

StellarMLS 2020 Monthly MLS Statistics Reported by County

2020 UNITS SOLD / AVERAGE DAYS ON MARKET

| | Jan | * | Feb* | , | Mar* | | 1st Quarter | Year To Date | %Total |
|--------------|------------|------|------------|---|------------|------|-------------|--------------|---------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 32 | 40 | 61 | 72 | 89 | 47 | 182 | 182 | 0.46% |
| Charlotte | 403 | 73 | 475 | 81 | 622 | 71 | 1,500 | 1,500 | 3.79% |
| Desoto | 29 | 79 | 33 | 61 | 27 | 41 | 89 | 89 | 0.22% |
| Hillsborough | 1,662 | 54 | 1,982 | 55 | 2,391 | 51 | 6,035 | 6,035 | 15.23% |
| Lake | 506 | 59 | 602 | 57 | 749 | 55 | 1,857 | 1,857 | 4.69% |
| Lee | 33 | 95 | 38 | 89 | 41 | 82 | 112 | 112 | 0.28% |
| Manatee | 640 | 73 | 723 | 68 | 977 | 66 | 2,340 | 2,340 | 5.90% |
| Marion | 595 | 69 | 696 | 64 | 822 | 68 | 2,113 | 2,113 | 5.33% |
| Okeechobee | 20 | 50 | 21 | 70 | 25 | 112 | 66 | 66 | 0.17% |
| Orange | 1,353 | 53 | 1,532 | 52 | 1,862 | 46 | 4,747 | 4,747 | 11.98% |
| Osceola | 584 | 57 | 631 | 55 | 756 | 54 | 1,971 | 1,971 | 4.97% |
| Pasco | 802 | 54 | 1,046 | 58 | 1,254 | 53 | 3,102 | 3,102 | 7.83% |
| Pinellas | 1,406 | 51 | 1,691 | 53 | 2,050 | 52 | 5,147 | 5,147 | 12.99% |
| Polk | 891 | 53 | 1,002 | 65 | 1,258 | 55 | 3,151 | 3,151 | 7.95% |
| Puerto Rico | 71 | 86 | 46 | 83 | 25 | 87 | 142 | 142 | 0.36% |
| Sarasota | 937 | 73 | 1,035 | 71 | 1,328 | 69 | 3,300 | 3,300 | 8.33% |
| Seminole | 503 | 49 | 582 | 47 | 724 | 47 | 1,809 | 1,809 | 4.56% |
| Sumter | 160 | 61 | 145 | 45 | 191 | 53 | 496 | 496 | 1.25% |
| Volusia | 424 | 58 | 461 | 55 | 585 | 59 | 1,470 | 1,470 | 3.71% |
| Total | 11,051 | 58 | 12,802 | 59 | 15,776 | 56 | 39,629 | 39,629 | 100.00% |

2020 TOTAL SALES VOLUME

| | Jan* | Feb* | Mar* | 1st Quarter | Year To Date | %Total |
|--------------|-----------------|-----------------|-----------------|------------------|------------------|---------|
| Brevard | \$7,691,940 | \$19,975,100 | \$25,064,229 | \$52,731,269 | \$52,731,269 | 0.45% |
| Charlotte | \$113,424,884 | \$126,766,241 | \$171,578,501 | \$411,769,626 | \$411,769,626 | 3.54% |
| Desoto | \$4,839,457 | \$6,120,350 | \$4,905,500 | \$15,865,307 | \$15,865,307 | 0.14% |
| Hillsborough | \$493,009,909 | \$582,248,259 | \$718,026,806 | \$1,793,284,974 | \$1,793,284,974 | 15.40% |
| Lake | \$131,401,941 | \$151,735,888 | \$196,980,916 | \$480,118,745 | \$480,118,745 | 4.12% |
| Lee | \$25,502,250 | \$16,945,316 | \$18,232,400 | \$60,679,966 | \$60,679,966 | 0.52% |
| Manatee | \$227,368,107 | \$248,377,227 | \$331,412,516 | \$807,157,850 | \$807,157,850 | 6.93% |
| Marion | \$115,263,977 | \$129,488,798 | \$177,476,983 | \$422,229,758 | \$422,229,758 | 3.62% |
| Okeechobee | \$3,787,700 | \$3,277,500 | \$4,918,740 | \$11,983,940 | \$11,983,940 | 0.10% |
| Orange | \$437,131,817 | \$525,078,781 | \$639,085,805 | \$1,601,296,403 | \$1,601,296,403 | 13.75% |
| Osceola | \$157,019,104 | \$174,808,877 | \$206,180,246 | \$538,008,227 | \$538,008,227 | 4.62% |
| Pasco | \$183,176,496 | \$239,562,917 | \$295,695,355 | \$718,434,768 | \$718,434,768 | 6.17% |
| Pinellas | \$432,655,591 | \$535,616,069 | \$661,823,476 | \$1,630,095,136 | \$1,630,095,136 | 13.99% |
| Polk | \$188,819,525 | \$213,258,564 | \$273,075,784 | \$675,153,873 | \$675,153,873 | 5.80% |
| Puerto Rico | \$13,583,474 | \$9,543,980 | \$7,781,700 | \$30,909,154 | \$30,909,154 | 0.27% |
| Sarasota | \$405,800,207 | \$436,189,353 | \$524,158,804 | \$1,366,148,364 | \$1,366,148,364 | 11.73% |
| Seminole | \$143,244,083 | \$168,910,106 | \$218,830,906 | \$530,985,095 | \$530,985,095 | 4.56% |
| Sumter | \$43,083,057 | \$40,757,650 | \$56,578,151 | \$140,418,858 | \$140,418,858 | 1.21% |
| Volusia | \$105,340,201 | \$109,281,891 | \$146,181,786 | \$360,803,878 | \$360,803,878 | 3.10% |
| Total | \$3,232,143,720 | \$3,737,942,867 | \$4,677,988,604 | \$11,648,075,191 | \$11,648,075,191 | 100.00% |

Source: My Florida Regional MLS



StellarMLS 2020 Monthly MLS Statistics Reported by County 2020 AVERAGE & MEDIAN SALE PRICES

| | Ja | n* | Fel | o* | Ma | r* | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 1st Quarter | 1st Quarter | Year to Date |
| Brevard | \$240,373 | \$208,500 | \$327,461 | \$248,000 | \$281,621 | \$237,000 | \$289,732 | \$236,000 | \$289,732 |
| Charlotte | \$281,451 | \$227,000 | \$266,876 | \$227,000 | \$275,850 | \$230,000 | \$274,513 | \$229,000 | \$274,513 |
| Desoto | \$166,878 | \$165,000 | \$185,465 | \$163,000 | \$181,685 | \$165,000 | \$178,262 | \$165,000 | \$178,262 |
| Hillsborough | \$296,637 | \$242,500 | \$293,768 | \$244,500 | \$300,304 | \$250,000 | \$297,147 | \$246,000 | \$297,147 |
| Lake | \$259,688 | \$235,042 | \$252,053 | \$235,450 | \$262,992 | \$245,000 | \$258,545 | \$240,000 | \$258,545 |
| Lee | \$772,795 | \$317,500 | \$445,929 | \$253,133 | \$444,693 | \$265,000 | \$541,785 | \$266,000 | \$541,785 |
| Manatee | \$355,263 | \$278,000 | \$343,537 | \$282,000 | \$339,214 | \$282,000 | \$344,939 | \$280,994 | \$344,939 |
| Marion | \$193,721 | \$169,000 | \$186,047 | \$165,000 | \$215,909 | \$174,000 | \$199,825 | \$169,000 | \$199,825 |
| Okeechobee | \$189,385 | \$186,000 | \$156,071 | \$155,000 | \$196,750 | \$167,000 | \$181,575 | \$164,500 | \$181,575 |
| Orange | \$323,083 | \$278,000 | \$342,741 | \$281,670 | \$343,225 | \$289,000 | \$337,328 | \$285,000 | \$337,328 |
| Osceola | \$268,868 | \$246,750 | \$277,035 | \$252,378 | \$272,725 | \$250,000 | \$272,962 | \$250,000 | \$272,962 |
| Pasco | \$228,400 | \$209,000 | \$229,028 | \$219,900 | \$235,802 | \$224,990 | \$231,604 | \$219,900 | \$231,604 |
| Pinellas | \$307,721 | \$240,000 | \$316,745 | \$247,000 | \$322,841 | \$250,000 | \$316,708 | \$247,000 | \$316,708 |
| Polk | \$211,919 | \$207,000 | \$212,833 | \$208,470 | \$217,071 | \$207,100 | \$214,267 | \$207,543 | \$214,267 |
| Puerto Rico | \$191,317 | \$84,900 | \$207,478 | \$123,500 | \$311,268 | \$99,000 | \$217,670 | \$100,000 | \$217,670 |
| Sarasota | \$433,085 | \$285,000 | \$421,439 | \$280,000 | \$394,698 | \$280,000 | \$413,984 | \$281,150 | \$413,984 |
| Seminole | \$284,779 | \$255,000 | \$290,224 | \$265,500 | \$302,253 | \$270,000 | \$293,524 | \$265,000 | \$293,524 |
| Sumter | \$269,269 | \$237,500 | \$281,087 | \$268,000 | \$296,221 | \$265,000 | \$283,103 | \$255,000 | \$283,103 |
| Volusia | \$248,444 | \$201,500 | \$237,054 | \$210,000 | \$249,883 | \$221,000 | \$245,445 | \$214,900 | \$245,445 |
| Total | \$292,475 | \$236,000 | \$291,981 | \$240,000 | \$296,526 | \$245,000 | \$293,928 | \$241,900 | \$293,928 |

2020 UNITS SOLD / AVERAGE DAYS ON MARKET

| | Apr | * | May* | • | June* | : | 2nd Quarter | Mid Year Total | %Total |
|--------------|------------|------|------------|------|------------|------|-------------|----------------|---------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 63 | 45 | 67 | 53 | 95 | 52 | 225 | 407 | 0.52% |
| Charlotte | 474 | 64 | 385 | 67 | 505 | 88 | 1,364 | 2,864 | 3.66% |
| Desoto | 22 | 96 | 30 | 58 | 19 | 49 | 71 | 160 | 0.20% |
| Hillsborough | 1,975 | 45 | 2,014 | 48 | 2,706 | 47 | 6,695 | 12,730 | 16.27% |
| Lake | 541 | 55 | 517 | 53 | 647 | 55 | 1,705 | 3,562 | 4.55% |
| Lee | 36 | 59 | 27 | 93 | 36 | 113 | 99 | 211 | 0.27% |
| Manatee | 693 | 56 | 615 | 63 | 921 | 69 | 2,229 | 4,569 | 5.84% |
| Marion | 645 | 59 | 512 | 70 | 668 | 58 | 1,825 | 3,938 | 5.03% |
| Okeechobee | 25 | 80 | 10 | 41 | 25 | 115 | 60 | 126 | 0.16% |
| Orange | 1,365 | 40 | 1,298 | 35 | 1,759 | 39 | 4,422 | 9,169 | 11.72% |
| Osceola | 572 | 45 | 519 | 52 | 758 | 46 | 1,849 | 3,820 | 4.88% |
| Pasco | 1,058 | 48 | 951 | 48 | 1,332 | 53 | 3,341 | 6,443 | 8.23% |
| Pinellas | 1,446 | 44 | 1,279 | 43 | 2,035 | 49 | 4,760 | 9,907 | 12.66% |
| Polk | 968 | 49 | 878 | 51 | 1,261 | 57 | 3,107 | 6,258 | 8.00% |
| Puerto Rico | 3 | 25 | 52 | 90 | 57 | 87 | 112 | 254 | 0.32% |
| Sarasota | 980 | 64 | 821 | 59 | 1,131 | 76 | 2,932 | 6,232 | 7.96% |
| Seminole | 575 | 31 | 542 | 35 | 755 | 43 | 1,872 | 3,681 | 4.70% |
| Sumter | 110 | 50 | 109 | 46 | 139 | 49 | 358 | 854 | 1.09% |
| Volusia | 497 | 51 | 448 | 48 | 665 | 59 | 1,610 | 3,080 | 3.94% |
| Total | 12,048 | 49 | 11,074 | 50 | 15,514 | 54 | 38,636 | 78,265 | 100.00% |

Source: My Florida Regional MLS



StellarMLS 2020 Monthly MLS Statistics Reported by County 2020 TOTAL SALES VOLUME

| | Apr* | May* | June* | 2nd Quarter | Mid Year Total | %Total |
|--------------|-----------------|-----------------|-----------------|------------------|------------------|---------|
| Brevard | \$15,739,850 | \$19,019,900 | \$25,954,527 | \$60,714,277 | \$113,445,546 | 0.49% |
| Charlotte | \$125,572,111 | \$98,299,175 | \$142,361,131 | \$366,232,417 | \$778,002,043 | 3.33% |
| Desoto | \$4,385,400 | \$6,054,148 | \$3,221,800 | \$13,661,348 | \$29,526,655 | 0.13% |
| Hillsborough | \$605,622,265 | \$637,892,938 | \$936,570,652 | \$2,180,085,855 | \$3,973,370,829 | 16.99% |
| Lake | \$138,850,130 | \$139,871,064 | \$173,015,220 | \$451,736,414 | \$931,855,159 | 3.98% |
| Lee | \$47,809,900 | \$15,160,100 | \$24,344,300 | \$87,314,300 | \$147,994,266 | 0.63% |
| Manatee | \$246,033,255 | \$222,898,807 | \$337,765,233 | \$806,697,295 | \$1,613,855,145 | 6.90% |
| Marion | \$132,931,660 | \$97,115,176 | \$133,606,536 | \$363,653,372 | \$785,883,130 | 3.36% |
| Okeechobee | \$4,514,000 | \$1,583,000 | \$5,572,400 | \$11,669,400 | \$23,653,340 | 0.10% |
| Orange | \$485,573,181 | \$425,014,835 | \$607,255,819 | \$1,517,843,835 | \$3,119,140,238 | 13.34% |
| Osceola | \$158,543,335 | \$142,411,551 | \$210,803,252 | \$511,758,138 | \$1,049,766,365 | 4.49% |
| Pasco | \$258,653,922 | \$238,083,494 | \$342,072,954 | \$838,810,370 | \$1,557,245,138 | 6.66% |
| Pinellas | \$474,093,455 | \$411,711,616 | \$698,535,252 | \$1,584,340,323 | \$3,214,435,459 | 13.74% |
| Polk | \$212,598,482 | \$188,018,833 | \$289,825,097 | \$690,442,412 | \$1,365,596,285 | 5.84% |
| Puerto Rico | \$509,000 | \$8,983,950 | \$16,291,514 | \$25,784,464 | \$56,693,618 | 0.24% |
| Sarasota | \$386,446,124 | \$297,859,487 | \$454,078,247 | \$1,138,383,858 | \$2,504,532,222 | 10.71% |
| Seminole | \$173,082,181 | \$168,607,688 | \$243,260,292 | \$584,950,161 | \$1,115,935,256 | 4.77% |
| Sumter | \$29,644,375 | \$30,977,042 | \$40,214,505 | \$100,835,922 | \$241,254,780 | 1.03% |
| Volusia | \$126,868,276 | \$109,618,960 | \$167,307,900 | \$403,795,136 | \$764,599,014 | 3.27% |
| Total | \$3,627,470,902 | \$3,259,181,764 | \$4,852,056,631 | \$11,738,709,297 | \$23,386,784,488 | 100.00% |

2020 AVERAGE & MEDIAN SALE PRICES

| | Ap | r* | Ma | ıy* | Jun | e* | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|--------------|-------------|-----------|-----------|-----------|-----------|-----------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 2nd Quarter | 2nd Quarter | Year to Date |
| Brevard | \$249,839 | \$210,000 | \$283,879 | \$237,000 | \$273,206 | \$228,000 | \$269,841 | \$220,000 | \$278,736 |
| Charlotte | \$264,920 | \$230,000 | \$255,323 | \$232,000 | \$281,903 | \$232,900 | \$268,499 | \$231,500 | \$271,649 |
| Desoto | \$199,336 | \$160,500 | \$201,805 | \$175,000 | \$169,568 | \$160,000 | \$192,413 | \$165,000 | \$184,542 |
| Hillsborough | \$306,644 | \$255,000 | \$316,729 | \$261,000 | \$346,109 | \$259,000 | \$325,629 | \$259,900 | \$312,127 |
| Lake | \$256,655 | \$241,990 | \$270,544 | \$253,500 | \$267,411 | \$259,900 | \$264,948 | \$250,000 | \$261,610 |
| Lee | \$1,328,053 | \$352,500 | \$561,485 | \$266,000 | \$676,231 | \$325,000 | \$881,963 | \$313,000 | \$701,395 |
| Manatee | \$355,026 | \$299,900 | \$362,437 | \$290,000 | \$366,737 | \$290,000 | \$361,910 | \$293,380 | \$353,218 |
| Marion | \$206,096 | \$174,900 | \$189,678 | \$164,750 | \$200,010 | \$174,950 | \$199,262 | \$172,500 | \$199,564 |
| Okeechobee | \$180,560 | \$157,500 | \$158,300 | \$152,500 | \$222,896 | \$210,000 | \$194,490 | \$185,000 | \$187,725 |
| Orange | \$355,731 | \$294,000 | \$327,438 | \$282,378 | \$345,228 | \$296,000 | \$343,248 | \$291,000 | \$340,183 |
| Osceola | \$277,174 | \$257,850 | \$274,396 | \$265,000 | \$278,105 | \$260,000 | \$276,776 | \$261,500 | \$274,808 |
| Pasco | \$244,474 | \$233,882 | \$250,351 | \$235,000 | \$256,812 | \$235,000 | \$251,066 | \$234,999 | \$241,696 |
| Pinellas | \$327,865 | \$259,950 | \$321,901 | \$252,900 | \$343,261 | \$272,500 | \$332,845 | \$262,500 | \$324,461 |
| Polk | \$219,627 | \$215,000 | \$214,144 | \$210,000 | \$229,838 | \$219,500 | \$222,222 | \$215,000 | \$218,216 |
| Puerto Rico | \$169,667 | \$185,000 | \$172,768 | \$115,000 | \$285,816 | \$134,000 | \$230,218 | \$121,750 | \$223,203 |
| Sarasota | \$394,333 | \$280,000 | \$362,801 | \$277,744 | \$401,484 | \$280,000 | \$388,262 | \$280,000 | \$401,883 |
| Seminole | \$301,012 | \$280,000 | \$311,084 | \$292,000 | \$322,199 | \$285,000 | \$312,473 | \$285,250 | \$303,161 |
| Sumter | \$269,494 | \$247,000 | \$284,193 | \$268,000 | \$289,313 | \$243,500 | \$281,665 | \$251,745 | \$282,500 |
| Volusia | \$255,268 | \$225,000 | \$244,685 | \$225,000 | \$251,591 | \$225,000 | \$250,804 | \$225,000 | \$248,246 |
| Total | \$301,085 | \$250,000 | \$294,309 | \$250,000 | \$312,753 | \$255,000 | \$303,828 | \$251,000 | \$298,815 |



StellarMLS 2020 Monthly MLS Statistics Reported by County 2020 UNITS SOLD / AVERAGE DAYS ON MARKET

| | July | * | Aug* | • | Sept* | • | 3rd Quarter Year To Date | | %Total |
|--------------|------------|------|------------|------|------------|------|--------------------------|------------|---------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 109 | 99 | 90 | 50 | 99 | 51 | 298 | 705 | 0.55% |
| Charlotte | 688 | 76 | 668 | 75 | 645 | 69 | 2,001 | 4,865 | 3.76% |
| Desoto | 22 | 88 | 32 | 89 | 18 | 54 | 72 | 232 | 0.18% |
| Hillsborough | 2,909 | 45 | 2,689 | 39 | 2,507 | 38 | 8,105 | 20,835 | 16.12% |
| Lake | 842 | 53 | 737 | 47 | 759 | 48 | 2,338 | 5,900 | 4.57% |
| Lee | 46 | 80 | 38 | 100 | 46 | 99 | 130 | 341 | 0.26% |
| Manatee | 1,069 | 73 | 1,036 | 67 | 1,041 | 66 | 3,146 | 7,715 | 5.97% |
| Marion | 773 | 68 | 750 | 64 | 760 | 64 | 2,283 | 6,221 | 4.81% |
| Okeechobee | 24 | 110 | 29 | 79 | 21 | 67 | 74 | 200 | 0.15% |
| Orange | 2,122 | 44 | 1,981 | 40 | 2,024 | 40 | 6,127 | 15,296 | 11.84% |
| Osceola | 831 | 55 | 842 | 50 | 819 | 45 | 2,492 | 6,312 | 4.88% |
| Pasco | 1,452 | 44 | 1,377 | 41 | 1,324 | 34 | 4,153 | 10,596 | 8.20% |
| Pinellas | 2,345 | 52 | 2,128 | 45 | 2,079 | 40 | 6,552 | 16,459 | 12.74% |
| Polk | 1,380 | 57 | 1,319 | 47 | 1,335 | 47 | 4,034 | 10,292 | 7.96% |
| Puerto Rico | 74 | 131 | 78 | 104 | 69 | 95 | 221 | 475 | 0.37% |
| Sarasota | 1,399 | 75 | 1,303 | 71 | 1,335 | 66 | 4,037 | 10,269 | 7.95% |
| Seminole | 864 | 36 | 821 | 32 | 733 | 37 | 2,418 | 6,099 | 4.72% |
| Sumter | 162 | 49 | 169 | 49 | 178 | 54 | 509 | 1,363 | 1.05% |
| Volusia | 693 | 59 | 685 | 52 | 603 | 47 | 1,981 | 5,061 | 3.92% |
| Total | 17,804 | 55 | 16,772 | 49 | 16,395 | 47 | 50,971 | 129,236 | 100.00% |

2020 TOTAL SALES VOLUME

| | July* | Aug* | Sept* | 3rd Quarter | Year To Date | %Total |
|--------------|-----------------|-----------------|-----------------|------------------|------------------|---------|
| Brevard | \$32,496,785 | \$26,557,712 | \$30,703,659 | \$89,758,156 | \$203,203,702 | 0.51% |
| Charlotte | \$194,152,963 | \$189,574,805 | \$190,020,698 | \$573,748,466 | \$1,351,750,509 | 3.38% |
| Desoto | \$4,460,450 | \$6,581,250 | \$7,896,800 | \$18,938,500 | \$48,465,155 | 0.12% |
| Hillsborough | \$976,434,075 | \$898,623,805 | \$835,952,465 | \$2,711,010,345 | \$6,684,381,174 | 16.71% |
| Lake | \$236,987,162 | \$206,057,875 | \$218,998,384 | \$662,043,421 | \$1,593,898,580 | 3.98% |
| Lee | \$39,932,257 | \$31,882,300 | \$19,710,190 | \$91,524,747 | \$239,519,013 | 0.60% |
| Manatee | \$447,703,138 | \$415,084,907 | \$438,189,580 | \$1,300,977,625 | \$2,914,832,770 | 7.29% |
| Marion | \$164,272,494 | \$159,442,046 | \$170,099,492 | \$493,814,032 | \$1,279,697,162 | 3.20% |
| Okeechobee | \$5,688,000 | \$7,021,850 | \$4,338,400 | \$17,048,250 | \$40,701,590 | 0.10% |
| Orange | \$755,876,100 | \$723,912,893 | \$767,136,182 | \$2,246,925,175 | \$5,366,065,413 | 13.42% |
| Osceola | \$242,699,116 | \$240,950,034 | \$229,645,940 | \$713,295,090 | \$1,763,061,455 | 4.41% |
| Pasco | \$369,498,150 | \$366,201,139 | \$351,507,527 | \$1,087,206,816 | \$2,644,451,954 | 6.61% |
| Pinellas | \$829,713,157 | \$787,489,336 | \$775,410,320 | \$2,392,612,813 | \$5,607,048,272 | 14.02% |
| Polk | \$316,684,338 | \$308,042,408 | \$316,320,814 | \$941,047,560 | \$2,306,643,845 | 5.77% |
| Puerto Rico | \$13,902,500 | \$24,486,000 | \$13,287,950 | \$51,676,450 | \$108,370,068 | 0.27% |
| Sarasota | \$578,906,159 | \$588,294,952 | \$569,653,044 | \$1,736,854,155 | \$4,241,386,377 | 10.60% |
| Seminole | \$280,016,083 | \$273,472,703 | \$240,706,613 | \$794,195,399 | \$1,910,130,655 | 4.78% |
| Sumter | \$44,643,501 | \$49,215,118 | \$53,361,628 | \$147,220,247 | \$388,475,027 | 0.97% |
| Volusia | \$191,161,647 | \$181,762,249 | \$169,976,939 | \$542,900,835 | \$1,307,499,849 | 3.27% |
| Total | \$5,725,228,075 | \$5,484,653,382 | \$5,402,916,625 | \$16,612,798,082 | \$39,999,582,570 | 100.00% |



StellarMLS 2020 Monthly MLS Statistics **Reported by County** 2020 AVERAGE & MEDIAN SALE PRICES

| | Ju | ly* | Au | g* | Sep | t* | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|--------------|-----------|-----------|-----------|-----------|-----------|-----------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 3rd Quarter | 3rd Quarter | Year to Date |
| Brevard | \$298,136 | \$229,900 | \$295,086 | \$227,500 | \$310,138 | \$263,760 | \$301,202 | \$244,400 | \$288,232 |
| Charlotte | \$282,199 | \$241,450 | \$283,795 | \$242,750 | \$294,606 | \$242,000 | \$286,731 | \$242,500 | \$277,852 |
| Desoto | \$202,748 | \$167,950 | \$205,664 | \$173,500 | \$438,711 | \$162,500 | \$263,035 | \$167,950 | \$208,902 |
| Hillsborough | \$335,660 | \$269,870 | \$334,185 | \$269,900 | \$333,447 | \$272,000 | \$334,486 | \$270,000 | \$320,825 |
| Lake | \$281,457 | \$255,038 | \$279,590 | \$255,000 | \$288,535 | \$255,000 | \$283,167 | \$255,000 | \$270,152 |
| Lee | \$868,093 | \$336,500 | \$839,008 | \$332,500 | \$428,482 | \$253,500 | \$704,037 | \$325,000 | \$702,402 |
| Manatee | \$418,806 | \$326,000 | \$400,661 | \$310,000 | \$420,931 | \$310,000 | \$413,534 | \$315,000 | \$377,814 |
| Marion | \$212,513 | \$175,000 | \$212,589 | \$178,950 | \$223,815 | \$179,900 | \$216,300 | \$179,000 | \$205,706 |
| Okeechobee | \$237,000 | \$225,000 | \$242,133 | \$170,000 | \$206,590 | \$185,000 | \$230,382 | \$195,500 | \$203,508 |
| Orange | \$356,209 | \$296,000 | \$365,428 | \$305,000 | \$379,020 | \$303,500 | \$366,725 | \$302,000 | \$350,815 |
| Osceola | \$292,057 | \$264,000 | \$286,164 | \$265,000 | \$280,398 | \$257,000 | \$286,234 | \$262,000 | \$279,319 |
| Pasco | \$254,475 | \$238,050 | \$265,941 | \$245,000 | \$265,489 | \$249,994 | \$261,788 | \$244,000 | \$249,571 |
| Pinellas | \$353,822 | \$275,000 | \$370,061 | \$278,750 | \$372,973 | \$285,100 | \$365,173 | \$280,000 | \$340,668 |
| Polk | \$229,481 | \$225,000 | \$233,542 | \$225,000 | \$236,944 | \$225,000 | \$233,279 | \$225,000 | \$224,120 |
| Puerto Rico | \$187,872 | \$121,000 | \$313,923 | \$128,500 | \$192,579 | \$135,000 | \$233,830 | \$130,000 | \$228,148 |
| Sarasota | \$413,800 | \$296,000 | \$451,493 | \$300,000 | \$426,706 | \$289,990 | \$430,234 | \$295,000 | \$413,028 |
| Seminole | \$324,093 | \$290,000 | \$333,097 | \$306,500 | \$328,386 | \$293,990 | \$328,451 | \$298,180 | \$313,188 |
| Sumter | \$275,577 | \$247,750 | \$291,214 | \$262,000 | \$299,784 | \$265,450 | \$289,234 | \$255,000 | \$285,015 |
| Volusia | \$275,847 | \$235,000 | \$265,346 | \$230,000 | \$281,885 | \$235,000 | \$274,054 | \$234,000 | \$258,348 |
| Total | \$321,570 | \$261,248 | \$327,012 | \$263,000 | \$329,547 | \$263,000 | \$325,926 | \$262,500 | \$309,508 |

Source: My Florida Regional MLS

1/13/2021



StellarMLS 2020 Monthly MLS Statistics Reported by County

2020 UNITS SOLD / AVERAGE DAYS ON MARKET

| | Oct | * | Nov* | | Dec* | | 4th Quarter | Year To Date | %Total |
|--------------|------------|------|------------|------|------------|------|-------------|--------------|---------|
| | Units Sold | Days | Units Sold | Days | Units Sold | Days | Units Sold | Units Sold | |
| Brevard | 75 | 54 | 72 | 39 | 85 | 45 | 232 | 937 | 0.53% |
| Charlotte | 614 | 55 | 619 | 61 | 662 | 60 | 1,895 | 6760 | 3.80% |
| Desoto | 36 | 62 | 30 | 51 | 26 | 43 | 92 | 324 | 0.18% |
| Hillsborough | 2,609 | 33 | 2,400 | 31 | 2,488 | 30 | 7,497 | 28332 | 15.91% |
| Lake | 736 | 47 | 648 | 39 | 778 | 42 | 2,162 | 8062 | 4.53% |
| Lee | 52 | 78 | 40 | 48 | 45 | 77 | 137 | 478 | 0.27% |
| Manatee | 1,057 | 56 | 1,034 | 52 | 1,133 | 47 | 3,224 | 10939 | 6.14% |
| Marion | 775 | 50 | 687 | 47 | 791 | 46 | 2,253 | 8474 | 4.76% |
| Okeechobee | 21 | 88 | 10 | 76 | 25 | 118 | 56 | 256 | 0.14% |
| Orange | 2,044 | 38 | 1,910 | 35 | 2,014 | 41 | 5,968 | 21264 | 11.94% |
| Osceola | 860 | 53 | 813 | 44 | 823 | 53 | 2,496 | 8808 | 4.95% |
| Pasco | 1,304 | 33 | 1,196 | 31 | 1,241 | 29 | 3,741 | 14337 | 8.05% |
| Pinellas | 2,129 | 38 | 1,849 | 37 | 2,026 | 37 | 6,004 | 22463 | 12.62% |
| Polk | 1,383 | 44 | 1,243 | 39 | 1,428 | 42 | 4,054 | 14346 | 8.06% |
| Puerto Rico | 72 | 92 | 64 | 101 | 99 | 109 | 235 | 710 | 0.40% |
| Sarasota | 1,388 | 69 | 1,281 | 62 | 1,524 | 58 | 4,193 | 14462 | 8.12% |
| Seminole | 802 | 32 | 730 | 31 | 767 | 34 | 2,299 | 8398 | 4.72% |
| Sumter | 176 | 51 | 188 | 53 | 205 | 53 | 569 | 1932 | 1.09% |
| Volusia | 616 | 42 | 526 | 41 | 568 | 38 | 1,710 | 6771 | 3.80% |
| Total | 16,749 | 44 | 15,340 | 41 | 16,728 | 42 | 48,817 | 178053.00 | 100.00% |



2020 TOTAL SALES VOLUME

| | Oct* | Nov* | Dec* | 4th Quarter | Year To Date | %Total |
|--------------|-----------------|-----------------|-----------------|------------------|------------------|---------|
| Brevard | \$25,427,551 | \$24,428,117 | \$26,370,097 | \$76,225,765 | \$279,429,467 | 0.49% |
| Charlotte | \$186,087,612 | \$189,801,153 | \$188,626,629 | \$564,515,394 | \$1,916,265,903 | 3.39% |
| Desoto | \$7,895,670 | \$5,733,900 | \$6,505,900 | \$20,135,470 | \$68,600,625 | 0.12% |
| Hillsborough | \$855,679,168 | \$802,003,529 | \$863,986,908 | \$2,521,669,605 | \$9,206,050,779 | 16.30% |
| Lake | \$214,031,182 | \$192,316,325 | \$222,408,572 | \$628,756,079 | \$2,222,654,659 | 3.94% |
| Lee | \$36,201,084 | \$11,418,090 | \$51,153,665 | \$98,772,839 | \$338,291,852 | 0.60% |
| Manatee | \$449,435,172 | \$405,932,916 | \$507,585,450 | \$1,362,953,538 | \$4,277,786,308 | 7.57% |
| Marion | \$182,081,163 | \$156,322,623 | \$186,947,250 | \$525,351,036 | \$1,805,048,198 | 3.20% |
| Okeechobee | \$4,641,400 | \$1,797,500 | \$10,067,600 | \$16,506,500 | \$57,208,090 | 0.10% |
| Orange | \$749,854,816 | \$704,590,838 | \$736,005,454 | \$2,190,451,108 | \$7,556,516,521 | 13.38% |
| Osceola | \$247,890,391 | \$241,608,624 | \$248,857,174 | \$738,356,189 | \$2,501,417,644 | 4.43% |
| Pasco | \$349,461,711 | \$321,612,745 | \$340,452,867 | \$1,011,527,323 | \$3,655,979,277 | 6.47% |
| Pinellas | \$820,458,548 | \$685,643,322 | \$765,077,130 | \$2,271,179,000 | \$7,878,227,272 | 13.95% |
| Polk | \$333,470,902 | \$297,828,154 | \$349,737,524 | \$981,036,580 | \$3,287,680,425 | 5.82% |
| Puerto Rico | \$16,156,600 | \$25,566,258 | \$32,392,353 | \$74,115,211 | \$182,485,279 | 0.32% |
| Sarasota | \$635,024,512 | \$627,548,487 | \$731,085,275 | \$1,993,658,274 | \$6,235,044,651 | 11.04% |
| Seminole | \$258,946,285 | \$239,893,272 | \$260,493,784 | \$759,333,341 | \$2,669,463,996 | 4.73% |
| Sumter | \$55,039,495 | \$57,867,591 | \$61,377,944 | \$174,285,030 | \$562,760,057 | 1.00% |
| Volusia | \$161,534,522 | \$149,962,677 | \$154,321,401 | \$465,818,600 | \$1,773,318,449 | 3.14% |
| Total | \$5,589,317,784 | \$5,141,876,121 | \$5,743,452,977 | \$16,474,646,882 | \$56,474,229,452 | 100.00% |



StellarMLS 2020 Monthly MLS Statistics Reported by County

2020 AVERAGE & MEDIAN SALE PRICES

| | 0 | ct* | No | v* | Dec | * | Avg. Sales Price | Median Sale Price | Avg. Sales Price |
|--------------|-----------|-----------|-----------|-----------|-------------|-----------|------------------|-------------------|------------------|
| | Average | Median | Average | Median | Average | Median | 4th Quarter | 4th Quarter | Year to Date |
| Brevard | \$339,034 | \$245,000 | \$339,279 | \$261,250 | \$310,236 | \$250,000 | \$328,559 | \$252,592 | \$298,217 |
| Charlotte | \$303,074 | \$250,000 | \$306,625 | \$250,000 | \$284,934 | \$241,750 | \$297,897 | \$248,500 | \$283,471 |
| Desoto | \$219,324 | \$165,500 | \$191,130 | \$180,000 | \$250,227 | \$203,750 | \$218,864 | \$186,250 | \$211,730 |
| Hillsborough | \$327,972 | \$265,000 | \$334,168 | \$274,700 | \$347,262 | \$277,125 | \$336,357 | \$271,900 | \$324,935 |
| Lake | \$290,803 | \$260,000 | \$296,784 | \$263,950 | \$285,872 | \$261,072 | \$290,821 | \$261,700 | \$275,695 |
| Lee | \$696,175 | \$370,050 | \$285,452 | \$259,500 | \$1,136,748 | \$356,000 | \$720,970 | \$337,000 | \$707,724 |
| Manatee | \$425,199 | \$325,000 | \$392,585 | \$315,000 | \$448,001 | \$317,500 | \$422,752 | \$319,900 | \$391,058 |
| Marion | \$234,943 | \$185,000 | \$227,544 | \$185,900 | \$236,343 | \$188,000 | \$233,178 | \$187,000 | \$213,010 |
| Okeechobee | \$221,019 | \$223,000 | \$179,750 | \$157,500 | \$402,704 | \$207,000 | \$294,759 | \$203,500 | \$223,469 |
| Orange | \$366,857 | \$303,000 | \$368,896 | \$315,000 | \$365,445 | \$308,325 | \$367,033 | \$309,900 | \$355,367 |
| Osceola | \$288,245 | \$260,000 | \$297,182 | \$266,670 | \$302,378 | \$270,000 | \$295,816 | \$265,000 | \$283,994 |
| Pasco | \$267,992 | \$248,000 | \$268,907 | \$257,032 | \$274,338 | \$255,000 | \$270,390 | \$254,000 | \$255,003 |
| Pinellas | \$385,373 | \$287,000 | \$370,818 | \$289,900 | \$377,629 | \$284,000 | \$378,278 | \$285,000 | \$350,720 |
| Polk | \$241,121 | \$230,900 | \$239,604 | \$233,000 | \$244,914 | \$235,000 | \$241,992 | \$233,912 | \$229,171 |
| Puerto Rico | \$224,397 | \$154,000 | \$399,473 | \$201,500 | \$327,195 | \$150,000 | \$315,384 | \$158,000 | \$257,022 |
| Sarasota | \$457,510 | \$320,258 | \$489,890 | \$310,000 | \$479,715 | \$321,500 | \$475,473 | \$319,018 | \$431,133 |
| Seminole | \$322,876 | \$295,000 | \$328,621 | \$294,250 | \$339,627 | \$305,000 | \$330,289 | \$297,000 | \$317,869 |
| Sumter | \$312,724 | \$269,000 | \$307,806 | \$269,000 | \$299,405 | \$259,900 | \$306,301 | \$267,000 | \$291,284 |
| Volusia | \$262,231 | \$230,000 | \$285,100 | \$240,000 | \$271,693 | \$233,900 | \$272,409 | \$235,000 | \$261,899 |
| Total | \$333,711 | \$267,000 | \$335,194 | \$270,000 | \$343.344 | \$270,000 | \$337,478 | \$269.900 | \$317.177 |