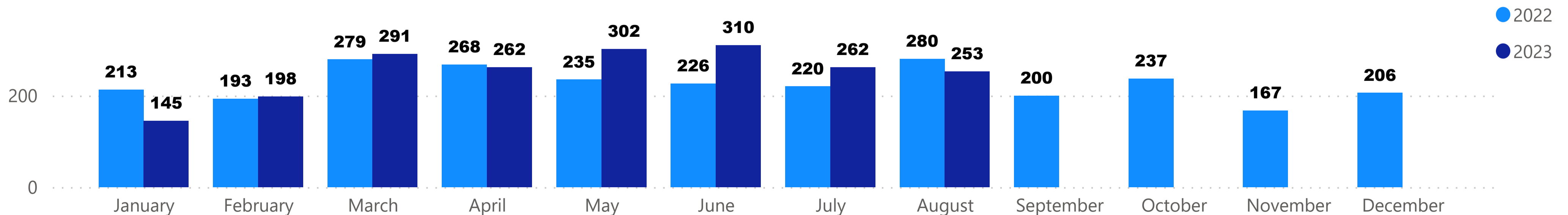


Flagler County Association of Realtors® Monthly Sales Trend Indicator 2023

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1		1						2
\$ 50,000 - 59,999	1												1
\$ 60,000 - 69,999													
\$ 70,000 - 79,999						1							1
\$ 80,000 - 89,999													
\$ 90,000 - 99,999			1		1								2
\$ 100,000 - 119,999		1		1				3					5
\$ 120,000 - 139,999	1							2					3
\$ 140,000 - 159,999		1					1						2
\$ 160,000 - 179,999	1	1	2				1	1					6
\$ 180,000 - 199,999	2	2		1	2		1						8
\$ 200,000 - 249,999	5	9	11	6	8	9	6	7					61
\$ 250,000 - 299,999	15	30	42	38	41	36	37	34					273
\$ 300,000 - 349,999	39	43	71	61	71	95	57	63					500
\$ 350,000 - 399,999	27	42	46	45	51	49	48	34					342
\$ 400,000 - 499,999	24	36	47	56	46	47	44	53					353
\$ 500,000 - 599,999	12	10	23	23	31	20	25	17					161
\$ 600,000 - 699,999	6	8	15	13	16	11	11	13					93
\$ 700,000 - 799,999	2	7	9	8	13	12	14	5					70
\$ 800,000 - 899,999	2	4	5	4	6	5	5	4					35
\$ 900,000 - 999,999	3		3		4	2	2	4					18
\$ 1,000,000 - and over	5	4	16	6	11	23	9	13					87
Total	145	198	291	262	302	310	262	253					2023



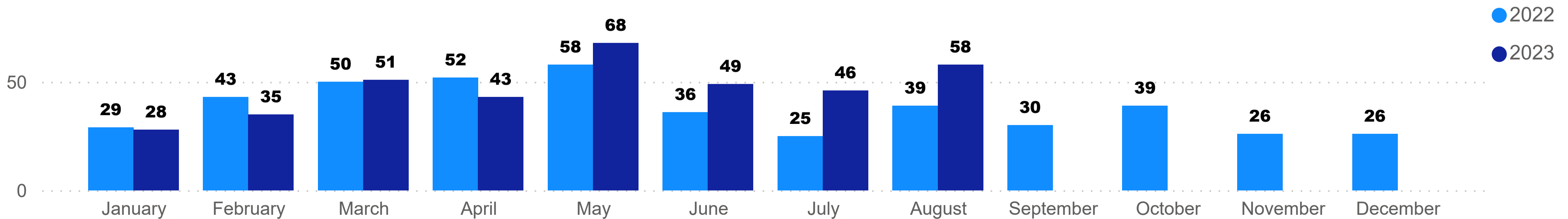


Flagler County Association of Realtors®

Monthly Sales Trend Indicator 2023

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999				1	1								2
\$ 60,000 - 69,999							1						1
\$ 70,000 - 79,999				1				1					2
\$ 80,000 - 89,999							1						1
\$ 90,000 - 99,999						1							1
\$ 100,000 - 119,999							1						1
\$ 120,000 - 139,999						1							1
\$ 140,000 - 159,999		2	2		1		2						7
\$ 160,000 - 179,999	2	1	3		2		1	1					10
\$ 180,000 - 199,999	2	1	1		1		1	3					9
\$ 200,000 - 249,999	9	4	5	3	7	4	4	8					44
\$ 250,000 - 299,999	1	4	9	7	18	12	10	12					73
\$ 300,000 - 349,999	3	2	4	4	10	9	5	12					49
\$ 350,000 - 399,999	1	6	4	2	2	4	5	3					27
\$ 400,000 - 499,999	2	4	4	10	8	4	5	7					44
\$ 500,000 - 599,999	2	2	5	4	3	3	1	2					22
\$ 600,000 - 699,999	3	2	4	2	10	5	2	4					32
\$ 700,000 - 799,999	1	2	6	2	2	2	1	1					17
\$ 800,000 - 899,999				3			3	2					8
\$ 900,000 - 999,999		1			1	2	2						6
\$ 1,000,000 - and over	2	4	4	4	2	3	2	2					23
Total	28	35	51	43	68	49	46	58					378



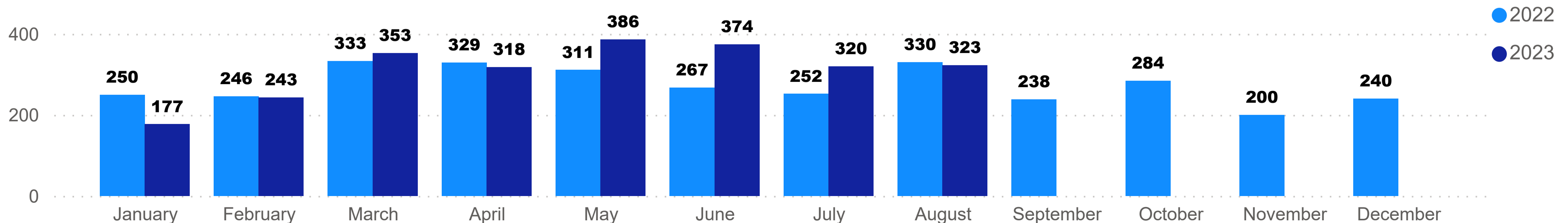


Flagler County Association of Realtors®

Monthly Sales Trend Indicator 2023

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1		1						3
\$ 50,000 - 59,999	1							1					2
\$ 60,000 - 69,999				1	1								2
\$ 70,000 - 79,999						2	1						3
\$ 80,000 - 89,999				1		1		1					3
\$ 90,000 - 99,999			1	1	1								3
\$ 100,000 - 119,999		1		1	1		1	4					8
\$ 120,000 - 139,999	2		1			1		3					7
\$ 140,000 - 159,999		5	2		1		5	1					14
\$ 160,000 - 179,999	3	2	6	2	2		2	2					19
\$ 180,000 - 199,999	5	3	2	2	3	1	2	5					23
\$ 200,000 - 249,999	15	15	20	14	17	19	13	18					131
\$ 250,000 - 299,999	16	35	54	48	66	52	52	48					371
\$ 300,000 - 349,999	43	47	76	66	84	105	63	75					559
\$ 350,000 - 399,999	28	48	50	47	55	54	53	38					373
\$ 400,000 - 499,999	26	41	51	66	54	51	50	60					399
\$ 500,000 - 599,999	14	13	28	27	35	23	26	19					185
\$ 600,000 - 699,999	9	10	19	15	26	16	13	17					125
\$ 700,000 - 799,999	3	9	15	10	15	14	15	6					87
\$ 800,000 - 899,999	2	4	5	7	6	5	8	6					43
\$ 900,000 - 999,999	3	1	3		5	4	4	4					24
\$ 1,000,000 - and over	7	8	20	10	13	26	11	15					110
Total	177	243	353	318	386	374	320	323					2494



Flagler County Association of Realtors® Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0				1	1								2
1	4	5	9		6	6	3	4					37
2	24	31	35	38	41	42	44	51					306
3	93	142	209	184	219	192	184	179					1402
4	52	61	94	87	106	116	81	85					682
5	3	4	5	7	12	13	6	2					52
6+	1		1	2	2	5	2	2					15
Total	177	243	353	319	387	374	320	323					2496

Sales by Bathroom Count

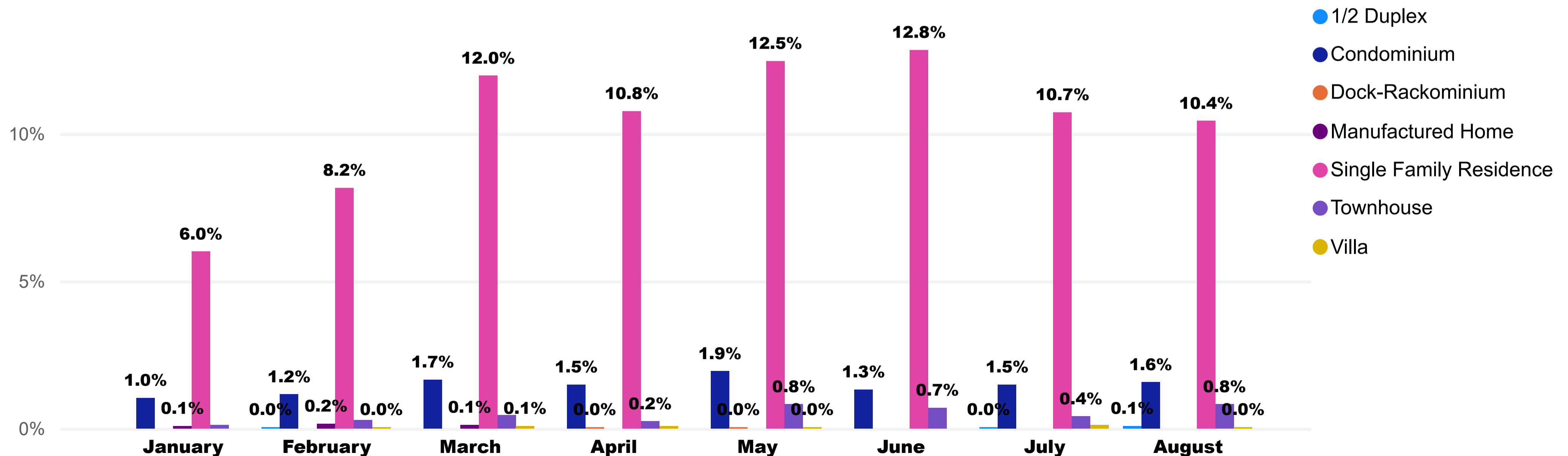
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0				1	1								2
1	6	10	14	8	12	7	10	11					78
2	123	168	239	219	255	239	220	222					1685
3	37	57	86	72	94	94	69	69					578
4	6	5	6	13	17	22	16	18					103
5	4	3	5	4	5	9	4	2					36
6+	1		3	2	3	3	1	1					14
Total	177	243	353	319	387	374	320	323					2496

Flagler County Association of Realtors® Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1					1	2					4
Condominium	25	28	40	36	47	32	36	38					282
Dock-Rackominium				1	1								2
Manufactured Home	2	4	3										9
Single Family Residence	145	197	289	260	301	310	259	252					2013
Townhouse	3	7	11	6	20	17	10	20					94
Villa		1	2	2	1		3	1					10
Total	175	238	345	305	370	359	309	313					2414

YTD % of Sales by Property Type





Flagler County Association of Realtors® Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999	1	0%	89,900	85,000	95%	22	
\$ 90,000 - 99,999							
\$ 100,000 - 119,999	3	1%	129,933	104,167	80%	21	
\$ 120,000 - 139,999	2	1%	134,950	131,000	97%	3	1
\$ 140,000 - 159,999							1
\$ 160,000 - 179,999	2	1%	177,500	166,100	94%	32	5
\$ 180,000 - 199,999	3	1%	209,963	196,667	94%	94	11
\$ 200,000 - 249,999	16	5%	236,524	227,674	96%	42	20
\$ 250,000 - 299,999	46	15%	290,394	276,461	95%	42	80
\$ 300,000 - 349,999	75	24%	332,958	325,986	98%	60	218
\$ 350,000 - 399,999	38	12%	378,368	369,881	98%	64	178
\$ 400,000 - 499,999	60	19%	453,680	443,024	98%	60	237
\$ 500,000 - 599,999	19	6%	563,911	542,279	96%	29	111
\$ 600,000 - 699,999	17	5%	664,482	640,324	96%	53	83
\$ 700,000 - 799,999	6	2%	746,717	722,808	97%	64	60
\$ 800,000 - 899,999	6	2%	851,783	823,667	97%	43	27
\$ 900,000 - 999,999	4	1%	971,000	941,000	97%	62	30
\$ 1,000,000 - and over	15	5%	1,701,927	1,612,833	95%	37	89
Total	313	100%	467,930	451,922	97%	53	1153

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Flagler County Association of Realtors® Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	0.12%	159,900	22,100	14%	24	
\$ 50,000 - 59,999	2	0.08%	59,950	52,500	88%	14	1
\$ 60,000 - 69,999	2	0.08%	67,400	60,000	89%	54	
\$ 70,000 - 79,999	3	0.12%	85,633	75,000	88%	2	1
\$ 80,000 - 89,999	3	0.12%	93,233	84,000	90%	75	
\$ 90,000 - 99,999	3	0.12%	123,300	93,167	76%	95	
\$ 100,000 - 119,999	8	0.32%	126,175	109,400	87%	22	
\$ 120,000 - 139,999	7	0.28%	135,953	128,714	95%	31	1
\$ 140,000 - 159,999	14	0.56%	159,721	151,029	95%	33	1
\$ 160,000 - 179,999	19	0.76%	183,868	169,221	92%	43	5
\$ 180,000 - 199,999	23	0.92%	197,254	187,847	95%	48	11
\$ 200,000 - 249,999	131	5.25%	238,514	227,227	95%	45	20
\$ 250,000 - 299,999	371	14.88%	286,165	277,960	97%	56	80
\$ 300,000 - 349,999	559	22.41%	330,663	323,173	98%	63	218
\$ 350,000 - 399,999	373	14.96%	384,419	375,127	98%	73	178
\$ 400,000 - 499,999	399	16.00%	454,580	442,207	97%	64	237
\$ 500,000 - 599,999	185	7.42%	567,192	547,638	97%	51	111
\$ 600,000 - 699,999	125	5.01%	663,756	641,669	97%	56	83
\$ 700,000 - 799,999	87	3.49%	768,045	746,788	97%	54	60
\$ 800,000 - 899,999	43	1.72%	870,172	840,253	97%	53	27
\$ 900,000 - 999,999	24	0.96%	983,125	946,507	96%	51	30
\$ 1,000,000 - and over	110	4.41%	1,744,531	1,652,798	95%	54	89
Total	2494	100.00%	468,532	452,898	97%	60	1153

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

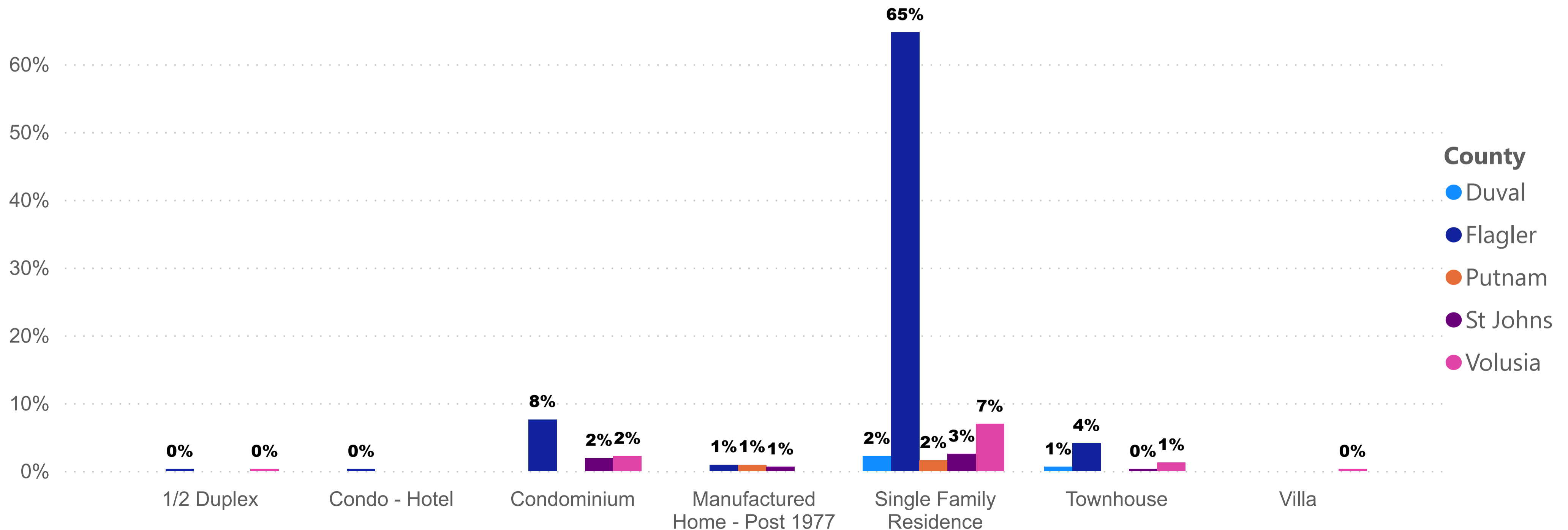
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	183	300,049	288,402	96%	78	3855	21.07
10/31/2019	208	291,086	280,847	96%	80	3923	18.86
11/30/2019	198	292,318	282,684	97%	81	3941	19.90
12/31/2019	251	305,104	294,026	96%	75	3862	15.39
01/31/2020	194	277,298	267,039	96%	78	3951	20.37
02/29/2020	222	311,421	314,332	101%	92	4015	18.09
03/31/2020	253	288,929	280,711	97%	78	4042	15.98
04/30/2020	193	316,904	303,276	96%	59	3982	20.63
05/31/2020	167	289,969	278,857	96%	77	4031	24.14
06/30/2020	283	343,929	331,833	96%	80	4075	14.40
07/31/2020	357	333,336	320,845	96%	81	4004	11.22
08/31/2020	318	345,646	334,636	97%	81	3950	12.42
09/30/2020	322	389,508	374,520	96%	77	3950	12.27
10/31/2020	346	348,131	338,666	97%	73	3898	11.27
11/30/2020	303	374,102	362,782	97%	69	3856	12.73
12/31/2020	339	386,201	374,980	97%	59	3710	10.94
01/31/2021	245	349,587	339,978	97%	54	3696	15.09
02/28/2021	264	371,416	359,768	97%	59	3742	14.17
03/31/2021	393	369,779	362,753	98%	56	3746	9.53
04/30/2021	371	387,827	380,067	98%	51	3720	10.03
05/31/2021	336	372,274	367,933	99%	33	3705	11.03
06/30/2021	362	387,567	383,139	99%	30	3731	10.31
07/31/2021	344	382,356	379,065	99%	27	3696	10.74
08/31/2021	304	397,823	392,594	99%	29	3722	12.24
09/30/2021	334	404,699	397,909	98%	24	3752	11.23
10/31/2021	296	381,978	377,084	99%	24	3745	12.65
11/30/2021	299	445,588	433,918	97%	30	3722	12.45
12/31/2021	323	415,299	407,124	98%	33	3601	11.15
01/31/2022	246	424,512	412,526	97%	36	3608	14.67
02/28/2022	241	401,866	393,498	98%	32	3666	15.21
03/31/2022	331	493,898	482,328	98%	33	3727	11.26
04/30/2022	324	446,216	441,073	99%	23	3754	11.59
05/31/2022	301	470,588	465,460	99%	23	3840	12.76
06/30/2022	264	483,822	488,397	101%	23	3860	14.62
07/31/2022	249	486,348	473,818	97%	15	1569	6.30
08/31/2022	323	499,021	481,865	97%	11	1462	4.53
09/30/2022	233	430,682	419,801	97%	11	1059	4.55
10/31/2022	278	471,454	455,409	97%	32	1097	3.95
11/30/2022	196	455,711	441,276	97%	41	1083	5.53
12/31/2022	235	477,713	460,716	96%	60	1047	4.46
01/31/2023	175	447,268	429,079	96%	53	1039	5.94
02/28/2023	238	438,629	422,783	96%	68	1068	4.49
03/31/2023	345	492,851	477,568	97%	64	1048	3.04
04/30/2023	304	481,845	467,822	97%	68	1016	3.34
05/31/2023	369	474,902	461,622	97%	67	1056	2.86
06/30/2023	359	498,230	481,064	97%	70	1139	3.17
07/31/2023	309	482,707	463,753	96%	65	1103	3.57
08/31/2023	313	467,930	451,922	97%	59	1153	3.68

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Duval	Flagler	Putnam	St Johns	Volusia	Total
1/2 Duplex		0%			0%	1%
Condo - Hotel		0%				0%
Condominium		8%		2%	2%	12%
Manufactured Home - Post 1977		1%	1%	1%		3%
Single Family Residence	2%	65%	2%	3%	7%	78%
Townhouse	1%	4%		0%	1%	6%
Villa					0%	0%
Total	3%	78%	3%	5%	11%	100%



Board/Association: State Month Year
 ▲ Flagler FL August 2023

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2	1		3
\$ 120,000 - 139,999	1		1	2
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999				
\$ 200,000 - 249,999	2	5		7
\$ 250,000 - 299,999	4	24	6	34
\$ 300,000 - 349,999		40	23	63
\$ 350,000 - 399,999	2	26	6	34
\$ 400,000 - 499,999	4	24	25	53
\$ 500,000 - 599,999	1	8	8	17
\$ 600,000 - 699,999		8	5	13
\$ 700,000 - 799,999		3	2	5
\$ 800,000 - 899,999		4		4
\$ 900,000 - 999,999		3	1	4
\$ 1,000,000 - and over		5	8	13
Total	17	151	85	253

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999				
\$ 160,000 - 179,999	1			1
\$ 180,000 - 199,999	3			3
\$ 200,000 - 249,999	5	3		8
\$ 250,000 - 299,999	9	3		12
\$ 300,000 - 349,999	4	8		12
\$ 350,000 - 399,999	2	1		3
\$ 400,000 - 499,999	5	2		7
\$ 500,000 - 599,999	2			2
\$ 600,000 - 699,999	1	2	1	4
\$ 700,000 - 799,999	1			1
\$ 800,000 - 899,999		2		2
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		1	1	2
Total	34	22	2	58

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		1
\$ 120,000 - 139,999		1
\$ 140,000 - 159,999		2
\$ 160,000 - 179,999	1	2
\$ 180,000 - 199,999	1	11
\$ 200,000 - 249,999	3	25
\$ 250,000 - 299,999	32	41
\$ 300,000 - 349,999	175	26
\$ 350,000 - 399,999	147	18
\$ 400,000 - 499,999	203	43
\$ 500,000 - 599,999	80	25
\$ 600,000 - 699,999	55	25
\$ 700,000 - 799,999	41	10
\$ 800,000 - 899,999	31	3
\$ 900,000 - 999,999	25	6
\$ 1,000,000 - and over	69	6
Total	865	245

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999		
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999	1	
\$ 140,000 - 159,999	2	
\$ 160,000 - 179,999	3	2
\$ 180,000 - 199,999	1	
\$ 200,000 - 249,999	7	5
\$ 250,000 - 299,999	42	37
\$ 300,000 - 349,999	91	6
\$ 350,000 - 399,999	55	4
\$ 400,000 - 499,999	80	7
\$ 500,000 - 599,999	28	5
\$ 600,000 - 699,999	13	2
\$ 700,000 - 799,999	13	1
\$ 800,000 - 899,999	3	2
\$ 900,000 - 999,999	8	1
\$ 1,000,000 - and over	20	5
Total	367	77

Time On Market Sort	M-SF	M-Condo
0 - 30	128	27
31-60	39	12
61-90	34	8
91-120	20	3
121-over	32	8
Total	253	58

