 - 599,999		1		1
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
<b>Total</b>		<b>6</b>		<b>6</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999		1		1
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
<b>Total</b>		<b>1</b>		<b>1</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		
\$ 140,000 - 159,999		
\$ 160,000 - 179,999		
\$ 180,000 - 199,999		
\$ 200,000 - 249,999	2	
\$ 250,000 - 299,999		
\$ 300,000 - 349,999	2	
\$ 350,000 - 399,999	1	
\$ 400,000 - 499,999		
\$ 500,000 - 599,999		
\$ 600,000 - 699,999	2	
\$ 700,000 - 799,999		
\$ 800,000 - 899,999		
\$ 900,000 - 999,999		
\$ 1,000,000 - and over	1	
<b>Total</b>	<b>8</b>	

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	1	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		
\$ 140,000 - 159,999		
\$ 160,000 - 179,999		
\$ 180,000 - 199,999	1	
\$ 200,000 - 249,999	2	1
\$ 250,000 - 299,999		
\$ 300,000 - 349,999	1	
\$ 350,000 - 399,999	2	
\$ 400,000 - 499,999	2	
\$ 500,000 - 599,999	2	
\$ 600,000 - 699,999		
\$ 700,000 - 799,999		
\$ 800,000 - 899,999		
\$ 900,000 - 999,999		
\$ 1,000,000 - and over		
<b>Total</b>	<b>11</b>	<b>1</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	3	1
31-60	2	
61-90	1	
<b>Total</b>	<b>6</b>	<b>1</b>

