

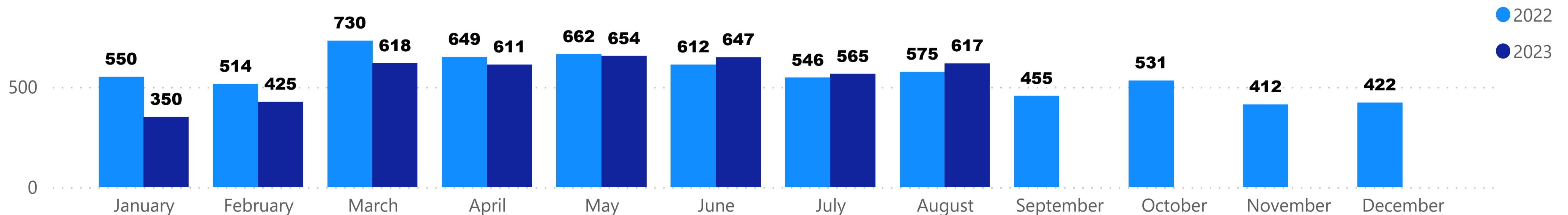


# Ocala Marion County Association of REALTORS®

## Monthly Sales Trend Indicator 2023

### Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999	1	1	2			1							5
\$ 60,000 - 69,999	1			1			2	1					5
\$ 70,000 - 79,999	2	1	1	1			1						6
\$ 80,000 - 89,999	1		2	2	1	2		2					10
\$ 90,000 - 99,999	2	1			3	3	3						12
\$ 100,000 - 119,999	2	4	4	7	3	2							22
\$ 120,000 - 139,999	4	7	6	5	2	10	4	8					46
\$ 140,000 - 159,999	9	11	14	7	13	22	15	13					104
\$ 160,000 - 179,999	19	9	22	25	28	16	18	13					150
\$ 180,000 - 199,999	28	27	25	28	29	36	29	29					231
\$ 200,000 - 249,999	77	96	155	128	137	132	134	140					999
\$ 250,000 - 299,999	77	104	155	178	192	178	149	163					1196
\$ 300,000 - 349,999	54	73	94	96	83	84	66	78					628
\$ 350,000 - 399,999	40	35	42	42	58	57	51	55					380
\$ 400,000 - 499,999	20	24	47	50	58	49	50	56					354
\$ 500,000 - 599,999	5	10	25	22	24	21	27	21					155
\$ 600,000 - 699,999	2	6	5	8	6	12	5	12					56
\$ 700,000 - 799,999	1	6	9	2	8	6	2	10					44
\$ 800,000 - 899,999	1	2	2	2	2	3	1	3					16
\$ 900,000 - 999,999	1	1	4	1	5	6	2	5					25
\$ 1,000,000 - and over	3	7	4	6	2	7	6	8					43
<b>Total</b>	<b>350</b>	<b>425</b>	<b>618</b>	<b>611</b>	<b>654</b>	<b>647</b>	<b>565</b>	<b>617</b>					<b>4487</b>



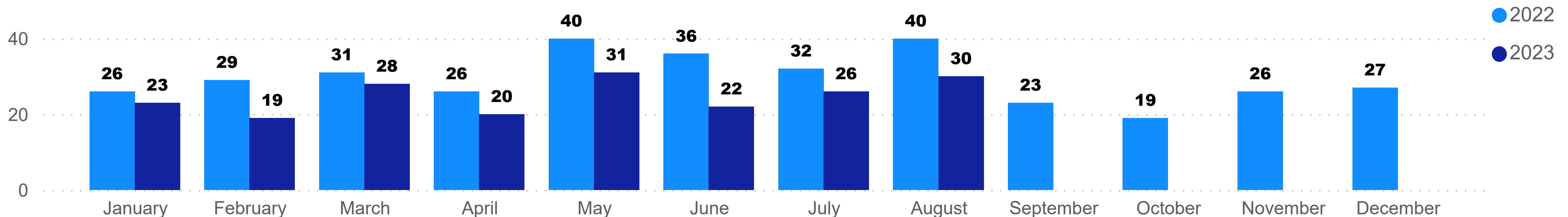


# Ocala Marion County Association of REALTORS®

## Monthly Sales Trend Indicator 2023

### Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999			1										1
\$ 80,000 - 89,999						1							1
\$ 90,000 - 99,999	1		2	1	2								6
\$ 100,000 - 119,999	7	2	2	5	2	5	7	5					35
\$ 120,000 - 139,999	4	5	6	4	5	3	4	6					37
\$ 140,000 - 159,999	1	5	2	3	5	3	1	3					23
\$ 160,000 - 179,999		1	1		2	4	1	3					12
\$ 180,000 - 199,999	1		1	3	1	1	2	5					14
\$ 200,000 - 249,999	3	4	5	2	7	2	6	2					31
\$ 250,000 - 299,999	4	1	4	1	2	1	2	5					20
\$ 300,000 - 349,999	1	1	1	1	2	1							7
\$ 350,000 - 399,999						1	3						4
\$ 400,000 - 499,999			2					1					3
\$ 500,000 - 599,999					2								2
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over	1		1		1								3
<b>Total</b>	<b>23</b>	<b>19</b>	<b>28</b>	<b>20</b>	<b>31</b>	<b>22</b>	<b>26</b>	<b>30</b>					<b>199</b>



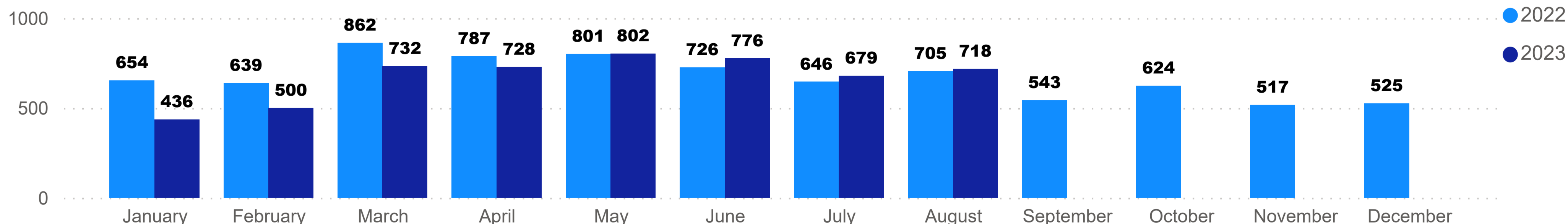


# Ocala Marion County Association of REALTORS®

## Monthly Sales Trend Indicator 2023

### Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1	2	4	4	4	1	2					21
\$ 50,000 - 59,999	1	3	5	3	4	6	2	4					28
\$ 60,000 - 69,999	2		1	4	6	6	6	4					29
\$ 70,000 - 79,999	5	3	7	6	8	2	8	2					41
\$ 80,000 - 89,999	2	3	4	3	4	8	1	8					33
\$ 90,000 - 99,999	8	1	4	6	8	4	7	4					42
\$ 100,000 - 119,999	16	9	13	19	13	12	12	7					101
\$ 120,000 - 139,999	14	16	20	15	23	23	14	20					145
\$ 140,000 - 159,999	14	21	22	18	26	32	20	19					172
\$ 160,000 - 179,999	26	16	33	33	42	27	26	20					223
\$ 180,000 - 199,999	37	31	30	36	38	43	39	40					294
\$ 200,000 - 249,999	88	104	170	134	158	152	149	150					1105
\$ 250,000 - 299,999	82	107	164	185	199	181	158	173					1249
\$ 300,000 - 349,999	56	74	95	102	87	86	69	80					649
\$ 350,000 - 399,999	41	37	46	46	60	62	58	61					411
\$ 400,000 - 499,999	20	29	49	56	59	52	52	58					375
\$ 500,000 - 599,999	6	14	28	23	28	25	33	22					179
\$ 600,000 - 699,999	3	6	9	10	8	12	5	13					66
\$ 700,000 - 799,999	1	9	9	3	8	8	3	10					51
\$ 800,000 - 899,999	3	2	3	4	3	4	3	4					26
\$ 900,000 - 999,999	1	2	4	2	6	7	2	5					29
\$ 1,000,000 - and over	7	12	14	16	10	20	11	12					102
<b>Total</b>	<b>436</b>	<b>500</b>	<b>732</b>	<b>728</b>	<b>802</b>	<b>776</b>	<b>679</b>	<b>718</b>					<b>5371</b>



**Sales by Bedroom Count**

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	7	3	8	11	13	8	5	6					61
2	118	123	182	172	188	184	150	178					1295
3	261	270	421	418	466	471	415	421					3143
4	43	91	108	108	125	93	92	94					754
5	6	13	10	14	7	14	13	16					93
6+	1		3	5	3	6	4	3					25
<b>Total</b>	<b>436</b>	<b>500</b>	<b>732</b>	<b>728</b>	<b>802</b>	<b>776</b>	<b>679</b>	<b>718</b>					<b>5371</b>

**Sales by Bathroom Count**

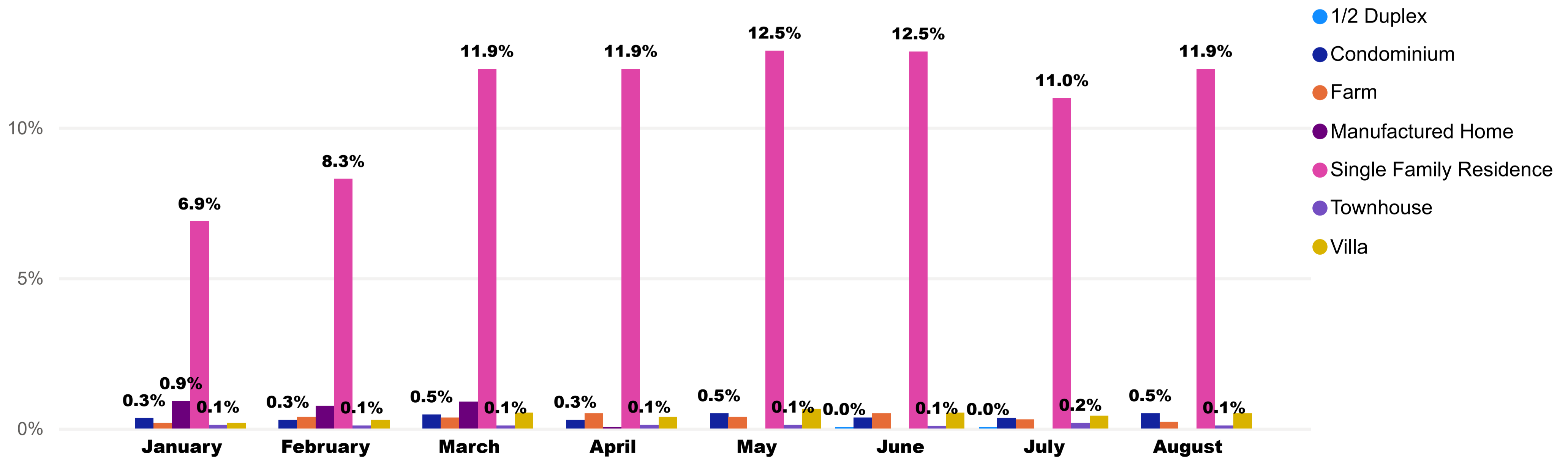
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	37	26	46	45	37	49	37	38					315
2	349	396	580	582	647	617	536	564					4271
3	37	59	90	82	101	78	87	90					624
4	10	12	13	9	10	20	14	19					107
5	1	4		5	4	6	2	1					23
6+	2	3	3	5	3	6	3	6					31
<b>Total</b>	<b>436</b>	<b>500</b>	<b>732</b>	<b>728</b>	<b>802</b>	<b>776</b>	<b>679</b>	<b>718</b>					<b>5371</b>

# Ocala Marion County Association of REALTORS® Monthly Sales Trend Indicator 2023

## Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex						1	2						3
Condominium	17	14	23	14	25	18	17	25					153
Farm	9	19	18	25	19	25	15	11					141
Manufactured Home	45	37	44	1									127
Single Family Residence	341	411	592	592	622	621	544	592					4315
Townhouse	6	5	5	6	6	4	9	5					46
Villa	9	14	26	19	32	26	21	25					172
<b>Total</b>	<b>427</b>	<b>500</b>	<b>708</b>	<b>657</b>	<b>704</b>	<b>695</b>	<b>608</b>	<b>658</b>					<b>4957</b>

### YTD % of Sales by Property Type





## Ocala Marion County Association of REALTORS® Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							3
\$ 50,000 - 59,999							1
\$ 60,000 - 69,999	1	0%	75,900	63,000	83%	73	2
\$ 70,000 - 79,999							1
\$ 80,000 - 89,999	2	0%	114,500	83,850	73%	53	1
\$ 90,000 - 99,999							3
\$ 100,000 - 119,999	5	1%	118,960	113,480	95%	49	9
\$ 120,000 - 139,999	14	2%	139,464	128,664	92%	25	9
\$ 140,000 - 159,999	16	2%	163,013	151,319	93%	29	20
\$ 160,000 - 179,999	16	2%	178,531	169,438	95%	41	34
\$ 180,000 - 199,999	34	5%	197,744	189,094	96%	23	55
\$ 200,000 - 249,999	142	22%	232,562	228,710	98%	30	211
\$ 250,000 - 299,999	168	26%	276,825	272,410	98%	60	399
\$ 300,000 - 349,999	78	12%	327,587	323,165	99%	69	279
\$ 350,000 - 399,999	55	9%	381,795	371,607	97%	57	218
\$ 400,000 - 499,999	57	9%	462,260	449,393	97%	71	220
\$ 500,000 - 599,999	21	3%	570,395	550,514	97%	52	119
\$ 600,000 - 699,999	12	2%	673,350	647,153	96%	56	58
\$ 700,000 - 799,999	10	2%	743,680	738,776	99%	72	54
\$ 800,000 - 899,999	3	0%	853,000	842,933	99%	12	47
\$ 900,000 - 999,999	5	1%	977,580	940,400	96%	24	24
\$ 1,000,000 - and over	8	1%	1,932,000	1,770,813	92%	112	158
<b>Total</b>	<b>647</b>	<b>100%</b>	<b>336,736</b>	<b>327,318</b>	<b>97%</b>	<b>51</b>	<b>1925</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**



## Ocala Marion County Association of REALTORS® Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	21	0.39%	47,243	37,876	80%	24	3
\$ 50,000 - 59,999	28	0.52%	62,179	53,471	86%	32	1
\$ 60,000 - 69,999	29	0.54%	76,490	63,883	84%	40	2
\$ 70,000 - 79,999	41	0.76%	82,351	73,099	89%	26	1
\$ 80,000 - 89,999	33	0.61%	90,763	82,942	91%	29	1
\$ 90,000 - 99,999	42	0.78%	103,856	94,374	91%	35	3
\$ 100,000 - 119,999	101	1.88%	119,623	109,350	91%	44	9
\$ 120,000 - 139,999	145	2.70%	138,129	129,968	94%	32	9
\$ 140,000 - 159,999	172	3.20%	156,440	149,490	96%	35	20
\$ 160,000 - 179,999	223	4.15%	177,441	169,448	95%	32	34
\$ 180,000 - 199,999	294	5.47%	195,644	189,978	97%	37	55
\$ 200,000 - 249,999	1105	20.57%	232,317	227,695	98%	41	211
\$ 250,000 - 299,999	1249	23.25%	276,964	272,298	98%	61	399
\$ 300,000 - 349,999	649	12.08%	329,551	322,411	98%	64	279
\$ 350,000 - 399,999	411	7.65%	380,170	371,679	98%	57	218
\$ 400,000 - 499,999	375	6.98%	454,168	439,600	97%	58	220
\$ 500,000 - 599,999	179	3.33%	566,715	544,307	96%	70	119
\$ 600,000 - 699,999	66	1.23%	669,001	646,184	97%	68	58
\$ 700,000 - 799,999	51	0.95%	776,004	747,860	96%	73	54
\$ 800,000 - 899,999	26	0.48%	897,090	848,184	95%	114	47
\$ 900,000 - 999,999	29	0.54%	1,012,528	951,448	94%	91	24
\$ 1,000,000 - and over	102	1.90%	2,072,016	1,827,299	88%	110	158
<b>Total</b>	<b>5371</b>	<b>100.00%</b>	<b>328,445</b>	<b>315,750</b>	<b>96%</b>	<b>53</b>	<b>1925</b>

**This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.**

**Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports**

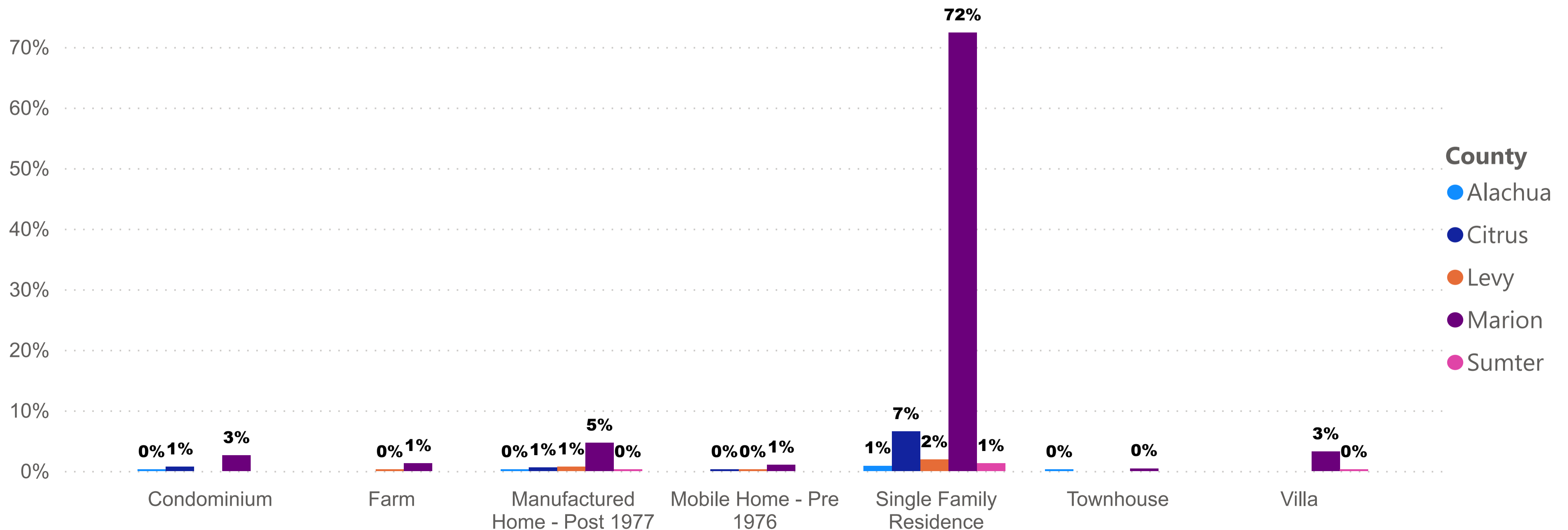
Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	702	189,292	182,959	97%	75	4253	6.06
10/31/2019	728	206,925	199,461	96%	81	4251	5.84
11/30/2019	711	199,947	192,698	96%	76	4051	5.70
12/31/2019	805	210,005	201,919	96%	91	3647	4.53
01/31/2020	607	197,070	189,754	96%	87	3310	5.45
02/29/2020	680	192,502	186,162	97%	84	3052	4.49
03/31/2020	809	229,445	220,914	96%	80	2976	3.68
04/30/2020	654	220,245	213,927	97%	76	2818	4.31
05/31/2020	544	209,969	201,969	96%	81	2574	4.73
06/30/2020	715	215,319	208,721	97%	78	2342	3.28
07/31/2020	794	224,381	217,824	97%	83	2086	2.63
08/31/2020	795	229,922	219,948	96%	80	1982	2.49
09/30/2020	804	235,550	229,324	97%	76	1910	2.38
10/31/2020	785	245,084	235,489	96%	66	1924	2.45
11/30/2020	711	243,008	235,294	97%	63	1930	2.71
12/31/2020	841	241,266	232,612	96%	59	1793	2.13
01/31/2021	598	254,206	246,816	97%	57	1661	2.78
02/28/2021	662	258,233	246,979	96%	63	1505	2.27
03/31/2021	970	264,312	255,191	97%	62	1362	1.40
04/30/2021	1003	267,985	260,673	97%	51	1341	1.34
05/31/2021	893	278,153	272,407	98%	49	1266	1.42
06/30/2021	970	276,379	272,842	99%	38	1311	1.35
07/31/2021	843	292,675	286,820	98%	33	1398	1.66
08/31/2021	852	326,554	313,801	96%	29	1377	1.62
09/30/2021	783	289,156	283,875	98%	30	1276	1.63
10/31/2021	810	281,306	275,838	98%	27	1231	1.52
11/30/2021	760	293,999	288,445	98%	27	1218	1.60
12/31/2021	768	329,042	315,329	96%	33	1056	1.38
01/31/2022	647	293,072	285,407	97%	32	957	1.48
02/28/2022	633	324,091	314,493	97%	32	909	1.44
03/31/2022	857	320,946	317,505	99%	30	940	1.10
04/30/2022	781	326,815	323,160	99%	27	961	1.23
05/31/2022	799	324,285	321,979	99%	23	1171	1.47
06/30/2022	717	317,046	312,814	99%	19	1424	1.99
07/31/2022	642	335,915	329,086	98%	23	1565	2.44
08/31/2022	698	316,729	306,959	97%	25	1756	2.52
09/30/2022	536	323,136	315,000	97%	28	1911	3.57
10/31/2022	614	335,615	323,154	96%	32	2035	3.31
11/30/2022	510	329,255	314,685	96%	48	2073	4.06
12/31/2022	521	304,769	294,125	97%	46	2015	3.87
01/31/2023	427	293,737	282,613	96%	56	2035	4.77
02/28/2023	500	335,741	323,574	96%	57	2029	4.06
03/31/2023	708	332,313	318,344	96%	55	2007	2.83
04/30/2023	657	342,804	332,031	97%	66	1911	2.91
05/31/2023	704	339,573	327,503	96%	61	1851	2.63
06/30/2023	695	392,039	369,362	94%	58	1903	2.74
07/31/2023	608	329,551	319,468	97%	59	1821	3.00
08/31/2023	658	346,999	336,865	97%	57	1925	2.93



**Top 5 Unit Sales by County and Property Type**

*\* Counties with the same % of Sales maybe Included.*

Property Type	Alachua	Citrus	Levy	Marion	Sumter	Total
Condominium	0%	1%		3%		4%
Farm			0%	1%		2%
Manufactured Home - Post 1977	0%	1%	1%	5%	0%	6%
Mobile Home - Pre 1976		0%	0%	1%		1%
Single Family Residence	1%	7%	2%	72%	1%	83%
Townhouse	0%			0%		1%
Villa				3%	0%	3%
<b>Total</b>	<b>1%</b>	<b>8%</b>	<b>3%</b>	<b>86%</b>	<b>2%</b>	<b>100%</b>



Board/Association: State Month Year  
 ▲  
 Ocala - Marion FL August 2023

National Association of Realtors®  
 700 Eleventh Street, NW  
 Washington, DC 20001-4507

Email: [data@realtors.com](mailto:data@realtors.com)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units**  
**Number of Bedrooms**

**Condominium / Cooperative Units**  
**Number of Bedrooms**

**Active Listings**  
 (Unsold Homes)

**Sales Pending**  
 (Under Contract)

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999				
\$ 80,000 - 89,999	2			2
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	6	1	1	8
\$ 140,000 - 159,999	11	2		13
\$ 160,000 - 179,999	8	5		13
\$ 180,000 - 199,999	18	10	1	29
\$ 200,000 - 249,999	40	98	2	140
\$ 250,000 - 299,999	26	126	11	163
\$ 300,000 - 349,999	13	46	19	78
\$ 350,000 - 399,999	7	28	20	55
\$ 400,000 - 499,999	4	37	15	56
\$ 500,000 - 599,999		14	7	21
\$ 600,000 - 699,999		9	3	12
\$ 700,000 - 799,999		3	7	10
\$ 800,000 - 899,999		1	2	3
\$ 900,000 - 999,999		1	4	5
\$ 1,000,000 - and over		2	6	8
<b>Total</b>	<b>136</b>	<b>383</b>	<b>98</b>	<b>617</b>

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	5			5
\$ 120,000 - 139,999	6			6
\$ 140,000 - 159,999	3			3
\$ 160,000 - 179,999	3			3
\$ 180,000 - 199,999	4	1		5
\$ 200,000 - 249,999	2			2
\$ 250,000 - 299,999	4	1		5
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999	1			1
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
<b>Total</b>	<b>28</b>	<b>2</b>		<b>30</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	1	
\$ 80,000 - 89,999	1	
\$ 90,000 - 99,999	1	2
\$ 100,000 - 119,999	1	5
\$ 120,000 - 139,999	5	3
\$ 140,000 - 159,999	12	6
\$ 160,000 - 179,999	30	8
\$ 180,000 - 199,999	44	2
\$ 200,000 - 249,999	202	5
\$ 250,000 - 299,999	356	12
\$ 300,000 - 349,999	295	4
\$ 350,000 - 399,999	226	2
\$ 400,000 - 499,999	200	11
\$ 500,000 - 599,999	110	2
\$ 600,000 - 699,999	52	1
\$ 700,000 - 799,999	44	
\$ 800,000 - 899,999	33	2
\$ 900,000 - 999,999	15	
\$ 1,000,000 - and over	59	
<b>Total</b>	<b>1688</b>	<b>65</b>

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	4	
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	2	1
\$ 70,000 - 79,999	3	
\$ 80,000 - 89,999	5	
\$ 90,000 - 99,999	2	
\$ 100,000 - 119,999	7	5
\$ 120,000 - 139,999	8	11
\$ 140,000 - 159,999	17	1
\$ 160,000 - 179,999	25	1
\$ 180,000 - 199,999	35	3
\$ 200,000 - 249,999	200	2
\$ 250,000 - 299,999	203	1
\$ 300,000 - 349,999	102	
\$ 350,000 - 399,999	73	2
\$ 400,000 - 499,999	80	
\$ 500,000 - 599,999	27	1
\$ 600,000 - 699,999	11	
\$ 700,000 - 799,999	7	2
\$ 800,000 - 899,999	8	1
\$ 900,000 - 999,999	2	
\$ 1,000,000 - and over	11	
<b>Total</b>	<b>832</b>	<b>31</b>

Time On Market Sort	M-SF	M-Condo
0 - 30	328	16
31-60	121	8
61-90	57	1
91-120	34	2
121-over	77	3
<b>Total</b>	<b>617</b>	<b>30</b>

