

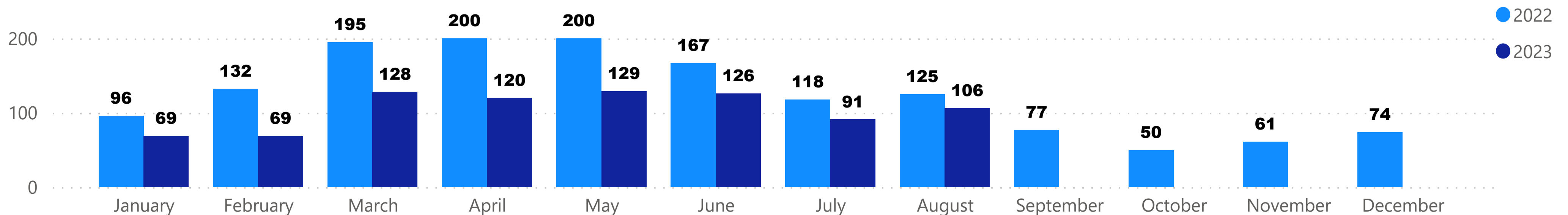


Englewood Area Board of REALTORS®

Monthly Sales Trend Indicator 2023

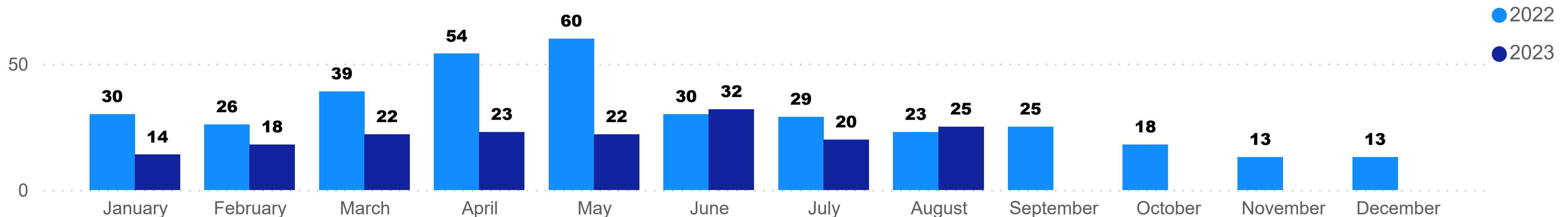
Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999				1									1
\$ 80,000 - 89,999			1										1
\$ 90,000 - 99,999													
\$ 100,000 - 119,999													
\$ 120,000 - 139,999													
\$ 140,000 - 159,999	1		1	1		2	1	1					7
\$ 160,000 - 179,999		2		3	2	1		3					11
\$ 180,000 - 199,999				2	1		2	1					6
\$ 200,000 - 249,999	5	4	9	3	7	6	5	5					44
\$ 250,000 - 299,999	9	8	12	11	11	15	11	8					85
\$ 300,000 - 349,999	6	6	14	14	15	13	12	10					90
\$ 350,000 - 399,999	9	9	15	18	17	22	6	15					111
\$ 400,000 - 499,999	14	9	28	25	26	26	11	22					161
\$ 500,000 - 599,999	7	10	9	13	11	9	14	16					89
\$ 600,000 - 699,999	5	11	13	9	14	8	12	5					77
\$ 700,000 - 799,999	2	1	5	3	3	6	5	1					26
\$ 800,000 - 899,999	2	1	7	4	3	2	4	5					28
\$ 900,000 - 999,999	2	2	1	1	1	5	1	2					15
\$ 1,000,000 - and over	7	6	13	12	18	11	7	12					86
Total	69	69	128	120	129	126	91	106					838



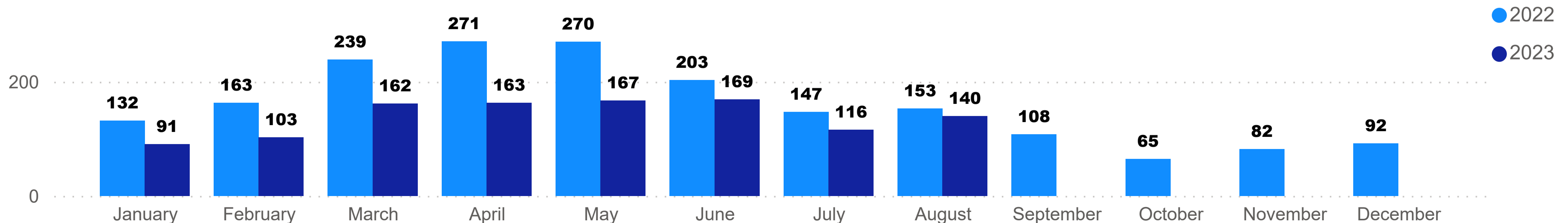
Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999			3					1					4
\$ 50,000 - 59,999	1			1				1					3
\$ 60,000 - 69,999						2							2
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999			1										1
\$ 90,000 - 99,999													
\$ 100,000 - 119,999		1											1
\$ 120,000 - 139,999			1		1	1		3					6
\$ 140,000 - 159,999	1	2	1		1			2					7
\$ 160,000 - 179,999		1		1	1	3	2	2					10
\$ 180,000 - 199,999	2	1		2	1	1							7
\$ 200,000 - 249,999	4	2	5	3	3	6	3	3					29
\$ 250,000 - 299,999			2	4	4	7	3	3					23
\$ 300,000 - 349,999	1	3	2	2		1	3	4					16
\$ 350,000 - 399,999		1			2	1	3	1					8
\$ 400,000 - 499,999					1	3	2	1					7
\$ 500,000 - 599,999	1	1	2		1	1	1						7
\$ 600,000 - 699,999	1	2		1	2	1		1					8
\$ 700,000 - 799,999		1	1		1			1					4
\$ 800,000 - 899,999				1	1								2
\$ 900,000 - 999,999		2		1		2							5
\$ 1,000,000 - and over	3	1	3	7	3	3	3	2					25
Total	14	18	22	23	22	32	20	25					176



Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1	1	1									3
\$ 50,000 - 59,999	1			1		1		1					4
\$ 60,000 - 69,999	2	1				1		1					5
\$ 70,000 - 79,999	1	4	3	2	2	1		2					15
\$ 80,000 - 89,999			2	2	2	1							7
\$ 90,000 - 99,999		1	2	1	2		1						7
\$ 100,000 - 119,999	2	3	2	1	3		1	3					15
\$ 120,000 - 139,999	2	3	3	2	1	2		3					16
\$ 140,000 - 159,999	3	1	2	6	2	5	2	2					23
\$ 160,000 - 179,999		4	1	7	4	6	2	5					29
\$ 180,000 - 199,999	2	3	3	4	3	2	3	2					22
\$ 200,000 - 249,999	9	8	14	9	13	14	8	11					86
\$ 250,000 - 299,999	9	8	15	16	16	22	15	11					112
\$ 300,000 - 349,999	7	9	17	16	15	14	15	15					108
\$ 350,000 - 399,999	9	10	15	18	19	23	9	16					119
\$ 400,000 - 499,999	14	9	28	25	27	29	13	23					168
\$ 500,000 - 599,999	8	11	11	13	12	10	15	16					96
\$ 600,000 - 699,999	6	13	13	10	16	9	12	6					85
\$ 700,000 - 799,999	2	2	6	3	4	6	5	2					30
\$ 800,000 - 899,999	2	1	7	5	4	2	4	5					30
\$ 900,000 - 999,999	2	4	1	2	1	7	1	2					20
\$ 1,000,000 - and over	10	7	16	19	21	14	10	14					111
Total	91	103	162	163	167	169	116	140					1111



Englewood Area Board of REALTORS®

Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	3	1	7	1	1	3	1	2					19
1		5	4	4	6	8	2	6					35
2	38	41	60	64	58	67	42	44					414
3	44	51	87	76	85	78	64	70					555
4	8	5	11	16	13	15	7	18					93
5	1	1		2	5	1	1	2					13
6+				1									1
Total	94	104	169	164	168	172	117	142					1130

Sales by Bathroom Count

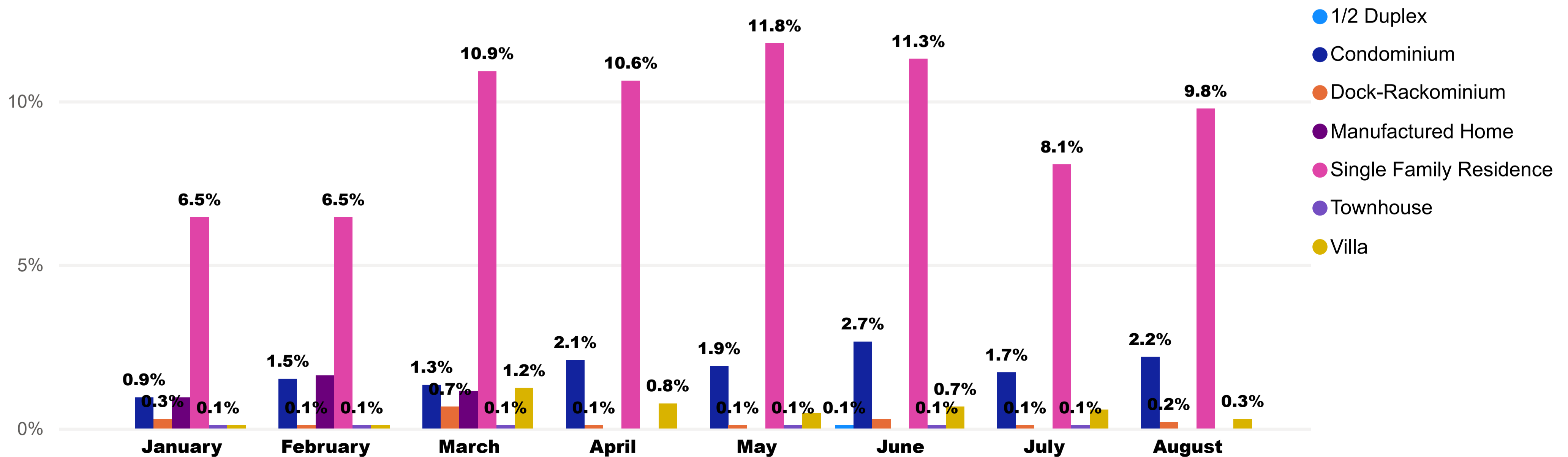
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	3	1	7	1	1	3	1	2					19
1	3	9	11	13	12	15	5	10					78
2	68	77	120	119	117	119	90	99					809
3	17	14	22	22	27	28	14	27					171
4	1	2	7	6	9	6	5	4					40
5	2	1	1	1	1		2						8
6+			1	2	1	1							5
Total	94	104	169	164	168	172	117	142					1130

Englewood Area Board of REALTORS® Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex						1							1
Condominium	10	16	14	22	20	28	18	23					151
Dock-Rackominium	3	1	7	1	1	3	1	2					19
Manufactured Home	10	17	12										39
Single Family Residence	68	68	115	112	124	119	85	103					794
Townhouse	1	1	1		1	1	1						6
Villa	1	1	13	8	5	7	6	3					44
Total	93	104	162	143	151	159	111	131					1054

YTD % of Sales by Property Type





Englewood Area Board of REALTORS® Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	1%	48,000	46,000	96%	2	1
\$ 50,000 - 59,999	1	1%	50,000	50,000	100%	46	6
\$ 60,000 - 69,999							3
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999							
\$ 90,000 - 99,999							
\$ 100,000 - 119,999							
\$ 120,000 - 139,999	3	2%	130,000	129,000	99%	32	
\$ 140,000 - 159,999	3	2%	169,300	146,633	87%	25	5
\$ 160,000 - 179,999	5	4%	175,320	166,400	95%	14	7
\$ 180,000 - 199,999	1	1%	199,000	190,000	95%	20	11
\$ 200,000 - 249,999	8	6%	242,213	227,688	94%	38	17
\$ 250,000 - 299,999	11	8%	288,691	276,318	96%	33	37
\$ 300,000 - 349,999	14	11%	330,164	324,771	98%	60	55
\$ 350,000 - 399,999	16	12%	379,769	373,731	98%	52	67
\$ 400,000 - 499,999	23	18%	454,522	441,326	97%	35	129
\$ 500,000 - 599,999	16	12%	563,475	545,625	97%	51	58
\$ 600,000 - 699,999	6	5%	692,967	652,250	94%	74	57
\$ 700,000 - 799,999	2	2%	772,000	723,750	94%	35	36
\$ 800,000 - 899,999	5	4%	866,740	842,980	97%	68	33
\$ 900,000 - 999,999	2	2%	955,000	910,000	95%	38	20
\$ 1,000,000 - and over	14	11%	2,101,179	1,996,714	95%	67	68
Total	131	100%	600,878	576,815	96%	47	611

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Englewood Area Board of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.27%	54,667	32,667	60%	41	1
\$ 50,000 - 59,999	4	0.36%	67,000	53,890	80%	44	6
\$ 60,000 - 69,999	5	0.45%	86,960	63,400	73%	30	3
\$ 70,000 - 79,999	15	1.35%	91,680	73,493	80%	31	1
\$ 80,000 - 89,999	7	0.63%	97,514	83,886	86%	25	
\$ 90,000 - 99,999	7	0.63%	104,400	95,329	91%	27	
\$ 100,000 - 119,999	15	1.35%	124,227	109,067	88%	31	
\$ 120,000 - 139,999	16	1.44%	138,600	129,863	94%	34	
\$ 140,000 - 159,999	23	2.07%	163,409	150,204	92%	50	5
\$ 160,000 - 179,999	29	2.61%	178,979	170,589	95%	26	7
\$ 180,000 - 199,999	22	1.98%	196,481	188,345	96%	25	11
\$ 200,000 - 249,999	86	7.74%	235,328	224,946	96%	30	17
\$ 250,000 - 299,999	112	10.08%	281,799	274,358	97%	31	37
\$ 300,000 - 349,999	108	9.72%	334,469	323,749	97%	34	55
\$ 350,000 - 399,999	119	10.71%	384,445	372,664	97%	40	67
\$ 400,000 - 499,999	168	15.12%	457,628	444,691	97%	40	129
\$ 500,000 - 599,999	96	8.64%	565,170	544,324	96%	45	58
\$ 600,000 - 699,999	85	7.65%	668,999	647,491	97%	55	57
\$ 700,000 - 799,999	30	2.70%	767,036	738,756	96%	49	36
\$ 800,000 - 899,999	30	2.70%	880,259	840,673	96%	52	33
\$ 900,000 - 999,999	20	1.80%	971,380	940,840	97%	36	20
\$ 1,000,000 - and over	111	9.99%	2,924,865	2,844,966	97%	52	68
Total	1111	100.00%	662,636	641,425	97%	40	611

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Englewood Area Board of REALTORS®

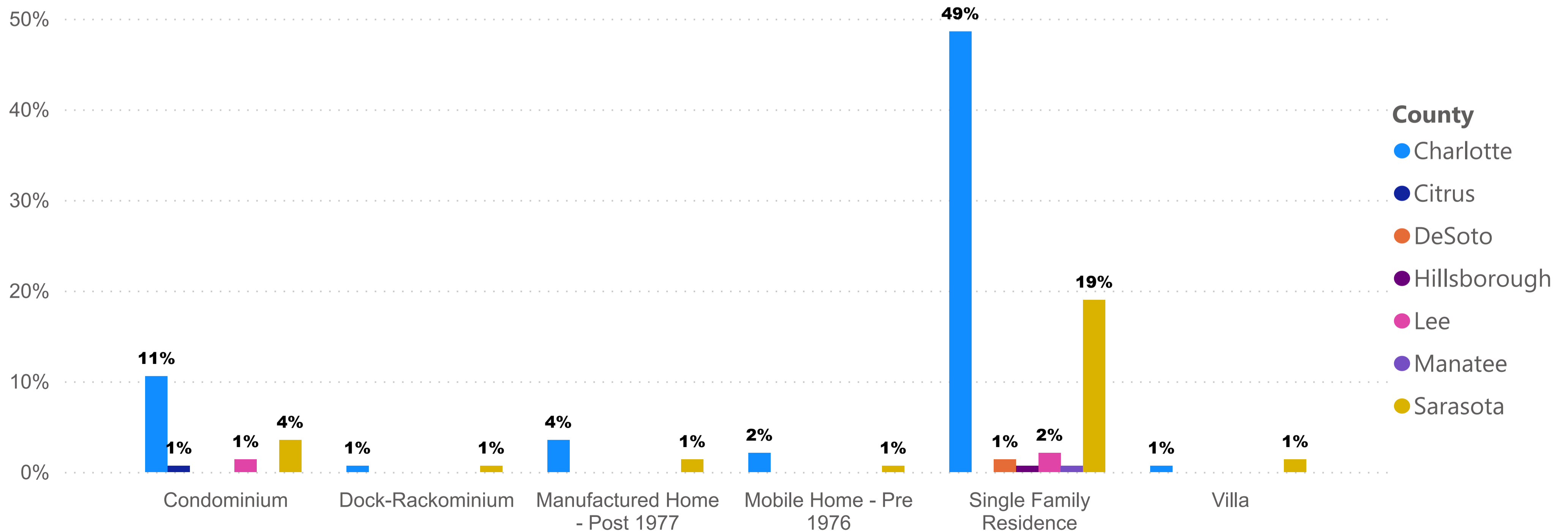
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	156	282,449	271,718	96%	90	727	4.66
10/31/2019	174	399,970	382,135	96%	85	764	4.39
11/30/2019	140	336,638	322,961	96%	80	803	5.74
12/31/2019	167	344,865	329,174	95%	93	835	5.00
01/31/2020	134	452,971	437,896	97%	98	877	6.54
02/29/2020	156	348,441	330,816	95%	89	909	5.83
03/31/2020	206	341,579	328,281	96%	79	929	4.51
04/30/2020	165	544,111	526,530	97%	69	862	5.22
05/31/2020	130	367,588	349,523	95%	83	765	5.88
06/30/2020	178	433,755	412,034	95%	130	667	3.75
07/31/2020	236	423,428	402,770	95%	102	581	2.46
08/31/2020	234	458,052	436,187	95%	108	524	2.24
09/30/2020	235	388,710	375,084	96%	104	501	2.13
10/31/2020	230	424,550	413,580	97%	74	475	2.07
11/30/2020	224	361,591	352,603	98%	65	477	2.13
12/31/2020	264	514,822	492,554	96%	73	452	1.71
01/31/2021	189	509,311	490,776	96%	61	332	1.76
02/28/2021	232	486,235	469,941	97%	71	238	1.03
03/31/2021	301	503,641	488,965	97%	49	203	0.67
04/30/2021	309	600,314	591,590	99%	44	197	0.64
05/31/2021	251	528,179	524,050	99%	48	162	0.65
06/30/2021	240	516,603	518,413	100%	15	177	0.74
07/31/2021	214	595,663	593,470	100%	26	198	0.93
08/31/2021	196	532,176	529,053	99%	30	220	1.12
09/30/2021	195	441,791	440,676	100%	19	239	1.23
10/31/2021	164	626,170	598,306	96%	18	219	1.34
11/30/2021	186	471,991	469,534	99%	16	244	1.31
12/31/2021	204	810,833	813,088	100%	29	229	1.12
01/31/2022	128	583,259	571,940	98%	24	237	1.85
02/28/2022	160	617,201	604,416	98%	24	247	1.54
03/31/2022	239	574,654	572,480	100%	20	254	1.06
04/30/2022	265	563,772	570,147	101%	12	296	1.12
05/31/2022	267	612,928	614,148	100%	12	326	1.22
06/30/2022	203	576,457	572,284	99%	17	351	1.73
07/31/2022	145	548,234	533,482	97%	23	377	2.60
08/31/2022	152	581,368	570,359	98%	25	391	2.57
09/30/2022	106	546,046	528,472	97%	25	420	3.96
10/31/2022	65	504,086	490,783	97%	30	335	5.15
11/30/2022	81	493,628	467,750	95%	42	357	4.41
12/31/2022	90	441,641	426,705	97%	36	374	4.16
01/31/2023	90	662,120	630,333	95%	37	401	4.46
02/28/2023	103	557,430	534,623	96%	38	457	4.44
03/31/2023	155	659,222	635,561	96%	45	546	3.52
04/30/2023	142	1,006,146	1,017,692	101%	35	589	4.15
05/31/2023	150	764,122	733,128	96%	40	612	4.08
06/30/2023	156	639,739	615,414	96%	40	630	4.04
07/31/2023	110	630,406	594,477	94%	55	614	5.58
08/31/2023	129	608,667	584,316	96%	51	611	4.74

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Charlotte	Citrus	DeSoto	Hillsborough	Lee	Manatee	Sarasota
Condominium	11%	1%			1%		
Dock-Rackominium	1%						
Manufactured Home - Post 1977	4%						
Mobile Home - Pre 1976	2%						
Single Family Residence	49%		1%	1%	2%	1%	
Villa	1%						
Total	66%	1%	1%	1%	4%	1%	



Board/Association: State Month Year
 ▲ Englewood FL August 2023

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	1	2		3
\$ 180,000 - 199,999	1			1
\$ 200,000 - 249,999	3	1	1	5
\$ 250,000 - 299,999	5	1	2	8
\$ 300,000 - 349,999	1	8	1	10
\$ 350,000 - 399,999	4	11		15
\$ 400,000 - 499,999	4	14	4	22
\$ 500,000 - 599,999	1	12	3	16
\$ 600,000 - 699,999		3	2	5
\$ 700,000 - 799,999		1		1
\$ 800,000 - 899,999		2	3	5
\$ 900,000 - 999,999		2		2
\$ 1,000,000 - and over		8	4	12
Total	21	65	20	106

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	3			3
\$ 140,000 - 159,999	1			1
\$ 160,000 - 179,999	2			2
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	3			3
\$ 250,000 - 299,999	3			3
\$ 300,000 - 349,999	4			4
\$ 350,000 - 399,999		1		1
\$ 400,000 - 499,999	1			1
\$ 500,000 - 599,999				
\$ 600,000 - 699,999	1			1
\$ 700,000 - 799,999	1			1
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		2		2
Total	20	3		23

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		
\$ 140,000 - 159,999		2
\$ 160,000 - 179,999	2	4
\$ 180,000 - 199,999		6
\$ 200,000 - 249,999	3	14
\$ 250,000 - 299,999	22	17
\$ 300,000 - 349,999	43	6
\$ 350,000 - 399,999	55	6
\$ 400,000 - 499,999	102	8
\$ 500,000 - 599,999	49	8
\$ 600,000 - 699,999	50	11
\$ 700,000 - 799,999	27	4
\$ 800,000 - 899,999	28	3
\$ 900,000 - 999,999	18	1
\$ 1,000,000 - and over	53	19
Total	452	110

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		
\$ 140,000 - 159,999	1	1
\$ 160,000 - 179,999		
\$ 180,000 - 199,999	1	
\$ 200,000 - 249,999	3	6
\$ 250,000 - 299,999	15	3
\$ 300,000 - 349,999	22	3
\$ 350,000 - 399,999	13	
\$ 400,000 - 499,999	15	2
\$ 500,000 - 599,999	14	2
\$ 600,000 - 699,999	9	2
\$ 700,000 - 799,999	13	1
\$ 800,000 - 899,999	11	
\$ 900,000 - 999,999	4	
\$ 1,000,000 - and over	11	
Total	132	20

Time On Market Sort	M-SF	M-Condo
0 - 30	54	11
31-60	20	6
61-90	13	2
91-120	7	
121-over	12	4
Total	106	23

