

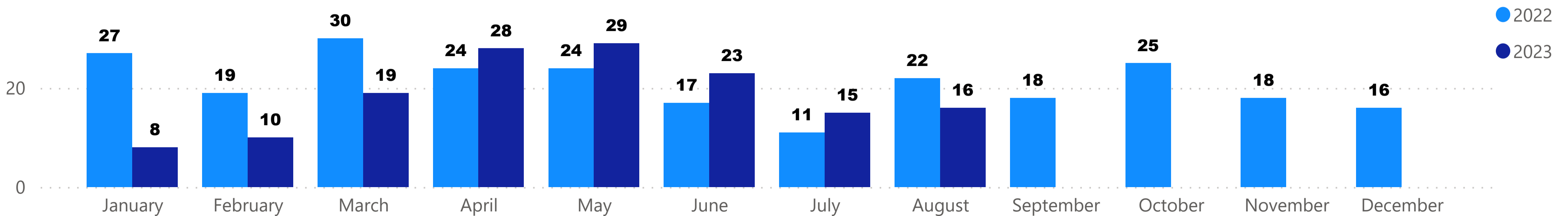


Okeechobee County Board of Realtors®

Monthly Sales Trend Indicator 2023

Sales by Price Range - Single Family Homes & Villas

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999					1								1
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999													
\$ 100,000 - 119,999	1		1										2
\$ 120,000 - 139,999	1			1		1							3
\$ 140,000 - 159,999		2	1			1		1					5
\$ 160,000 - 179,999				2		1							3
\$ 180,000 - 199,999			2	1	5	1	2	2					13
\$ 200,000 - 249,999	1	3	5	3	4	2	4	4					26
\$ 250,000 - 299,999	1	2	1	15	4	4	3	4					34
\$ 300,000 - 349,999	2		4	3	2	4	4	2					21
\$ 350,000 - 399,999	1	1	1	2	5	2	1	1					14
\$ 400,000 - 499,999	1	1	3	1	3	5	1	1					16
\$ 500,000 - 599,999					3	1							4
\$ 600,000 - 699,999		1	1		1								3
\$ 700,000 - 799,999								1					1
\$ 800,000 - 899,999													
\$ 900,000 - 999,999					1	1							2
\$ 1,000,000 - and over													
Total	8	10	19	28	29	23	15	16					148



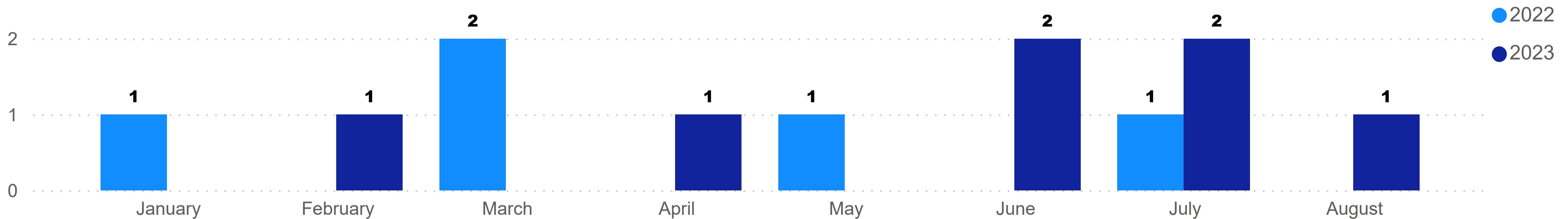


Okeechobee County Board of Realtors®

Monthly Sales Trend Indicator 2023

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999													
\$ 50,000 - 59,999													
\$ 60,000 - 69,999													
\$ 70,000 - 79,999													
\$ 80,000 - 89,999													
\$ 90,000 - 99,999		1		1									2
\$ 100,000 - 119,999						1	1						2
\$ 120,000 - 139,999						1		1					2
\$ 140,000 - 159,999													
\$ 160,000 - 179,999													
\$ 180,000 - 199,999													
\$ 200,000 - 249,999													
\$ 250,000 - 299,999							1						1
\$ 300,000 - 349,999													
\$ 350,000 - 399,999													
\$ 400,000 - 499,999													
\$ 500,000 - 599,999													
\$ 600,000 - 699,999													
\$ 700,000 - 799,999													
\$ 800,000 - 899,999													
\$ 900,000 - 999,999													
\$ 1,000,000 - and over													
Total		1		1		2	2	1					7

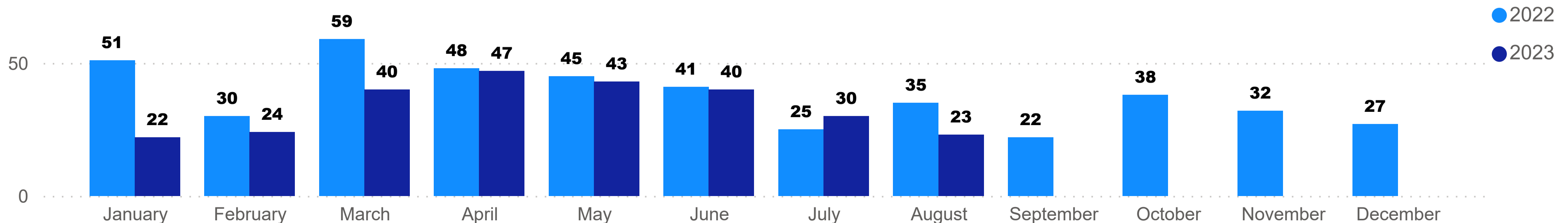


Okeechobee County Board of Realtors®

Monthly Sales Trend Indicator 2023

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1	1							3
\$ 50,000 - 59,999						2							2
\$ 60,000 - 69,999	1	1	2	1		1	2						8
\$ 70,000 - 79,999					3		1						4
\$ 80,000 - 89,999	1		2		1								4
\$ 90,000 - 99,999	1	1	1	1									4
\$ 100,000 - 119,999	2	1	1			1	1						6
\$ 120,000 - 139,999	2	2	1	2	1	4	1	2					15
\$ 140,000 - 159,999	1	3	2	3	2	1	1	1					14
\$ 160,000 - 179,999	1	1	3	6	1	4		1					17
\$ 180,000 - 199,999	2		4	3	6	3	2	3					23
\$ 200,000 - 249,999	4	8	9	5	6	5	6	5					48
\$ 250,000 - 299,999	3	2	5	19	6	5	6	5					51
\$ 300,000 - 349,999	2	1	5	4	2	4	4	2					24
\$ 350,000 - 399,999	1	1	1	2	6	2	1	1					15
\$ 400,000 - 499,999	1	1	3	1	3	5	2	2					18
\$ 500,000 - 599,999					3	1							4
\$ 600,000 - 699,999		1	1		1		1						4
\$ 700,000 - 799,999							1	1					2
\$ 800,000 - 899,999													
\$ 900,000 - 999,999					1	1							2
\$ 1,000,000 - and over							1						1
Total	22	24	40	47	43	40	30	23					269



Okeechobee County Board of Realtors®

Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	3	2	1	2	1	1	3						13
2	8	9	14	14	9	13	8	4					79
3	10	11	18	19	21	19	15	18					131
4	1	2	6	10	11	6	3	1					40
5			1	2	1		1						5
6+						1							1
Total	22	24	40	47	43	40	30	23					269

Sales by Bathroom Count

Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1	4	6	3	7	6	7	7	1					41
2	17	16	34	34	32	25	20	21					199
3	1	1	2	5	4	7		1					21
4		1	1		1	1	2						6
5							1						1
6+				1									1
Total	22	24	40	47	43	40	30	23					269

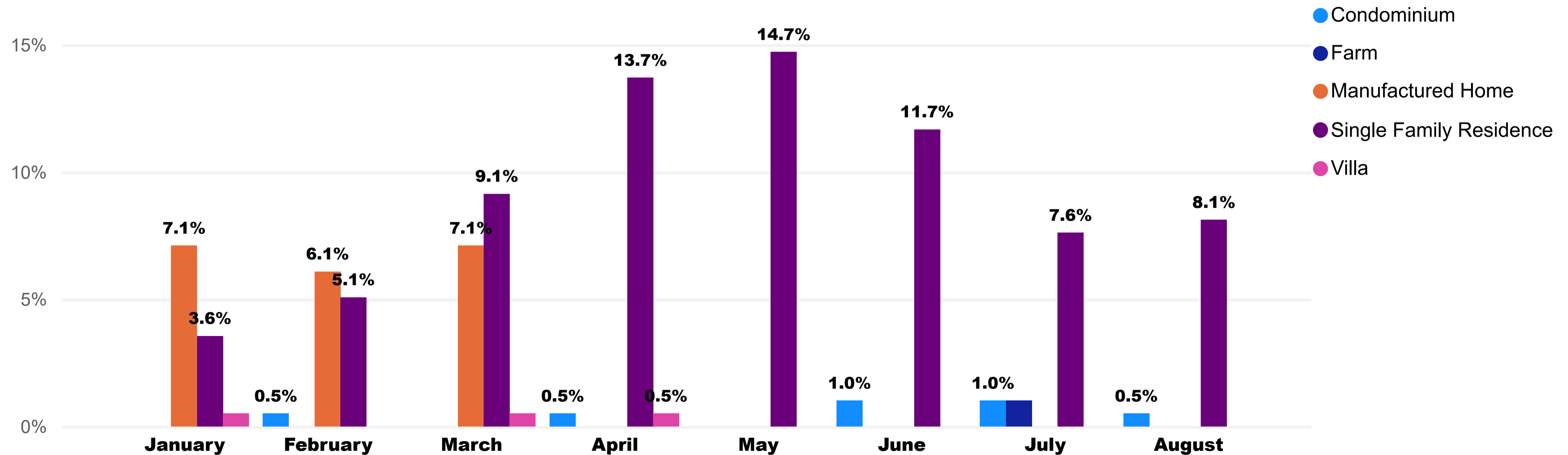
Okeechobee County Board of Realtors®

Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
Condominium		1		1		2	2	1					7
Farm							2						2
Manufactured Home	14	12	14										40
Single Family Residence	7	10	18	27	29	23	15	16					145
Villa	1		1	1									3
Total	22	23	33	29	29	25	19	17					197

YTD % of Sales by Property Type





Okeechobee County Board of Realtors®

Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							
\$ 50,000 - 59,999							
\$ 60,000 - 69,999							
\$ 70,000 - 79,999							
\$ 80,000 - 89,999							2
\$ 90,000 - 99,999							
\$ 100,000 - 119,999							
\$ 120,000 - 139,999	1	6%	139,500	130,500	94%	5	1
\$ 140,000 - 159,999	1	6%	130,000	151,000	116%	8	1
\$ 160,000 - 179,999							5
\$ 180,000 - 199,999	2	12%	244,000	193,000	79%	36	4
\$ 200,000 - 249,999	4	24%	225,500	219,375	97%	17	8
\$ 250,000 - 299,999	4	24%	294,000	275,250	94%	14	12
\$ 300,000 - 349,999	2	12%	335,000	312,500	93%	15	10
\$ 350,000 - 399,999	1	6%	375,000	350,000	93%	47	8
\$ 400,000 - 499,999	1	6%	439,000	425,000	97%	9	10
\$ 500,000 - 599,999							5
\$ 600,000 - 699,999							2
\$ 700,000 - 799,999	1	6%	729,900	730,000	100%	62	5
\$ 800,000 - 899,999							2
\$ 900,000 - 999,999							4
\$ 1,000,000 - and over							3
Total	17	100%	297,024	280,941	95%	21	82

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Okeechobee County Board of Realtors®

Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	3	1.12%	49,333	44,167	90%	47	
\$ 50,000 - 59,999	2	0.74%	55,450	52,000	94%	140	
\$ 60,000 - 69,999	8	2.97%	88,338	64,163	73%	112	
\$ 70,000 - 79,999	4	1.49%	86,175	74,375	86%	100	
\$ 80,000 - 89,999	4	1.49%	92,100	83,250	90%	8	2
\$ 90,000 - 99,999	4	1.49%	107,875	92,125	85%	55	
\$ 100,000 - 119,999	6	2.23%	129,417	106,250	82%	28	
\$ 120,000 - 139,999	15	5.58%	142,600	129,600	91%	56	1
\$ 140,000 - 159,999	14	5.20%	159,836	148,143	93%	65	1
\$ 160,000 - 179,999	17	6.32%	180,459	166,700	92%	84	5
\$ 180,000 - 199,999	23	8.55%	201,735	188,956	94%	76	4
\$ 200,000 - 249,999	48	17.84%	236,494	222,558	94%	63	8
\$ 250,000 - 299,999	51	18.96%	285,594	272,313	95%	47	12
\$ 300,000 - 349,999	24	8.92%	332,356	316,000	95%	56	10
\$ 350,000 - 399,999	15	5.58%	396,187	361,267	91%	81	8
\$ 400,000 - 499,999	18	6.69%	473,747	447,972	95%	91	10
\$ 500,000 - 599,999	4	1.49%	555,500	538,250	97%	66	5
\$ 600,000 - 699,999	4	1.49%	681,225	651,600	96%	75	2
\$ 700,000 - 799,999	2	0.74%	739,900	739,500	100%	36	5
\$ 800,000 - 899,999							2
\$ 900,000 - 999,999	2	0.74%	950,000	905,000	95%	129	4
\$ 1,000,000 - and over	1	0.37%	2,900,000	2,800,000	97%	159	3
Total	269	100.00%	277,181	260,483	94%	66	82

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Okeechobee County Board of Realtors®

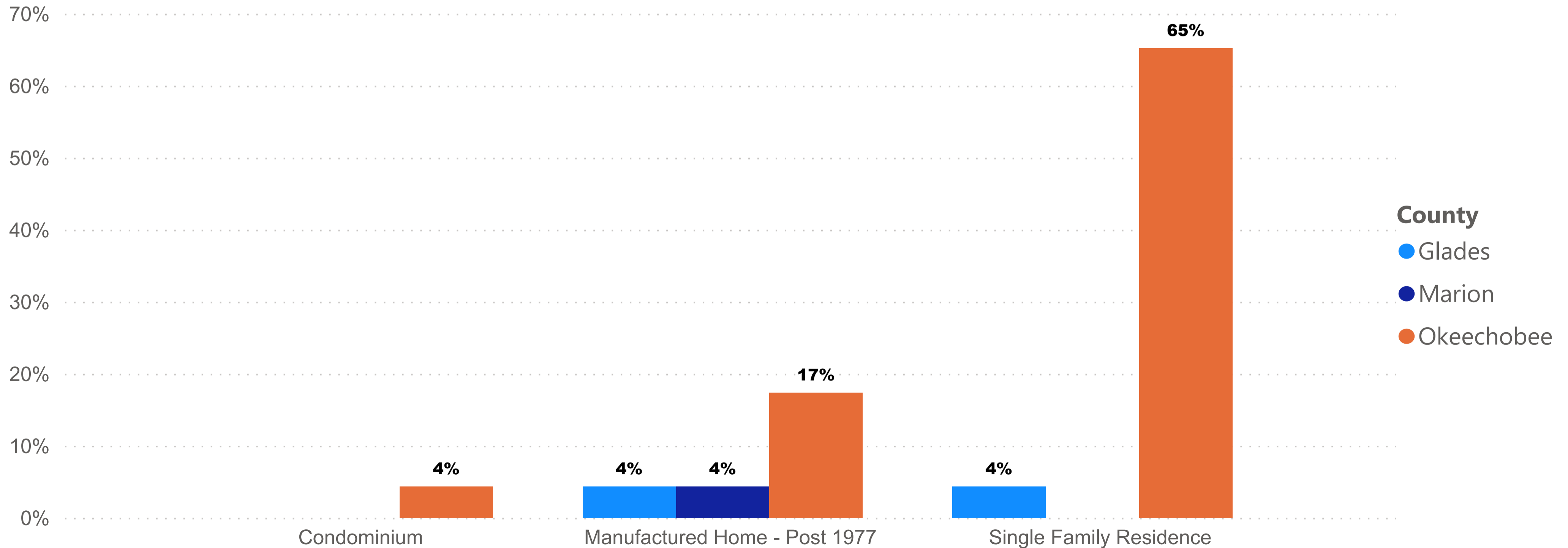
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	23	155,657	145,137	93%	86	133	5.78
10/31/2019	19	175,500	168,087	96%	123	159	8.37
11/30/2019	18	179,778	169,906	95%	104	152	8.44
12/31/2019	31	206,061	196,145	95%	76	148	4.77
01/31/2020	18	202,078	194,317	96%	73	134	7.44
02/29/2020	22	157,668	147,182	93%	66	136	6.18
03/31/2020	26	188,758	178,413	95%	118	132	5.08
04/30/2020	26	192,688	185,385	96%	84	119	4.58
05/31/2020	10	171,590	166,700	97%	47	108	10.80
06/30/2020	27	241,663	224,348	93%	125	104	3.85
07/31/2020	28	243,650	230,871	95%	113	87	3.11
08/31/2020	28	248,800	236,191	95%	85	85	3.04
09/30/2020	25	213,363	202,912	95%	74	83	3.32
10/31/2020	24	218,854	209,850	96%	93	87	3.63
11/30/2020	12	189,858	182,292	96%	77	101	8.42
12/31/2020	26	420,273	394,365	94%	119	98	3.77
01/31/2021	26	248,799	238,238	96%	108	97	3.73
02/28/2021	24	226,538	213,991	94%	59	90	3.75
03/31/2021	39	200,356	192,167	96%	45	70	1.79
04/30/2021	31	255,313	248,053	97%	105	79	2.55
05/31/2021	25	206,312	198,480	96%	122	81	3.24
06/30/2021	29	208,814	199,890	96%	63	78	2.69
07/31/2021	39	298,090	286,390	96%	47	83	2.13
08/31/2021	27	233,181	227,019	97%	26	104	3.85
09/30/2021	35	214,497	208,243	97%	37	114	3.26
10/31/2021	30	254,267	243,780	96%	50	90	3.00
11/30/2021	30	307,477	296,500	96%	47	92	3.07
12/31/2021	38	232,897	223,747	96%	53	82	2.16
01/31/2022	49	376,864	359,122	95%	76	78	1.59
02/28/2022	30	277,260	267,800	97%	62	67	2.23
03/31/2022	57	267,159	255,186	96%	62	68	1.19
04/30/2022	47	249,151	240,085	96%	78	65	1.38
05/31/2022	45	291,436	282,716	97%	32	62	1.38
06/30/2022	40	268,083	258,273	96%	42	78	1.95
07/31/2022	25	225,816	209,060	93%	41	104	4.16
08/31/2022	32	258,122	248,125	96%	48	121	3.78
09/30/2022	22	276,309	261,773	95%	55	135	6.14
10/31/2022	36	303,289	286,050	94%	29	124	3.44
11/30/2022	31	221,368	210,879	95%	47	124	4.00
12/31/2022	26	287,104	270,094	94%	63	111	4.27
01/31/2023	22	228,891	206,900	90%	84	104	4.73
02/28/2023	23	236,670	220,739	93%	73	97	4.22
03/31/2023	33	268,533	251,406	94%	85	72	2.18
04/30/2023	29	274,565	264,233	96%	93	76	2.62
05/31/2023	29	357,669	340,948	95%	78	77	2.66
06/30/2023	25	343,022	318,084	93%	53	81	3.24
07/31/2023	19	445,029	422,026	95%	100	85	4.47
08/31/2023	17	297,024	280,941	95%	21	82	4.82

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Glades	Marion	Okeechobee	Total
Condominium			4%	4%
Manufactured Home - Post 1977	4%	4%	17%	26%
Single Family Residence	4%		65%	70%
Total	9%	4%	87%	100%



Board/Association: State Month Year
 ▲ Okeechobee FL August 2023

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999				
\$ 140,000 - 159,999		1		1
\$ 160,000 - 179,999				
\$ 180,000 - 199,999	1	1		2
\$ 200,000 - 249,999	1	3		4
\$ 250,000 - 299,999		4		4
\$ 300,000 - 349,999		2		2
\$ 350,000 - 399,999		1		1
\$ 400,000 - 499,999		1		1
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999		1		1
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	2	14		16

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999				
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999				
\$ 120,000 - 139,999	1			1
\$ 140,000 - 159,999				
\$ 160,000 - 179,999				
\$ 180,000 - 199,999				
\$ 200,000 - 249,999				
\$ 250,000 - 299,999				
\$ 300,000 - 349,999				
\$ 350,000 - 399,999				
\$ 400,000 - 499,999				
\$ 500,000 - 599,999				
\$ 600,000 - 699,999				
\$ 700,000 - 799,999				
\$ 800,000 - 899,999				
\$ 900,000 - 999,999				
\$ 1,000,000 - and over				
Total	1			1

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	2	
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999	1	
\$ 140,000 - 159,999	1	1
\$ 160,000 - 179,999	3	1
\$ 180,000 - 199,999	3	5
\$ 200,000 - 249,999	9	
\$ 250,000 - 299,999	14	
\$ 300,000 - 349,999	7	3
\$ 350,000 - 399,999	7	
\$ 400,000 - 499,999	11	
\$ 500,000 - 599,999	6	
\$ 600,000 - 699,999	1	
\$ 700,000 - 799,999	4	
\$ 800,000 - 899,999	1	
\$ 900,000 - 999,999	4	
\$ 1,000,000 - and over	1	
Total	75	10

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999		
\$ 70,000 - 79,999		
\$ 80,000 - 89,999	1	
\$ 90,000 - 99,999		
\$ 100,000 - 119,999		
\$ 120,000 - 139,999		
\$ 140,000 - 159,999	1	1
\$ 160,000 - 179,999		1
\$ 180,000 - 199,999	1	
\$ 200,000 - 249,999	3	1
\$ 250,000 - 299,999	2	
\$ 300,000 - 349,999	3	
\$ 350,000 - 399,999	4	
\$ 400,000 - 499,999	2	
\$ 500,000 - 599,999		
\$ 600,000 - 699,999	1	
\$ 700,000 - 799,999		
\$ 800,000 - 899,999	1	
\$ 900,000 - 999,999		
\$ 1,000,000 - and over		
Total	19	3

Time On Market Sort	M-SF	M-Condo
0 - 30	11	1
31-60	3	
61-90	2	
Total	16	1

