StellarMLS 2019 Monthly MLS Statistics Reported by County 2019 UNITS SOLD / AVERAGE DAYS ON MARKET

| | | | 2019 0 | NITS SOLD / AVE | CRAGE DATS ON MA | | | | |
|--------------|------------|------|------------|-----------------|------------------|------|-------------|--------------|---------|
| | Jan | * | Feb* | | Mar* | | 1st Quarter | Year To Date | %Total |
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 54 | 72 | 56 | 83 | 50 | 76 | 160 | 160 | 0.46% |
| Charlotte | 314 | 67 | 455 | 74 | 558 | 74 | 1,327 | 1,327 | 3.84% |
| Desoto | 16 | 48 | 23 | 51 | 20 | 93 | 59 | 59 | 0.17% |
| Hillsborough | 1,480 | 50 | 1,889 | 55 | 2,225 | 55 | 5,594 | 5,594 | 16.20% |
| Lake | 442 | 57 | 505 | 62 | 649 | 63 | 1,596 | 1,596 | 4.62% |
| Lee | 17 | 81 | 26 | 90 | 39 | 145 | 82 | 82 | 0.24% |
| Manatee | 495 | 73 | 651 | 75 | 921 | 74 | 2,067 | 2,067 | 5.99% |
| Marion | 78 | 52 | 105 | 53 | 132 | 45 | 315 | 315 | 0.91% |
| Okeechobee | 12 | 48 | 15 | 89 | 17 | 102 | 44 | 44 | 0.13% |
| Orange | 1,218 | 56 | 1,568 | 56 | 1,898 | 51 | 4,684 | 4,684 | 13.57% |
| Osceola | 471 | 53 | 564 | 63 | 764 | 60 | 1,799 | 1,799 | 5.21% |
| Pasco | 774 | 56 | 887 | 55 | 1,168 | 58 | 2,829 | 2,829 | 8.19% |
| Pinellas | 1,251 | 54 | 1,627 | 56 | 2,069 | 52 | 4,947 | 4,947 | 14.33% |
| Polk | 703 | 56 | 872 | 60 | 1,155 | 61 | 2,730 | 2,730 | 7.91% |
| Puerto Rico | 28 | 35 | 43 | 41 | 49 | 52 | 120 | 120 | 0.35% |
| Sarasota | 694 | 73 | 895 | 87 | 1,200 | 77 | 2,789 | 2,789 | 8.08% |
| Seminole | 466 | 53 | 552 | 57 | 750 | 50 | 1,768 | 1,768 | 5.12% |
| Sumter | 87 | 56 | 96 | 81 | 136 | 71 | 319 | 319 | 0.92% |
| Volusia | 321 | 54 | 413 | 64 | 562 | 55 | 1,296 | 1,296 | 3.75% |
| Total | 8,921 | 57 | 11,242 | 62 | 14,362 | 59 | 34,525 | 34,525 | 100.00% |
| | | | | | | | | | |

2019 TOTAL SALES VOLUME

| | Jan* | Feb* | Mar* | 1st Quarter | Year To Date | %Total |
|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------|
| Brevard | \$15,491,190 | \$17,486,604 | \$13,708,500 | \$46,686,294 | \$46,686,294 | 0.48% |
| Charlotte | \$78,890,057 | \$120,941,876 | \$138,673,338 | \$338,505,271 | \$338,505,271 | 3.45% |
| Desoto | \$2,334,000 | \$3,995,675 | \$3,192,860 | \$9,522,535 | \$9,522,535 | 0.10% |
| Hillsborough | \$400,269,289 | \$508,197,672 | \$619,385,124 | \$1,527,852,085 | \$1,527,852,085 | 15.55% |
| Lake | \$101,791,845 | \$121,078,438 | \$160,299,647 | \$383,169,930 | \$383,169,930 | 3.90% |
| Lee | \$4,647,300 | \$8,810,950 | \$18,700,300 | \$32,158,550 | \$32,158,550 | 0.33% |
| Manatee | \$165,203,203 | \$222,258,126 | \$313,838,771 | \$701,300,100 | \$701,300,100 | 7.14% |
| Marion | \$16,476,576 | \$21,992,560 | \$28,191,043 | \$66,660,179 | \$66,660,179 | 0.68% |
| Okeechobee | \$2,061,400 | \$3,409,900 | \$3,702,000 | \$9,173,300 | \$9,173,300 | 0.09% |
| Orange | \$360,271,277 | \$488,692,045 | \$597,336,613 | \$1,446,299,935 | \$1,446,299,935 | 14.72% |
| Osceola | \$124,577,650 | \$146,601,467 | \$192,338,437 | \$463,517,554 | \$463,517,554 | 4.72% |
| Pasco | \$166,017,718 | \$191,558,648 | \$257,217,816 | \$614,794,182 | \$614,794,182 | 6.26% |
| Pinellas | \$432,774,327 | \$557,766,612 | \$678,504,310 | \$1,669,045,249 | \$1,669,045,249 | 16.99% |
| Polk | \$134,294,837 | \$172,026,485 | \$230,980,388 | \$537,301,710 | \$537,301,710 | 5.47% |
| Puerto Rico | \$3,995,682 | \$9,234,269 | \$8,342,969 | \$21,572,920 | \$21,572,920 | 0.22% |
| Sarasota | \$272,764,863 | \$345,995,476 | \$439,491,918 | \$1,058,252,257 | \$1,058,252,257 | 10.77% |
| Seminole | \$127,930,378 | \$164,405,577 | \$219,003,577 | \$511,339,532 | \$511,339,532 | 5.21% |
| Sumter | \$20,055,640 | \$25,552,990 | \$38,418,465 | \$84,027,095 | \$84,027,095 | 0.86% |
| Volusia | \$76,183,537 | \$91,447,242 | \$133,633,444 | \$301,264,223 | \$301,264,223 | 3.07% |
| Total | \$2,506,030,769 | \$3,221,452,612 | \$4,094,959,520 | \$9,822,442,901 | \$9,822,442,901 | 100.00% |

StellarMLS 2019 Monthly MLS Statistics Reported by County 2019 AVERAGE & MEDIAN SALE PRICES

| | Jan* | | Feb |)* | Ma | r* | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 1st Quarter | 1st Quarter | Year to Date |
| Brevard | \$286,874 | \$225,000 | \$312,261 | \$210,000 | \$274,170 | \$217,450 | \$291,789 | \$218,200 | \$291,789 |
| Charlotte | \$251,242 | \$213,250 | \$265,806 | \$205,000 | \$248,519 | \$214,950 | \$255,091 | \$210,000 | \$255,091 |
| Desoto | \$145,875 | \$132,500 | \$173,725 | \$155,000 | \$159,643 | \$134,730 | \$161,399 | \$135,000 | \$161,399 |
| Hillsborough | \$270,452 | \$225,000 | \$269,030 | \$227,000 | \$278,375 | \$230,000 | \$273,123 | \$228,000 | \$273,123 |
| Lake | \$230,298 | \$222,300 | \$239,759 | \$225,500 | \$246,995 | \$224,000 | \$240,081 | \$225,000 | \$240,081 |
| Lee | \$273,371 | \$234,800 | \$338,883 | \$267,500 | \$479,495 | \$312,000 | \$392,177 | \$264,500 | \$392,177 |
| Manatee | \$333,744 | \$273,000 | \$341,410 | \$268,000 | \$340,759 | \$275,000 | \$339,284 | \$272,221 | \$339,284 |
| Marion | \$211,238 | \$195,000 | \$209,453 | \$211,000 | \$213,569 | \$195,000 | \$211,620 | \$200,000 | \$211,620 |
| Okeechobee | \$171,783 | \$179,950 | \$227,327 | \$195,000 | \$217,765 | \$195,000 | \$208,484 | \$185,000 | \$208,484 |
| Orange | \$295,789 | \$250,000 | \$311,666 | \$260,000 | \$314,719 | \$265,000 | \$308,775 | \$259,325 | \$308,775 |
| Osceola | \$264,496 | \$233,660 | \$259,932 | \$236,000 | \$251,752 | \$235,000 | \$257,653 | \$235,000 | \$257,653 |
| Pasco | \$214,493 | \$189,000 | \$215,962 | \$195,000 | \$220,221 | \$200,995 | \$217,319 | \$195,000 | \$217,319 |
| Pinellas | \$345,943 | \$227,000 | \$342,819 | \$240,000 | \$327,938 | \$229,500 | \$337,385 | \$233,000 | \$337,385 |
| Polk | \$191,031 | \$185,500 | \$197,278 | \$190,000 | \$199,983 | \$194,000 | \$196,814 | \$190,000 | \$196,814 |
| Puerto Rico | \$142,703 | \$88,800 | \$214,750 | \$95,000 | \$170,265 | \$105,000 | \$179,774 | \$95,000 | \$179,774 |
| Sarasota | \$393,033 | \$265,000 | \$386,587 | \$267,000 | \$366,243 | \$260,000 | \$379,438 | \$263,000 | \$379,438 |
| Seminole | \$274,529 | \$242,775 | \$297,836 | \$262,000 | \$292,005 | \$260,245 | \$289,219 | \$256,750 | \$289,219 |
| Sumter | \$230,525 | \$209,000 | \$266,177 | \$237,000 | \$282,489 | \$239,950 | \$263,408 | \$234,500 | \$263,408 |
| Volusia | \$237,332 | \$195,000 | \$221,422 | \$200,000 | \$237,782 | \$199,900 | \$232,457 | \$200,000 | \$232,457 |
| Total | \$280,914 | \$225,000 | \$286,555 | \$230,095 | \$285,125 | \$232,000 | \$284,502 | \$230,000 | \$284,502 |

2019 UNITS SOLD / AVERAGE DAYS ON MARKET

| | Apr | * | May* | : | June* | ¢ | 2nd Quarter | Mid Year Total | %Total |
|--------------|------------|------|------------|------|------------|------|-------------|----------------|---------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 68 | 60 | 93 | 52 | 63 | 58 | 224 | 384 | 0.47% |
| Charlotte | 694 | 76 | 655 | 79 | 539 | 79 | 1,888 | 3,215 | 3.90% |
| Desoto | 41 | 49 | 40 | 68 | 30 | 83 | 111 | 170 | 0.21% |
| Hillsborough | 2,516 | 51 | 2,828 | 50 | 2,727 | 46 | 8,071 | 13,665 | 16.58% |
| Lake | 744 | 54 | 735 | 54 | 755 | 55 | 2,234 | 3,830 | 4.65% |
| Lee | 46 | 68 | 48 | 92 | 56 | 79 | 150 | 232 | 0.28% |
| Manatee | 937 | 75 | 1,055 | 73 | 910 | 77 | 2,902 | 4,969 | 6.03% |
| Marion | 141 | 60 | 127 | 65 | 126 | 52 | 394 | 709 | 0.86% |
| Okeechobee | 28 | 118 | 16 | 65 | 16 | 73 | 60 | 104 | 0.13% |
| Orange | 1,999 | 51 | 2,276 | 47 | 2,109 | 42 | 6,384 | 11,068 | 13.43% |
| Osceola | 756 | 58 | 888 | 54 | 755 | 52 | 2,399 | 4,198 | 5.09% |
| Pasco | 1,278 | 57 | 1,367 | 55 | 1,244 | 52 | 3,889 | 6,718 | 8.15% |
| Pinellas | 2,156 | 56 | 2,379 | 54 | 1,999 | 52 | 6,534 | 11,481 | 13.93% |
| Polk | 1,263 | 58 | 1,309 | 52 | 1,199 | 57 | 3,771 | 6,501 | 7.89% |
| Puerto Rico | 63 | 53 | 53 | 49 | 86 | 71 | 202 | 322 | 0.39% |
| Sarasota | 1,325 | 83 | 1,450 | 84 | 1,220 | 84 | 3,995 | 6,784 | 8.23% |
| Seminole | 740 | 47 | 898 | 42 | 773 | 41 | 2,411 | 4,179 | 5.07% |
| Sumter | 136 | 50 | 142 | 49 | 154 | 62 | 432 | 751 | 0.91% |
| Volusia | 579 | 55 | 699 | 59 | 568 | 52 | 1,846 | 3,142 | 3.81% |
| Total | 15,510 | 59 | 17,058 | 57 | 15,329 | 55 | 47,897 | 82,422 | 100.00% |
| | | | | | | | | | |

StellarMLS 2019 Monthly MLS Statistics Reported by County 2019 TOTAL SALES VOLUME

| | | 2013 TOTAL | JALLS VOLUIVIL | | | |
|--------------|-----------------|-----------------|-----------------|------------------|------------------|---------|
| | Apr* | May* | June* | 2nd Quarter | Mid Year Total | %Total |
| Brevard | \$18,430,130 | \$24,740,211 | \$17,689,570 | \$60,859,911 | \$107,546,205 | 0.45% |
| Charlotte | \$181,918,553 | \$175,737,361 | \$145,787,813 | \$503,443,727 | \$841,948,998 | 3.54% |
| Desoto | \$7,236,458 | \$7,505,850 | \$5,405,900 | \$20,148,208 | \$29,670,743 | 0.12% |
| Hillsborough | \$699,765,768 | \$811,247,645 | \$846,271,227 | \$2,357,284,640 | \$3,885,136,725 | 16.34% |
| Lake | \$188,409,718 | \$191,692,131 | \$192,458,821 | \$572,560,670 | \$955,730,600 | 4.02% |
| Lee | \$28,145,850 | \$34,007,999 | \$34,467,349 | \$96,621,198 | \$128,779,748 | 0.54% |
| Manatee | \$317,927,988 | \$358,037,603 | \$317,369,484 | \$993,335,075 | \$1,694,635,175 | 7.13% |
| Marion | \$27,918,402 | \$27,057,791 | \$26,305,096 | \$81,281,289 | \$147,941,468 | 0.62% |
| Okeechobee | \$5,187,300 | \$2,613,000 | \$3,304,750 | \$11,105,050 | \$20,278,350 | 0.09% |
| Orange | \$636,974,316 | \$768,986,489 | \$692,766,259 | \$2,098,727,064 | \$3,545,026,999 | 14.91% |
| Osceola | \$197,658,948 | \$239,194,737 | \$199,254,175 | \$636,107,860 | \$1,099,625,414 | 4.63% |
| Pasco | \$273,178,151 | \$302,851,434 | \$285,595,739 | \$861,625,324 | \$1,476,419,506 | 6.21% |
| Pinellas | \$677,671,188 | \$756,169,817 | \$622,509,858 | \$2,056,350,863 | \$3,725,396,112 | 15.67% |
| Polk | \$253,525,067 | \$266,098,173 | \$254,291,800 | \$773,915,040 | \$1,311,216,750 | 5.51% |
| Puerto Rico | \$16,190,684 | \$9,982,742 | \$11,895,276 | \$38,068,702 | \$59,641,622 | 0.25% |
| Sarasota | \$513,050,042 | \$575,026,295 | \$446,661,949 | \$1,534,738,286 | \$2,592,990,543 | 10.91% |
| Seminole | \$208,900,099 | \$262,297,221 | \$233,497,398 | \$704,694,718 | \$1,216,034,250 | 5.11% |
| Sumter | \$35,645,962 | \$36,187,230 | \$45,419,495 | \$117,252,687 | \$201,279,782 | 0.85% |
| Volusia | \$129,448,108 | \$168,462,401 | \$137,195,927 | \$435,106,436 | \$736,370,659 | 3.10% |
| Total | \$4,417,182,732 | \$5,017,896,130 | \$4,518,147,886 | \$13,953,226,748 | \$23,775,669,649 | 100.00% |
| | | | | | | |

2019 AVERAGE & MEDIAN SALE PRICES

| | Ap | Apr* | | May* | | June* | | Median Sale Price | Avg. Sales Price |
|--------------|-----------|-----------|--------------------|-----------|-----------|-----------|-------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 2nd Quarter | 2nd Quarter | Year to Date |
| Brevard | \$271,031 | \$222,500 | \$266,024 | \$230,000 | \$280,787 | \$205,000 | \$271,696 | \$226,500 | \$280,068 |
| Charlotte | \$262,130 | \$220,000 | \$268,301 | \$214,900 | \$270,478 | \$215,000 | \$266,655 | \$217,500 | \$261,881 |
| Desoto | \$176,499 | \$139,900 | \$187,646 | \$155,500 | \$180,197 | \$153,500 | \$181,515 | \$150,000 | \$174,534 |
| Hillsborough | \$278,126 | \$231,378 | \$286,863 | \$241,000 | \$310,330 | \$248,790 | \$292,068 | \$240,000 | \$284,313 |
| Lake | \$253,239 | \$238,945 | \$260,806 | \$236,000 | \$254,912 | \$239,900 | \$256,294 | \$238,000 | \$249,538 |
| Lee | \$611,866 | \$346,000 | \$708,500 | \$274,250 | \$615,488 | \$274,000 | \$644,141 | \$289,500 | \$555,085 |
| Manatee | \$339,304 | \$278,000 | \$339,372 | \$287,500 | \$348,758 | \$282,625 | \$342,293 | \$283,125 | \$341,041 |
| Marion | \$198,003 | \$186,000 | \$213,053 | \$200,000 | \$208,771 | \$189,720 | \$206,298 | \$190,000 | \$208,662 |
| Okeechobee | \$185,261 | \$152,500 | \$163,313 | \$138,000 | \$206,547 | \$220,875 | \$185,084 | \$157,500 | \$194,984 |
| Orange | \$318,646 | \$260,000 | \$337 <i>,</i> 868 | \$279,000 | \$328,481 | \$278,000 | \$328,748 | \$273,640 | \$320,295 |
| Osceola | \$261,454 | \$235,000 | \$269,363 | \$236,000 | \$263,913 | \$235,942 | \$265,155 | \$235,000 | \$261,940 |
| Pasco | \$213,754 | \$190,000 | \$221,545 | \$209,165 | \$229,579 | \$215,500 | \$221,554 | \$205,000 | \$219,771 |
| Pinellas | \$314,319 | \$235,000 | \$317,852 | \$240,000 | \$311,411 | \$241,000 | \$314,715 | \$239,950 | \$324,484 |
| Polk | \$200,732 | \$196,500 | \$203,284 | \$200,000 | \$212,087 | \$207,500 | \$205,228 | \$201,000 | \$201,695 |
| Puerto Rico | \$256,995 | \$95,000 | \$188,354 | \$89,900 | \$138,317 | \$99,250 | \$188,459 | \$93,500 | \$185,222 |
| Sarasota | \$387,208 | \$263,900 | \$396,570 | \$283,000 | \$366,116 | \$268,000 | \$384,165 | \$270,000 | \$382,221 |
| Seminole | \$282,297 | \$250,000 | \$292,090 | \$261,875 | \$302,066 | \$269,900 | \$292,283 | \$260,000 | \$290,987 |
| Sumter | \$262,103 | \$218,500 | \$254,840 | \$240,000 | \$294,932 | \$239,000 | \$271,418 | \$234,950 | \$268,016 |
| Volusia | \$223,572 | \$205,000 | \$241,005 | \$209,900 | \$241,542 | \$209,950 | \$235,702 | \$208,950 | \$234,364 |
| Total | \$284,796 | \$232,000 | \$294,167 | \$240,000 | \$294,745 | \$242,000 | \$291,317 | \$238,000 | \$288,463 |

StellarMLS 2019 Monthly MLS Statistics Reported by County 2019 UNITS SOLD / AVERAGE DAYS ON MARKET

| | | | 2019 UNITS SOLD / AVERAGE DATS ON MARKET | | | | | | |
|--------------|------------|------|--|------|------------|------|-------------|--------------|---------|
| | July | * | Aug* | | Sept* | | 3rd Quarter | Year To Date | %Total |
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 72 | 61 | 78 | 51 | 66 | 46 | 216 | 600 | 0.47% |
| Charlotte | 499 | 73 | 524 | 80 | 461 | 85 | 1,484 | 4,699 | 3.71% |
| Desoto | 24 | 92 | 26 | 87 | 25 | 77 | 75 | 245 | 0.19% |
| Hillsborough | 2,725 | 44 | 2,747 | 45 | 2,246 | 45 | 7,718 | 21,383 | 16.87% |
| Lake | 739 | 54 | 662 | 50 | 647 | 52 | 2,048 | 5,878 | 4.64% |
| Lee | 37 | 107 | 35 | 73 | 24 | 100 | 96 | 328 | 0.26% |
| Manatee | 864 | 72 | 876 | 63 | 732 | 70 | 2,472 | 7,441 | 5.87% |
| Marion | 157 | 51 | 154 | 37 | 148 | 52 | 459 | 1,168 | 0.92% |
| Okeechobee | 17 | 90 | 25 | 41 | 22 | 51 | 64 | 168 | 0.13% |
| Orange | 2,198 | 42 | 2,133 | 40 | 1,782 | 43 | 6,113 | 17,181 | 13.55% |
| Osceola | 827 | 51 | 799 | 49 | 749 | 52 | 2,375 | 6,573 | 5.18% |
| Pasco | 1,290 | 48 | 1,213 | 49 | 1,112 | 49 | 3,615 | 10,333 | 8.15% |
| Pinellas | 2,124 | 50 | 1,999 | 53 | 1,775 | 50 | 5,898 | 17,379 | 13.71% |
| Polk | 1,330 | 47 | 1,328 | 42 | 1,149 | 49 | 3,807 | 10,308 | 8.13% |
| Puerto Rico | 67 | 52 | 74 | 83 | 75 | 75 | 216 | 538 | 0.42% |
| Sarasota | 1,138 | 74 | 1,128 | 78 | 1,033 | 80 | 3,299 | 10,083 | 7.95% |
| Seminole | 839 | 36 | 828 | 41 | 692 | 39 | 2,359 | 6,538 | 5.16% |
| Sumter | 161 | 58 | 127 | 51 | 125 | 48 | 413 | 1,164 | 0.92% |
| Volusia | 598 | 53 | 546 | 50 | 491 | 47 | 1,635 | 4,777 | 3.77% |
| Total | 15,706 | 51 | 15,302 | 51 | 13,354 | 52 | 44,362 | 126,784 | 100.00% |

2019 TOTAL SALES VOLUME

| | *yluL | Aug* | Sept* | 3rd Quarter | Year To Date | %Total |
|--------------|-----------------|-----------------|-----------------|------------------|------------------|---------|
| Brevard | \$20,073,069 | \$21,174,327 | \$19,089,500 | \$60,336,896 | \$167,883,101 | 0.46% |
| Charlotte | \$122,672,717 | \$127,680,242 | \$112,759,992 | \$363,112,951 | \$1,205,061,949 | 3.30% |
| Desoto | \$4,330,900 | \$4,543,201 | \$3,904,800 | \$12,778,901 | \$42,449,644 | 0.12% |
| Hillsborough | \$802,605,906 | \$789,627,504 | \$642,596,880 | \$2,234,830,290 | \$6,119,967,015 | 16.75% |
| Lake | \$189,088,411 | \$168,997,813 | \$166,336,241 | \$524,422,465 | \$1,480,153,065 | 4.05% |
| Lee | \$22,743,650 | \$19,243,250 | \$6,345,745 | \$48,332,645 | \$177,112,393 | 0.48% |
| Manatee | \$289,736,352 | \$323,515,846 | \$249,951,896 | \$863,204,094 | \$2,557,839,269 | 7.00% |
| Marion | \$32,856,509 | \$33,080,936 | \$31,454,396 | \$97,391,841 | \$245,333,309 | 0.67% |
| Okeechobee | \$4,953,350 | \$5,269,000 | \$3,521,650 | \$13,744,000 | \$34,022,350 | 0.09% |
| Orange | \$709,678,814 | \$721,745,464 | \$557,598,957 | \$1,989,023,235 | \$5,534,050,234 | 15.15% |
| Osceola | \$209,985,976 | \$218,053,121 | \$203,317,745 | \$631,356,842 | \$1,730,982,256 | 4.74% |
| Pasco | \$305,830,259 | \$290,479,793 | \$253,559,269 | \$849,869,321 | \$2,326,288,827 | 6.37% |
| Pinellas | \$659,905,443 | \$645,390,791 | \$545,058,739 | \$1,850,354,973 | \$5,575,751,085 | 15.26% |
| Polk | \$281,934,804 | \$278,806,144 | \$242,467,167 | \$803,208,115 | \$2,114,424,865 | 5.79% |
| Puerto Rico | \$8,981,147 | \$12,644,361 | \$11,396,648 | \$33,022,156 | \$92,663,778 | 0.25% |
| Sarasota | \$410,453,881 | \$403,975,647 | \$358,127,858 | \$1,172,557,386 | \$3,765,547,929 | 10.31% |
| Seminole | \$255,770,822 | \$258,752,904 | \$197,741,872 | \$712,265,598 | \$1,928,299,848 | 5.28% |
| Sumter | \$40,132,069 | \$35,841,517 | \$33,413,399 | \$109,386,985 | \$310,666,767 | 0.85% |
| Volusia | \$148,739,598 | \$124,404,410 | \$122,350,633 | \$395,494,641 | \$1,131,865,300 | 3.10% |
| Total | \$4,520,473,677 | \$4,483,226,271 | \$3,760,993,387 | \$12,764,693,335 | \$36,540,362,984 | 100.00% |

StellarMLS 2019 Monthly MLS Statistics Reported by County 2019 AVERAGE & MEDIAN SALE PRICES

| | | *ylut | | -* | | * | | Median Sale Price Avg. Sales Pr | | |
|--------------|-----------|--------------------|-----------|-----------|-----------|-----------|------------------|---------------------------------|--------------------|--|
| | Ju | iy* | Au | g* | Sep |)t* | Avg. Sales Price | iviedian Sale Price | e Avg. Sales Price | |
| | Average | Median | Average | Median | Average | Median | 3rd Quarter | 3rd Quarter | Year to Date | |
| Brevard | \$278,793 | \$215,000 | \$271,466 | \$215,000 | \$289,235 | \$224,500 | \$279,337 | \$216,500 | \$279,805 | |
| Charlotte | \$245,837 | \$215,605 | \$243,665 | \$220,000 | \$244,599 | \$215,000 | \$244,685 | \$215,950 | \$256,451 | |
| Desoto | \$180,454 | \$176,250 | \$174,739 | \$161,450 | \$156,192 | \$129,900 | \$170,385 | \$159,900 | \$173,264 | |
| Hillsborough | \$294,534 | \$243,000 | \$287,451 | \$237,690 | \$286,107 | \$240,000 | \$289,561 | \$240,000 | \$286,207 | |
| Lake | \$255,871 | \$234,000 | \$255,284 | \$235,000 | \$257,088 | \$235,000 | \$256,066 | \$235,000 | \$251,812 | |
| Lee | \$614,693 | \$247,500 | \$549,807 | \$249,000 | \$264,406 | \$233,950 | \$503,465 | \$244,750 | \$539,977 | |
| Manatee | \$335,343 | \$279 <i>,</i> 950 | \$369,310 | \$285,000 | \$341,464 | \$290,000 | \$349,193 | \$285,000 | \$343,749 | |
| Marion | \$209,277 | \$201,000 | \$214,811 | \$206,828 | \$212,530 | \$200,290 | \$212,183 | \$201,000 | \$210,046 | |
| Okeechobee | \$291,374 | \$193,200 | \$210,760 | \$175,000 | \$160,075 | \$152,500 | \$214,750 | \$185,000 | \$202,514 | |
| Orange | \$322,875 | \$270,720 | \$338,371 | \$279,990 | \$312,906 | \$271,693 | \$325,376 | \$275,000 | \$322,103 | |
| Osceola | \$253,913 | \$240,000 | \$272,908 | \$245,000 | \$271,452 | \$249,579 | \$265,834 | \$245,000 | \$263,347 | |
| Pasco | \$237,078 | \$223,000 | \$239,472 | \$222,000 | \$228,021 | \$218,245 | \$235,095 | \$220,000 | \$225,132 | |
| Pinellas | \$310,690 | \$241,550 | \$322,857 | \$240,000 | \$307,075 | \$239,900 | \$313,726 | \$240,000 | \$320,833 | |
| Polk | \$211,981 | \$205,000 | \$209,944 | \$206,286 | \$211,025 | \$205,196 | \$210,982 | \$205,900 | \$205,125 | |
| Puerto Rico | \$134,047 | \$118,250 | \$170,870 | \$115,000 | \$151,955 | \$98,000 | \$152,880 | \$110,500 | \$172,238 | |
| Sarasota | \$360,680 | \$268,000 | \$358,134 | \$263,750 | \$346,687 | \$268,400 | \$355,428 | \$266,000 | \$373,455 | |
| Seminole | \$304,852 | \$269,700 | \$312,504 | \$275,245 | \$285,754 | \$266,000 | \$301,935 | \$270,000 | \$294,937 | |
| Sumter | \$249,268 | \$237,000 | \$282,217 | \$265,000 | \$267,307 | \$239,000 | \$264,860 | \$243,500 | \$266,896 | |
| Volusia | \$248,728 | \$209,500 | \$227,847 | \$205,000 | \$249,187 | \$215,000 | \$241,893 | \$210,000 | \$236,941 | |
| Total | \$287,818 | \$240,000 | \$292,983 | \$241,000 | \$281,638 | \$240,000 | \$287,739 | \$240,000 | \$288,210 | |
| | | | | | | | | | | |

StellarMLS 2019 Monthly MLS Statistics Reported by County 2019 UNITS SOLD / AVERAGE DAYS ON MARKET

| Oct | * | Nov* | Nov* | | Dec* | | Year To Date | %Total | |
|------------------------|---|---|---|--|---|---|---|---|--|
| Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | | |
| 56 | 59 | 71 | 46 | 86 | 53 | 213 | 813 | 0.49% | |
| 454 | 70 | 437 | 73 | 525 | 63 | 1,416 | 6115 | 3.67% | |
| 30 | 101 | 22 | 56 | 21 | 65 | 73 | 318 | 0.19% | |
| 2,271 | 45 | 2,257 | 48 | 2,306 | 52 | 6,834 | 28217 | 16.91% | |
| 620 | 57 | 589 | 49 | 641 | 57 | 1,850 | 7728 | 4.63% | |
| 43 | 75 | 25 | 71 | 32 | 145 | 100 | 428 | 0.26% | |
| 751 | 61 | 738 | 65 | 830 | 72 | 2,319 | 9760 | 5.85% | |
| 135 | 66 | 134 | 47 | 168 | 63 | 437 | 1605 | 0.96% | |
| 18 | 121 | 19 | 99 | 27 | 62 | 64 | 232 | 0.14% | |
| 1,756 | 46 | 1,626 | 47 | 1,860 | 46 | 5,242 | 22423 | 13.44% | |
| 766 | 47 | 687 | 51 | 750 | 53 | 2,203 | 8776 | 5.26% | |
| 1,024 | 47 | 1,109 | 52 | 1,107 | 50 | 3,240 | 13573 | 8.14% | |
| 1,815 | 51 | 1,614 | 49 | 1,942 | 52 | 5,371 | 22750 | 13.64% | |
| 1,101 | 45 | 1,089 | 52 | 1,139 | 53 | 3,329 | 13637 | 8.17% | |
| 76 | 80 | 61 | 97 | 74 | 93 | 211 | 749 | 0.45% | |
| 1,067 | 70 | 960 | 74 | 1,183 | 70 | 3,210 | 13293 | 7.97% | |
| 644 | 47 | 632 | 46 | 694 | 45 | | 8508 | 5.10% | |
| 131 | 41 | 132 | 54 | 129 | 45 | 392 | 1556 | 0.93% | |
| 519 | 53 | 474 | 55 | 581 | 57 | 1.574 | 6351 | 3.81% | |
| | | | | | | | | 100.00% | |
| -, | | , | 2019 TOTAL 9 | | | -, | | | |
| Oct | * | Nov* | | Dec* | | 4th Quarter | Year To Date | %Total | |
| \$14,414 | ,335 | \$18,284,4 | 137 | \$26,981,9 | 960 | \$59,680,732 | \$227,563,833 | 0.47% | |
| \$116,518 | 8,108 | \$115,705, | 153 | \$131,189, | 828 | \$363,413,089 | \$1,568,475,038 | 3.25% | |
| \$5,598, | .500 | \$4,477,1 | 22 | \$3,371,5 | 00 | \$13,447,122 | \$55,896,766 | 0.12% | |
| \$646,755 | 5,643 | \$659,485, | 318 | \$691,318, | 544 | \$1,997,559,505 | \$8,117,526,520 | 16.84% | |
| \$155,527 | 7,551 | \$154,374, | 108 | \$166,047, | 843 | \$475,949,502 | \$1,956,102,567 | 4.06% | |
| \$28,358 | ,486 | \$12,986,9 | 950 | \$15,541,5 | 500 | \$56,886,936 | \$233,999,329 | 0.49% | |
| \$254,975 | 5,328 | \$259,843, | 182 | \$310,246, | 880 | \$825,065,390 | \$3,382,904,659 | 7.02% | |
| \$29,195 | ,795 | \$27,316,9 | 910 | \$36,775,7 | 714 | \$93,288,419 | \$338,621,728 | 0.70% | |
| \$3,088, | .650 | \$3,307,8 | 00 | \$5,361,5 | 00 | \$11,757,950 | \$45,780,300 | 0.09% | |
| \$549,474 | 4,198 | \$551,835, | 847 | \$615,979, | 067 | \$1,717,289,112 | \$7,251,339,346 | 15.04% | |
| \$200,932 | 2,184 | \$180,386, | 320 | \$201,989, | 919 | \$583,308,423 | \$2,314,290,679 | 4.80% | |
| \$236,213 | 3,675 | \$268,708, | 459 | \$268,404, | 731 | \$773,326,865 | \$3,099,615,692 | 6.43% | |
| \$555,097 | 7,045 | \$484,080, | 773 | \$620,980, | 053 | \$1,660,157,871 | \$7,235,908,956 | 15.01% | |
| \$229,368 | 8,617 | \$233,654, | 130 | \$242,632, | 880 | \$705,655,627 | \$2,820,080,492 | 5.85% | |
| \$15,864 | ,251 | \$13,179,8 | 300 | \$11,128,2 | 287 | \$40,172,338 | \$132,836,116 | 0.28% | |
| | | | | | | \$1,219,121,356 | \$4,984,669,285 | 10.34% | |
| \$378,296 | 6,590 | \$368,720, | 640 | \$472,104, | 126 | 71,219,121,330 | J4,304,003,203 | | |
| \$378,296 \$200,616 | - | \$368,720, \$180,988, | | \$472,104, \$213,040,1 | | \$594,645,410 | \$2,522,945,258 | 5.23% | |
| | 6,038 | | 461 | | 911 | | | 5.23% 0.87% | |
| | Units Sold 56 454 30 2,271 620 43 751 135 18 1,756 766 1,024 1,815 1,101 76 1,067 644 131 519 13,277 Oct \$14,414 \$116,512 \$25,598, \$646,752 \$155,522 \$28,358 \$254,972 \$29,195 \$3,088, \$549,477 \$200,932 \$236,212 \$555,09 | 56 59 454 70 30 101 2,271 45 620 57 43 75 751 61 135 66 18 121 1,756 46 766 47 1,024 47 1,815 51 1,101 45 76 80 1,067 70 644 47 131 41 519 53 | Units Sold Days Units Sold 56 59 71 454 70 437 30 101 22 2,271 45 2,257 620 57 589 43 75 25 751 61 738 135 66 134 18 121 19 1,756 46 1,626 766 47 687 1,024 47 1,109 1,815 51 1,614 1,01 45 1,089 76 80 61 1,067 70 960 644 47 632 131 41 132 519 53 474 13,277 52 12,676 Cot* Nov* Nov* \$14,414,335 \$18,284,4 \$116,518,108 \$115,705, \$5,598,500 \$4,477,1 | Units Sold Days Units Sold Days 56 59 71 46 454 70 437 73 30 101 22 56 2,271 45 2,257 48 620 57 589 49 43 75 25 71 751 61 738 65 135 66 134 47 18 121 19 99 1,756 46 1,626 47 766 47 687 51 1,024 47 1,09 52 1,815 51 1,614 49 1,101 45 1,089 52 76 80 61 97 1,067 70 960 74 644 47 632 46 131 41 132 54 519 53 474 55 | Units Sold Days Units Sold Days Units Sold 56 59 71 46 86 454 70 437 73 525 30 101 22 56 21 2,271 45 2,257 48 2,306 620 57 589 49 641 43 75 25 71 32 751 61 738 65 30 135 66 134 47 168 18 121 19 99 27 1,756 46 1,626 47 1,860 766 47 687 51 750 1,024 47 1,109 52 1,107 1,815 51 1,614 49 1,942 1,101 45 1,089 52 1,139 76 80 61 97 74 1,067 70 | Units Sold Days Units Sold Days Units Sold Days 56 59 71 46 86 53 454 70 437 73 525 63 30 101 22 56 21 65 2,271 45 2,257 48 2,306 52 620 57 589 49 641 57 43 75 25 71 32 145 751 61 738 65 830 72 135 66 134 47 168 63 18 121 19 99 27 62 1,756 46 1,626 47 1,860 46 76 80 61 92 1,107 50 1,815 51 1,614 49 1,942 52 1,101 45 1,089 52 1,139 55 | Units Sold Days Units Sold Days Units Sold Days 56 59 71 46 86 53 213 454 70 437 73 525 63 1.416 30 101 22 56 21 65 73 2,271 45 2,257 48 2,306 52 6,834 620 57 589 49 641 57 1,850 43 75 25 71 32 145 2,219 135 66 134 47 168 63 437 18 121 19 99 27 62 64 1,756 46 1,626 47 1,860 46 5,223 1,024 47 1,09 52 1,107 50 3,220 1,101 45 1,089 5 1,143 70 3,220 1,1067 70 | Units Sold Days Units Sold Days Units Sold Days Units Sold Units Sold 56 59 71 46 86 53 213 813 454 70 437 73 525 63 1.416 61115 30 101 22 56 2.1 65 73 318 620 57 589 49 641 57 1.850 7728 630 75 25 71 32 145 100 428 751 61 738 65 830 72 2.319 9760 135 66 134 47 168 63 437 1605 148 121 19 99 27 62 64 522 2233 8776 1,024 47 1,019 52 1,107 50 3.203 13573 1,101 45 1,089 52 <td< td=""></td<> | |

StellarMLS 2019 Monthly MLS Statistics Reported by County 2019 AVERAGE & MEDIAN SALE PRICES

| | Oct* | | Nov | Nov* | | Dec* | | Median Sale Price | Avg. Sales Price |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 4th Quarter | 4th Quarter | Year to Date |
| Brevard | \$257,399 | \$219,000 | \$257,527 | \$205,000 | \$313,744 | \$224,250 | \$280,191 | \$216,000 | \$279,906 |
| Charlotte | \$256,648 | \$219,000 | \$264,772 | \$227,000 | \$249,885 | \$220,000 | \$256,648 | \$222,800 | \$256,496 |
| Desoto | \$186,617 | \$142,450 | \$203,506 | \$166,250 | \$160,548 | \$139,000 | \$184,207 | \$153,500 | \$175,776 |
| Hillsborough | \$284,789 | \$239,000 | \$292,196 | \$239,900 | \$299,791 | \$245,000 | \$292,297 | \$240,000 | \$287,682 |
| Lake | \$250,851 | \$234,850 | \$262,095 | \$230,500 | \$259,045 | \$245,000 | \$257,270 | \$237,000 | \$253,119 |
| Lee | \$659,500 | \$289,000 | \$519,478 | \$262,500 | \$485,672 | \$238,000 | \$568,869 | \$271,000 | \$546,727 |
| Manatee | \$339,514 | \$282,000 | \$352,091 | \$290,000 | \$373,791 | \$291,005 | \$355,785 | \$289,000 | \$346,609 |
| Marion | \$216,265 | \$200,000 | \$203,858 | \$199,635 | \$218,903 | \$208,992 | \$213,475 | \$203,990 | \$210,979 |
| Okeechobee | \$171,592 | \$132,500 | \$174,095 | \$170,000 | \$198,574 | \$177,000 | \$183,718 | \$169,500 | \$197,329 |
| Orange | \$312,912 | \$265,000 | \$339,382 | \$275,000 | \$331,172 | \$280,000 | \$327,602 | \$273,000 | \$323,388 |
| Osceola | \$262,314 | \$249,000 | \$262,571 | \$245,000 | \$269,320 | \$253,660 | \$264,779 | \$248,968 | \$263,707 |
| Pasco | \$230,677 | \$211,500 | \$242,298 | \$227,000 | \$242,461 | \$225,500 | \$238,681 | \$223,000 | \$228,366 |
| Pinellas | \$305,839 | \$240,960 | \$299,926 | \$237,000 | \$319,763 | \$250,000 | \$309,097 | \$244,000 | \$318,062 |
| Polk | \$208,328 | \$205,000 | \$214,558 | \$209,900 | \$213,023 | \$210,000 | \$211,972 | \$207,935 | \$206,796 |
| Puerto Rico | \$208,740 | \$124,500 | \$216,062 | \$92,000 | \$150,382 | \$107,250 | \$190,390 | \$113,000 | \$177,351 |
| Sarasota | \$354,542 | \$260,000 | \$384,084 | \$265,000 | \$399,074 | \$279,990 | \$379,789 | \$269,000 | \$374,985 |
| Seminole | \$311,516 | \$278,250 | \$286,374 | \$255,500 | \$306,975 | \$273,000 | \$301,850 | \$265,500 | \$296,538 |
| Sumter | \$262,896 | \$246,990 | \$273,590 | \$243,500 | \$302,477 | \$265,000 | \$279,522 | \$250,000 | \$270,077 |
| Volusia | \$238,660 | \$203,763 | \$227,787 | \$210,000 | \$234,570 | \$210,000 | \$233,876 | \$209,000 | \$236,181 |
| Total | \$284,597 | \$239,900 | \$290,424 | \$240,000 | \$298,574 | \$246,600 | \$291,361 | \$242,000 | \$288,966 |