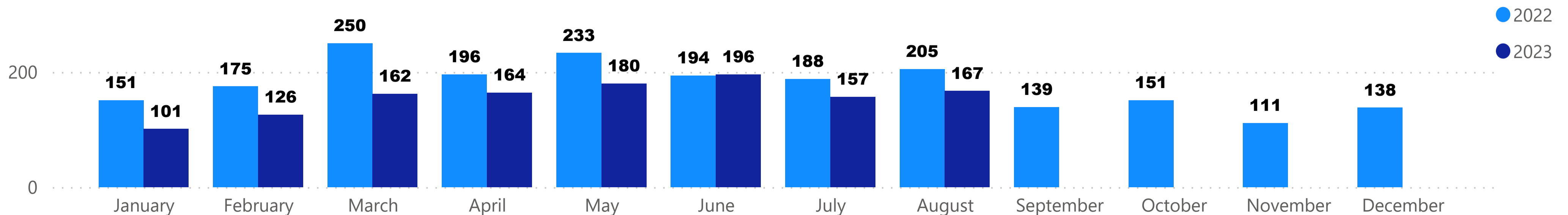


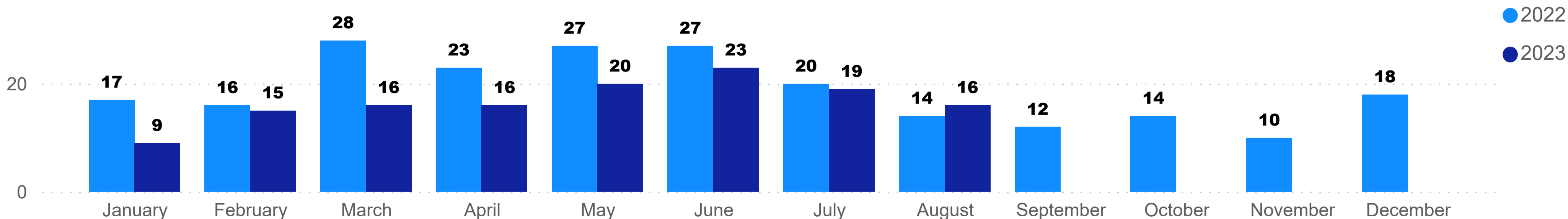
Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1											1
\$ 50,000 - 59,999	1		1			1							3
\$ 60,000 - 69,999						1		1					2
\$ 70,000 - 79,999		2		1		1							4
\$ 80,000 - 89,999		1		1	1	1		2					6
\$ 90,000 - 99,999		1	2			1							4
\$ 100,000 - 119,999	2			2	2		3	3					12
\$ 120,000 - 139,999	2		2	5		1	3	2					15
\$ 140,000 - 159,999	1	5	4	4	3	3	1	4					25
\$ 160,000 - 179,999	1	4	1	2	4	5	2	5					24
\$ 180,000 - 199,999	6	6	5	5	8	7	8	8					53
\$ 200,000 - 249,999	13	24	28	26	29	28	22	21					191
\$ 250,000 - 299,999	18	19	35	30	38	46	34	25					245
\$ 300,000 - 349,999	24	21	29	28	27	44	36	39					248
\$ 350,000 - 399,999	12	17	12	20	20	14	19	26					140
\$ 400,000 - 499,999	10	15	29	21	32	23	13	14					157
\$ 500,000 - 599,999	2	5	6	10	7	10	6	8					54
\$ 600,000 - 699,999	3	3	3	4	3	1	6	6					29
\$ 700,000 - 799,999	2	1	1		3	3	2						12
\$ 800,000 - 899,999	3	1	2	4		3							13
\$ 900,000 - 999,999			1					1					2
\$ 1,000,000 - and over	1		1	1	3	3	2	2					13
Total	101	126	162	164	180	196	157	167					1253



Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999						1							1
\$ 70,000 - 79,999		1			2		2						5
\$ 80,000 - 89,999						1							1
\$ 90,000 - 99,999	1	1	2		1			5					10
\$ 100,000 - 119,999			1		1	2							4
\$ 120,000 - 139,999	2	1	3	3	2	3	5	3					22
\$ 140,000 - 159,999		3	1	3	5	3	1	2					18
\$ 160,000 - 179,999	2	2	3	2	3	3	2	1					18
\$ 180,000 - 199,999	2			1	1	2	2	1					9
\$ 200,000 - 249,999	1	3	5	4	3	2	4	1					23
\$ 250,000 - 299,999	1	1	1	3		5	1	1					13
\$ 300,000 - 349,999		2			1	1	1	2					7
\$ 350,000 - 399,999		1			1								2
\$ 400,000 - 499,999							1						1
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total	9	15	16	16	20	23	19	16					134



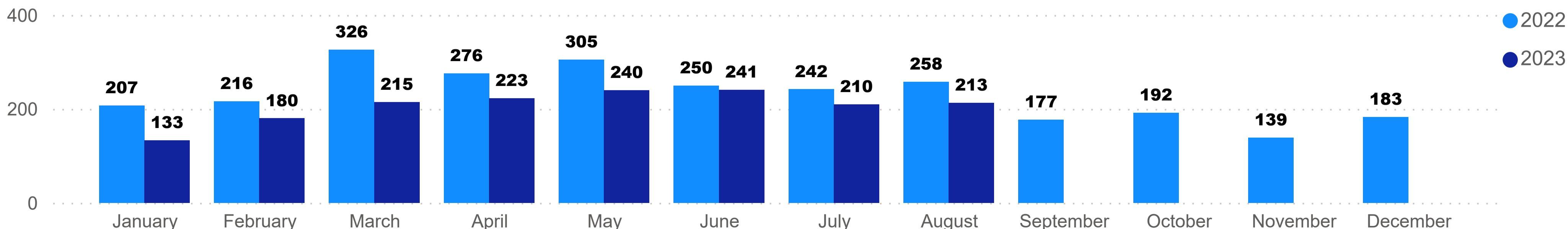


East Polk County Association of REALTORS®

Monthly Sales Trend Indicator 2023

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			3								4
\$ 50,000 - 59,999	1	1	1	1		1	1	1					7
\$ 60,000 - 69,999					2	2	1	1					6
\$ 70,000 - 79,999	1	6	1	1	3	1	2	3					18
\$ 80,000 - 89,999		2	1	2	3	3	1	2					14
\$ 90,000 - 99,999	3	4	8	1	3	3	2	6					30
\$ 100,000 - 119,999	3		4	8	7	2	7	5					36
\$ 120,000 - 139,999	8	8	13	16	6	7	15	6					79
\$ 140,000 - 159,999	4	18	15	11	11	10	3	9					81
\$ 160,000 - 179,999	8	10	7	10	13	10	8	10					76
\$ 180,000 - 199,999	11	9	6	10	13	11	14	16					90
\$ 200,000 - 249,999	17	31	36	37	38	35	31	26					251
\$ 250,000 - 299,999	20	22	38	36	40	54	36	28					274
\$ 300,000 - 349,999	24	24	30	28	28	45	40	41					260
\$ 350,000 - 399,999	12	19	12	21	22	14	19	27					146
\$ 400,000 - 499,999	10	15	29	22	32	23	14	15					160
\$ 500,000 - 599,999	2	5	6	10	7	10	6	8					54
\$ 600,000 - 699,999	3	3	3	4	3	1	6	6					29
\$ 700,000 - 799,999	2	1	1		3	3	2						12
\$ 800,000 - 899,999	3	1	2	4		3							13
\$ 900,000 - 999,999			1					1					2
\$ 1,000,000 - and over	1		1	1	3	3	2	2					13
Total	133	180	215	223	240	241	210	213					1655



Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0						1							1
1	1	8	7	5	7	6	9	6					49
2	37	53	72	65	68	51	53	58					457
3	60	78	88	93	113	123	99	85					739
4	30	33	41	51	44	53	39	59					350
5	5	8	7	7	5	4	7	4					47
6+				2	3	3	3	1					12
Total	133	180	215	223	240	241	210	213					1655

Sales by Bathroom Count

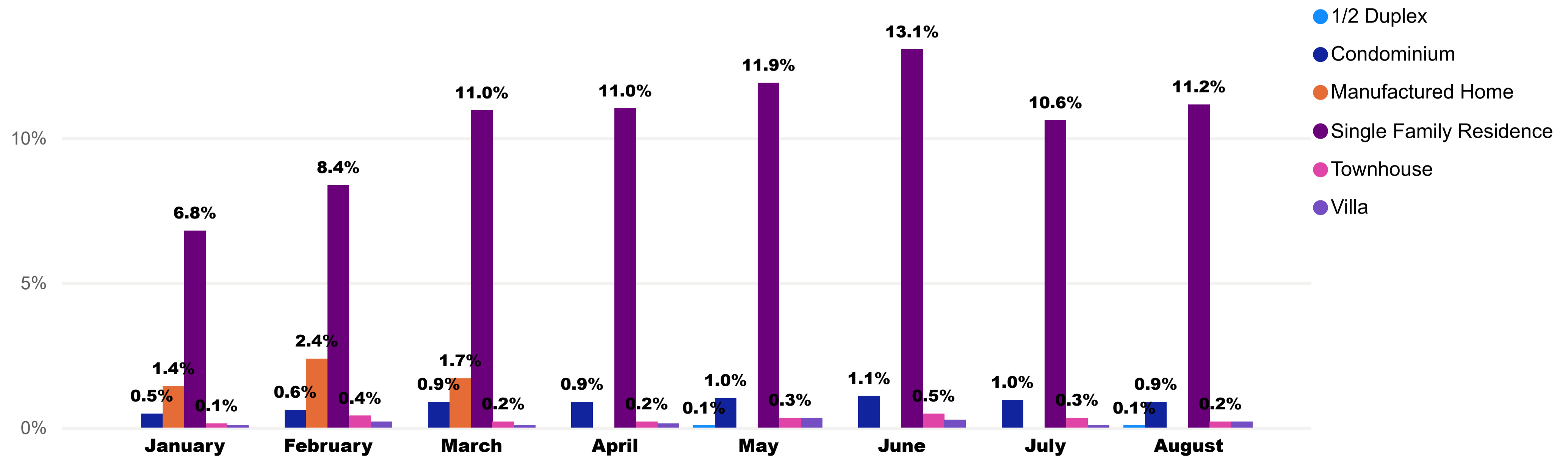
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	12	21	24	25	26	27	19	27					181
2	94	121	154	147	169	162	152	143					1142
3	20	34	26	42	36	40	30	41					269
4	4	4	6	6	4	10	5						39
5	3		5	2	3	1	1	2					17
6+				1	2	1	3						7
Total	133	180	215	223	240	241	210	213					1655

East Polk County Association of REALTORS® Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex					1			1					2
Condominium	7	9	13	13	15	16	14	13					100
Manufactured Home	21	35	25										81
Single Family Residence	100	123	161	162	175	192	156	164					1233
Townhouse	2	6	3	3	5	7	5	3					34
Villa	1	3	1	2	5	4	1	3					20
Total	131	176	203	180	201	219	176	184					1470

YTD % of Sales by Property Type





East Polk County Association of REALTORS® Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999	1	1%	70,000	65,000	93%	92	1
\$ 70,000 - 79,999							
\$ 80,000 - 89,999	2	1%	100,000	85,000	85%	23	1
\$ 90,000 - 99,999	5	3%	94,400	90,400	96%	102	3
\$ 100,000 - 119,999	3	2%	114,933	110,667	96%	45	6
\$ 120,000 - 139,999	5	3%	147,658	132,700	90%	29	14
\$ 140,000 - 159,999	6	3%	159,683	149,533	94%	73	17
\$ 160,000 - 179,999	6	3%	179,267	172,500	96%	59	16
\$ 180,000 - 199,999	9	5%	204,533	188,556	92%	34	17
\$ 200,000 - 249,999	22	12%	229,827	223,518	97%	35	42
\$ 250,000 - 299,999	26	14%	271,800	273,062	100%	32	99
\$ 300,000 - 349,999	41	22%	332,387	324,251	98%	46	84
\$ 350,000 - 399,999	27	15%	383,840	373,088	97%	40	75
\$ 400,000 - 499,999	14	8%	456,986	444,607	97%	56	75
\$ 500,000 - 599,999	8	4%	554,838	539,613	97%	37	40
\$ 600,000 - 699,999	6	3%	680,633	664,567	98%	71	19
\$ 700,000 - 799,999							13
\$ 800,000 - 899,999							8
\$ 900,000 - 999,999	1	1%	1,200,000	965,000	80%	0	8
\$ 1,000,000 - and over	2	1%	1,950,000	1,625,000	83%	96	19
Total	184	100%	336,057	323,044	96%	45	557

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



East Polk County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	4	0.24%	44,250	34,500	78%	2	
\$ 50,000 - 59,999	7	0.42%	62,199	53,429	86%	25	
\$ 60,000 - 69,999	6	0.36%	71,150	62,667	88%	42	1
\$ 70,000 - 79,999	18	1.09%	81,322	74,267	91%	50	
\$ 80,000 - 89,999	14	0.85%	93,593	83,786	90%	62	1
\$ 90,000 - 99,999	30	1.81%	100,517	94,540	94%	55	3
\$ 100,000 - 119,999	36	2.18%	118,530	110,809	93%	29	6
\$ 120,000 - 139,999	79	4.77%	137,630	128,824	94%	33	14
\$ 140,000 - 159,999	81	4.89%	157,268	148,812	95%	48	17
\$ 160,000 - 179,999	76	4.59%	177,211	169,995	96%	31	16
\$ 180,000 - 199,999	90	5.44%	193,200	188,198	97%	40	17
\$ 200,000 - 249,999	251	15.17%	230,772	226,461	98%	40	42
\$ 250,000 - 299,999	274	16.56%	279,287	273,920	98%	47	99
\$ 300,000 - 349,999	260	15.71%	328,737	322,117	98%	59	84
\$ 350,000 - 399,999	146	8.82%	378,601	371,464	98%	44	75
\$ 400,000 - 499,999	160	9.67%	455,278	446,530	98%	52	75
\$ 500,000 - 599,999	54	3.26%	557,041	543,970	98%	60	40
\$ 600,000 - 699,999	29	1.75%	659,457	641,771	97%	55	19
\$ 700,000 - 799,999	12	0.73%	756,942	725,458	96%	96	13
\$ 800,000 - 899,999	13	0.79%	935,899	842,462	90%	111	8
\$ 900,000 - 999,999	2	0.12%	1,175,000	982,000	84%	85	8
\$ 1,000,000 - and over	13	0.79%	1,500,615	1,353,269	90%	105	19
Total	1655	100.00%	305,690	296,578	97%	48	557

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

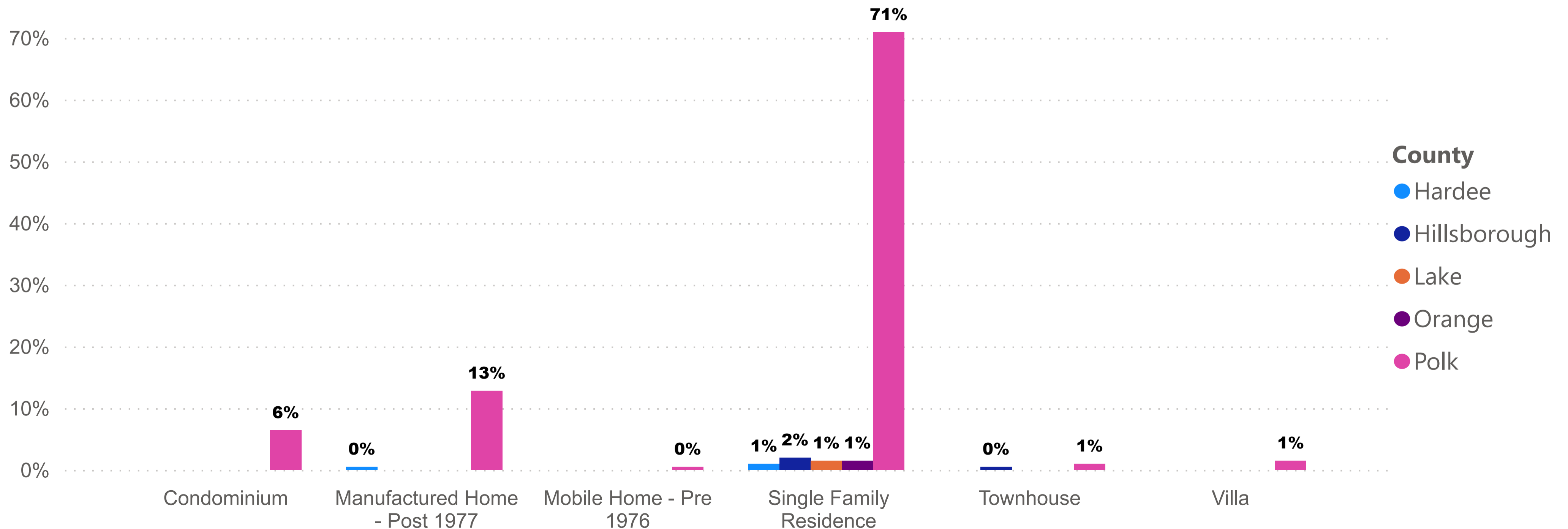
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	222	197,648	191,574	97%	71	807	3.64
10/31/2019	229	205,046	196,414	96%	68	776	3.39
11/30/2019	226	203,487	198,330	97%	75	803	3.55
12/31/2019	204	190,193	184,179	97%	79	773	3.79
01/31/2020	165	223,730	214,127	96%	69	799	4.84
02/29/2020	205	210,200	201,752	96%	89	785	3.83
03/31/2020	247	211,782	205,518	97%	68	803	3.25
04/30/2020	194	195,424	189,849	97%	51	745	3.84
05/31/2020	170	209,963	204,782	98%	70	693	4.08
06/30/2020	236	218,755	210,911	96%	80	639	2.71
07/31/2020	240	233,738	226,888	97%	80	629	2.62
08/31/2020	269	233,871	228,252	98%	69	605	2.25
09/30/2020	289	236,842	230,205	97%	67	614	2.12
10/31/2020	260	227,579	221,828	97%	62	590	2.27
11/30/2020	236	228,192	222,712	98%	52	588	2.49
12/31/2020	278	227,542	221,452	97%	51	532	1.91
01/31/2021	187	246,071	236,507	96%	63	497	2.66
02/28/2021	237	228,025	220,896	97%	54	424	1.79
03/31/2021	305	242,402	237,340	98%	48	379	1.24
04/30/2021	313	243,088	239,802	99%	36	347	1.11
05/31/2021	222	268,879	264,202	98%	37	331	1.49
06/30/2021	288	270,775	268,838	99%	33	362	1.26
07/31/2021	274	262,085	259,772	99%	26	379	1.38
08/31/2021	267	273,623	272,242	99%	33	370	1.39
09/30/2021	271	296,039	289,995	98%	27	358	1.32
10/31/2021	253	287,496	283,246	99%	28	365	1.44
11/30/2021	262	282,308	280,646	99%	20	338	1.29
12/31/2021	255	317,433	312,530	98%	24	319	1.25
01/31/2022	202	276,332	271,230	98%	29	317	1.57
02/28/2022	214	308,949	302,383	98%	29	312	1.46
03/31/2022	323	300,400	299,436	100%	22	303	0.94
04/30/2022	274	305,729	301,781	99%	18	336	1.23
05/31/2022	302	292,278	290,523	99%	21	423	1.40
06/30/2022	247	306,086	307,323	100%	15	497	2.01
07/31/2022	239	319,889	316,873	99%	23	534	2.23
08/31/2022	251	328,893	322,369	98%	25	565	2.25
09/30/2022	173	316,370	307,874	97%	25	602	3.48
10/31/2022	188	322,939	314,015	97%	34	605	3.22
11/30/2022	137	297,301	288,538	97%	41	605	4.42
12/31/2022	181	302,361	292,709	97%	40	588	3.25
01/31/2023	131	317,655	304,740	96%	54	581	4.44
02/28/2023	176	280,174	273,229	98%	59	548	3.11
03/31/2023	203	306,882	299,278	98%	52	526	2.59
04/30/2023	180	338,257	327,170	97%	53	500	2.78
05/31/2023	201	331,770	325,014	98%	56	485	2.41
06/30/2023	219	333,079	322,199	97%	50	505	2.31
07/31/2023	176	330,371	321,689	97%	57	538	3.06
08/31/2023	184	336,057	323,044	96%	51	557	3.03

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hardee	Hillsborough	Lake	Orange	Polk	Total
Condominium					6%	6%
Manufactured Home - Post 1977	0%				13%	13%
Mobile Home - Pre 1976					0%	0%
Single Family Residence	1%	2%	1%	1%	71%	77%
Townhouse		0%			1%	1%
Villa					1%	1%
Total	1%	2%	1%	1%	93%	100%



Board/Association: State Month Year
 ▲ East Polk FL August 2023

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1	1		2
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2		1	3
\$ 120,000 - 139,999		1	1	2
\$ 140,000 - 159,999	3		1	4
\$ 160,000 - 179,999	3	2		5
\$ 180,000 - 199,999	1	6	1	8
\$ 200,000 - 249,999	7	11	3	21
\$ 250,000 - 299,999	8	14	3	25
\$ 300,000 - 349,999	1	19	19	39
\$ 350,000 - 399,999	3	9	14	26
\$ 400,000 - 499,999		5	9	14
\$ 500,000 - 599,999		3	5	8
\$ 600,000 - 699,999	1	2	3	6
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999			1	1
\$ 1,000,000 - and over		1	1	2
Total	31	74	62	167

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	5			5
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	2	1		3
\$ 140,000 - 159,999	2			2
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	1			1
\$ 250,000 - 299,999	1			1
\$ 300,000 - 349,999		1	1	2
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	13	2	1	16

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	
\$ 90,000 - 99,999	2	
\$ 100,000 - 119,999	1	3
\$ 120,000 - 139,999	9	1
\$ 140,000 - 159,999	6	7
\$ 160,000 - 179,999	8	9
\$ 180,000 - 199,999	13	8
\$ 200,000 - 249,999	37	3
\$ 250,000 - 299,999	88	9
\$ 300,000 - 349,999	84	2
\$ 350,000 - 399,999	70	
\$ 400,000 - 499,999	75	
\$ 500,000 - 599,999	37	1
\$ 600,000 - 699,999	15	
\$ 700,000 - 799,999	12	
\$ 800,000 - 899,999	7	
\$ 900,000 - 999,999	8	
\$ 1,000,000 - and over	18	
Total	492	43

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		1
\$ 90,000 - 99,999	2	1
\$ 100,000 - 119,999		2
\$ 120,000 - 139,999	4	1
\$ 140,000 - 159,999	4	6
\$ 160,000 - 179,999	5	12
\$ 180,000 - 199,999	8	4
\$ 200,000 - 249,999	26	2
\$ 250,000 - 299,999	35	3
\$ 300,000 - 349,999	32	1
\$ 350,000 - 399,999	21	
\$ 400,000 - 499,999	30	
\$ 500,000 - 599,999	9	
\$ 600,000 - 699,999	5	
\$ 700,000 - 799,999	1	
\$ 800,000 - 899,999	4	
\$ 900,000 - 999,999	1	
\$ 1,000,000 - and over	5	
Total	192	33

Time On Market Sort	M-SF	M-Condo
0 - 30	96	11
31-60	25	3
61-90	18	
91-120	12	1
121-over	16	1
Total	167	16

