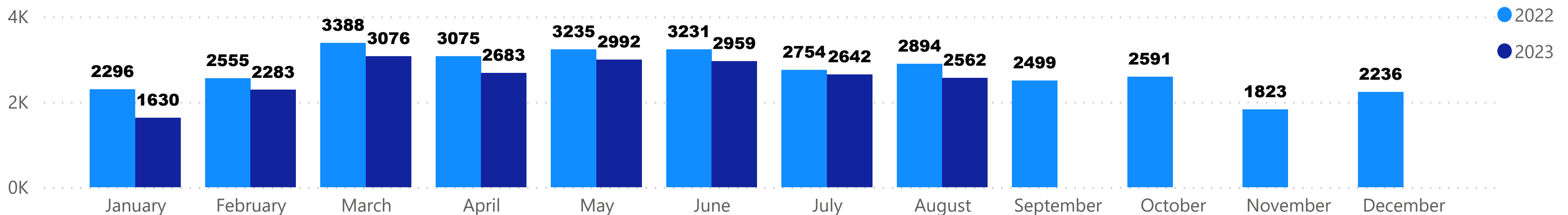


Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2023

Sales by Price Range - Single Family Homes & Villas

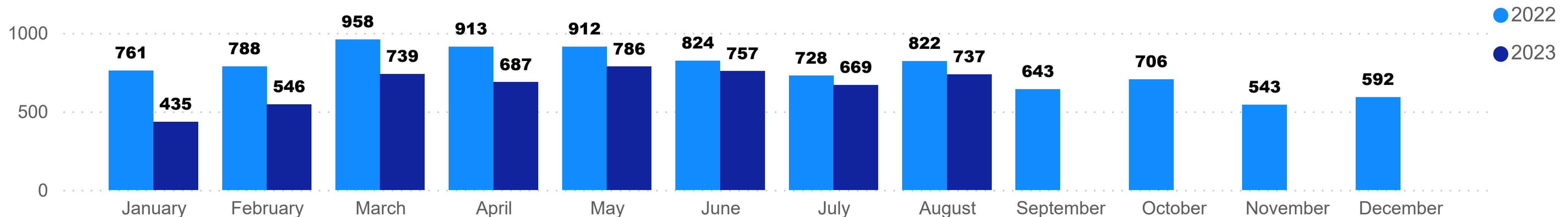
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		1			1								2
\$ 50,000 - 59,999			1		1	1	1						4
\$ 60,000 - 69,999	1						1	1					3
\$ 70,000 - 79,999		1	3	3	1	1	1	2					12
\$ 80,000 - 89,999	1	3	3		1	4	1	2					15
\$ 90,000 - 99,999	2	3	5		2	1	3	2					18
\$ 100,000 - 119,999	5	6	3	8	6	3	4	6					41
\$ 120,000 - 139,999	3	10	12	2	7	2	8	9					53
\$ 140,000 - 159,999	11	13	11	8	11	8	6	8					76
\$ 160,000 - 179,999	17	27	20	15	19	14	18	17					147
\$ 180,000 - 199,999	17	24	28	22	20	25	19	23					178
\$ 200,000 - 249,999	108	110	145	120	116	121	108	120					948
\$ 250,000 - 299,999	202	286	318	283	293	244	234	234					2094
\$ 300,000 - 349,999	271	432	599	459	462	429	392	382					3426
\$ 350,000 - 399,999	296	362	528	452	485	492	453	433					3501
\$ 400,000 - 499,999	330	452	643	556	667	654	574	573					4449
\$ 500,000 - 599,999	131	211	285	287	342	343	290	271					2160
\$ 600,000 - 699,999	86	135	173	154	198	224	194	157					1321
\$ 700,000 - 799,999	36	62	99	110	121	128	115	100					771
\$ 800,000 - 899,999	34	39	58	61	61	78	73	45					449
\$ 900,000 - 999,999	13	25	27	26	44	38	32	41					246
\$ 1,000,000 - and over	66	81	115	117	134	149	115	136					913
Total	1630	2283	3076	2683	2992	2959	2642	2562					20827



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2023

Sales by Price Range - Condominiums, Townhouses and Co-Ops

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	1				1								2
\$ 50,000 - 59,999		1					1	1					3
\$ 60,000 - 69,999		1	3		1			1					6
\$ 70,000 - 79,999	1		2		2	2		2					9
\$ 80,000 - 89,999	2	1	2	1	4	1							11
\$ 90,000 - 99,999	1	2	1		2	3	2	2					13
\$ 100,000 - 119,999	11	8	8	14	10	9	7	10					77
\$ 120,000 - 139,999	26	16	18	22	16	12	19	12					141
\$ 140,000 - 159,999	23	26	32	31	35	25	35	27					234
\$ 160,000 - 179,999	23	33	45	37	41	41	43	40					303
\$ 180,000 - 199,999	30	33	38	25	40	39	48	33					286
\$ 200,000 - 249,999	59	80	106	93	111	118	81	112					760
\$ 250,000 - 299,999	63	84	119	112	126	90	87	96					777
\$ 300,000 - 349,999	69	94	126	101	99	138	102	99					828
\$ 350,000 - 399,999	55	62	103	96	113	99	92	115					735
\$ 400,000 - 499,999	43	61	68	83	95	113	89	129					681
\$ 500,000 - 599,999	15	25	42	45	46	42	32	35					282
\$ 600,000 - 699,999	8	6	11	11	14	5	10	12					77
\$ 700,000 - 799,999	4	5	4	6	9	8	5	4					45
\$ 800,000 - 899,999			5	2	6	5	8	2					28
\$ 900,000 - 999,999		1	3	1	5	3	3						16
\$ 1,000,000 - and over	1	7	3	7	10	4	5	5					42
Total	435	546	739	687	786	757	669	737					5356

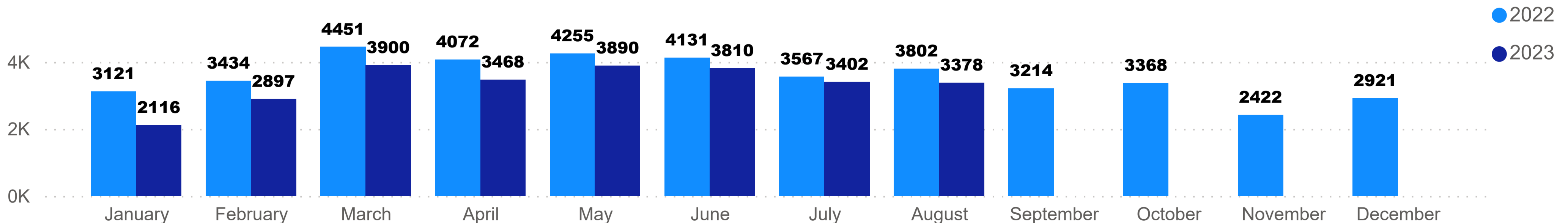




Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2023

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999		3	2	1	3	2	3	3					17
\$ 50,000 - 59,999		2	1	2	1	3	5	1					15
\$ 60,000 - 69,999	2	2	5		1	2	5	2					19
\$ 70,000 - 79,999	3	2	5	8	4	5	1	5					33
\$ 80,000 - 89,999	4	5	6	3	7	7	2	2					36
\$ 90,000 - 99,999	5	8	8	3	7	5	8	10					54
\$ 100,000 - 119,999	18	16	15	29	19	18	15	23					153
\$ 120,000 - 139,999	34	34	40	28	29	21	33	24					243
\$ 140,000 - 159,999	39	46	51	48	51	37	53	41					366
\$ 160,000 - 179,999	43	70	70	61	69	61	66	61					501
\$ 180,000 - 199,999	52	59	76	59	69	73	75	62					525
\$ 200,000 - 249,999	181	203	274	233	253	265	203	247					1859
\$ 250,000 - 299,999	269	379	446	403	439	348	334	343					2961
\$ 300,000 - 349,999	347	529	731	569	575	572	501	487					4311
\$ 350,000 - 399,999	351	425	632	552	606	593	549	555					4263
\$ 400,000 - 499,999	374	516	714	641	766	769	665	704					5149
\$ 500,000 - 599,999	146	237	326	332	388	386	323	306					2444
\$ 600,000 - 699,999	94	141	184	165	212	229	205	169					1399
\$ 700,000 - 799,999	40	67	103	116	131	136	120	104					817
\$ 800,000 - 899,999	34	39	63	64	67	84	81	47					479
\$ 900,000 - 999,999	13	26	30	27	49	41	35	41					262
\$ 1,000,000 - and over	67	88	118	124	144	153	120	141					955
Total	2116	2897	3900	3468	3890	3810	3402	3378					26861



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	1						1						2
0	2			1	3	1	1						8
1	56	70	70	67	100	91	83	84					621
2	332	441	534	503	498	503	445	479					3735
3	927	1264	1676	1483	1705	1598	1454	1417					11524
4	566	858	1250	1039	1209	1195	1056	1056					8229
5	183	205	283	301	286	319	280	265					2122
6+	50	59	88	74	90	103	83	77					624
Total	2117	2897	3901	3468	3891	3810	3403	3378					26865

Sales by Bathroom Count

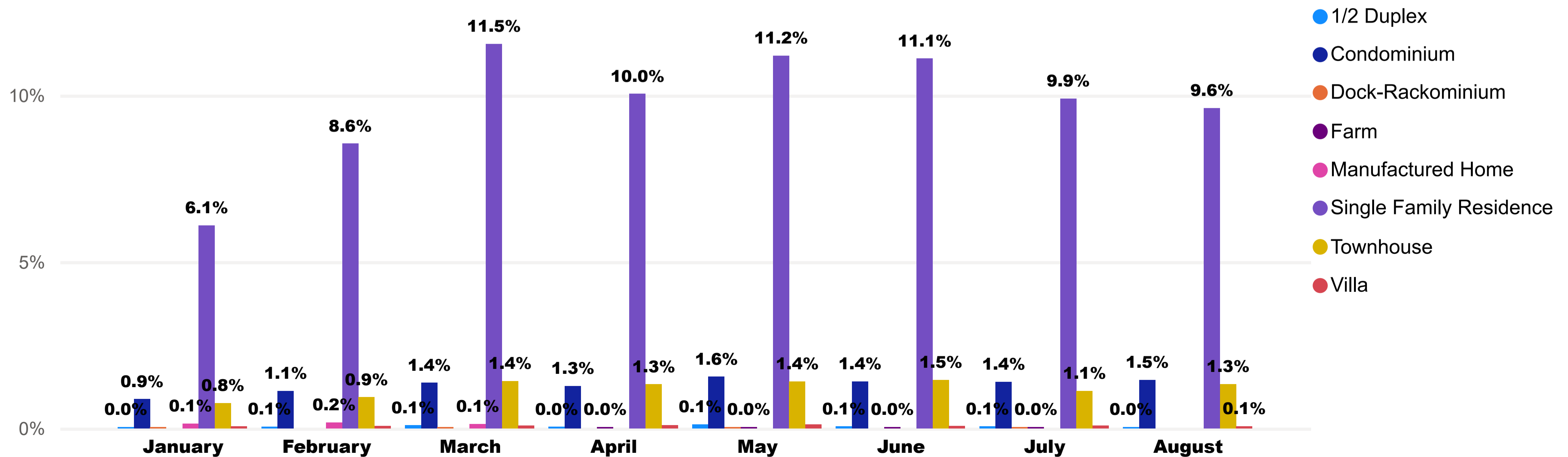
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	1						1						2
1	151	201	222	210	239	229	219	215					1686
2	1166	1605	2121	1811	1982	1918	1772	1768					14143
3	571	780	1155	1060	1208	1160	1010	999					7943
4	129	203	248	237	283	294	256	257					1907
5	56	70	97	104	112	129	90	89					747
6+	43	38	58	46	67	80	55	50					437
Total	2117	2897	3901	3468	3891	3810	3403	3378					26865

Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex	12	14	25	13	33	16	16	12					141
Condominium	233	298	362	337	411	372	370	386					2769
Dock-Rackominium	1		1		1		1						4
Farm				1	1	1	1						4
Manufactured Home	38	48	36										122
Single Family Residence	1613	2263	3054	2658	2960	2938	2619	2544					20649
Townhouse	201	248	376	350	374	385	298	351					2583
Villa	17	20	22	25	32	21	23	18					178
Total	2115	2891	3876	3384	3812	3733	3328	3311					26450

YTD % of Sales by Property Type





Orlando Regional REALTOR® Association

Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999							3
\$ 50,000 - 59,999	1	0%	50,000	50,500	101%	21	4
\$ 60,000 - 69,999	2	0%	70,000	65,000	93%	166	4
\$ 70,000 - 79,999	4	0%	69,475	75,500	109%	23	3
\$ 80,000 - 89,999	2	0%	101,950	87,450	86%	6	7
\$ 90,000 - 99,999	4	0%	125,375	96,625	77%	32	12
\$ 100,000 - 119,999	16	0%	120,344	107,400	89%	32	31
\$ 120,000 - 139,999	22	1%	136,477	127,836	94%	16	51
\$ 140,000 - 159,999	35	1%	157,973	150,058	95%	38	77
\$ 160,000 - 179,999	57	2%	173,638	168,571	97%	24	100
\$ 180,000 - 199,999	57	2%	197,307	189,163	96%	29	105
\$ 200,000 - 249,999	234	7%	235,906	227,281	96%	31	361
\$ 250,000 - 299,999	332	10%	281,815	276,814	98%	35	684
\$ 300,000 - 349,999	484	15%	329,704	326,088	99%	37	1089
\$ 350,000 - 399,999	549	17%	377,173	372,746	99%	43	1262
\$ 400,000 - 499,999	704	21%	447,222	441,660	99%	37	1754
\$ 500,000 - 599,999	306	9%	550,863	542,682	99%	39	981
\$ 600,000 - 699,999	169	5%	658,051	648,623	99%	35	602
\$ 700,000 - 799,999	104	3%	756,221	744,921	99%	46	422
\$ 800,000 - 899,999	47	1%	854,669	836,418	98%	42	260
\$ 900,000 - 999,999	41	1%	971,175	943,044	97%	42	167
\$ 1,000,000 - and over	141	4%	1,871,565	1,768,597	94%	51	724
Total	3311	100%	472,766	462,155	98%	38	8703

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Orlando Regional REALTOR® Association Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	17	0.06%	45,412	37,587	83%	41	3
\$ 50,000 - 59,999	15	0.06%	63,487	54,987	87%	28	4
\$ 60,000 - 69,999	19	0.07%	69,294	64,026	92%	52	4
\$ 70,000 - 79,999	33	0.12%	78,373	73,530	94%	52	3
\$ 80,000 - 89,999	36	0.13%	102,064	84,088	82%	61	7
\$ 90,000 - 99,999	54	0.20%	101,797	94,124	92%	43	12
\$ 100,000 - 119,999	153	0.57%	121,792	108,977	89%	38	31
\$ 120,000 - 139,999	243	0.90%	138,085	128,856	93%	38	51
\$ 140,000 - 159,999	366	1.36%	156,859	149,369	95%	39	77
\$ 160,000 - 179,999	501	1.87%	175,345	168,560	96%	35	100
\$ 180,000 - 199,999	525	1.95%	195,824	189,003	97%	36	105
\$ 200,000 - 249,999	1859	6.92%	232,870	225,692	97%	39	361
\$ 250,000 - 299,999	2961	11.02%	281,433	275,687	98%	47	684
\$ 300,000 - 349,999	4311	16.05%	329,553	324,276	98%	52	1089
\$ 350,000 - 399,999	4263	15.87%	378,499	373,215	99%	50	1262
\$ 400,000 - 499,999	5149	19.17%	449,287	442,123	98%	51	1754
\$ 500,000 - 599,999	2444	9.10%	552,229	543,138	98%	46	981
\$ 600,000 - 699,999	1399	5.21%	655,576	645,148	98%	43	602
\$ 700,000 - 799,999	817	3.04%	759,279	743,194	98%	47	422
\$ 800,000 - 899,999	479	1.78%	864,457	844,689	98%	43	260
\$ 900,000 - 999,999	262	0.98%	972,998	942,200	97%	49	167
\$ 1,000,000 - and over	955	3.56%	1,878,110	1,790,060	95%	54	724
Total	26861	100.00%	457,117	446,708	98%	48	8703

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

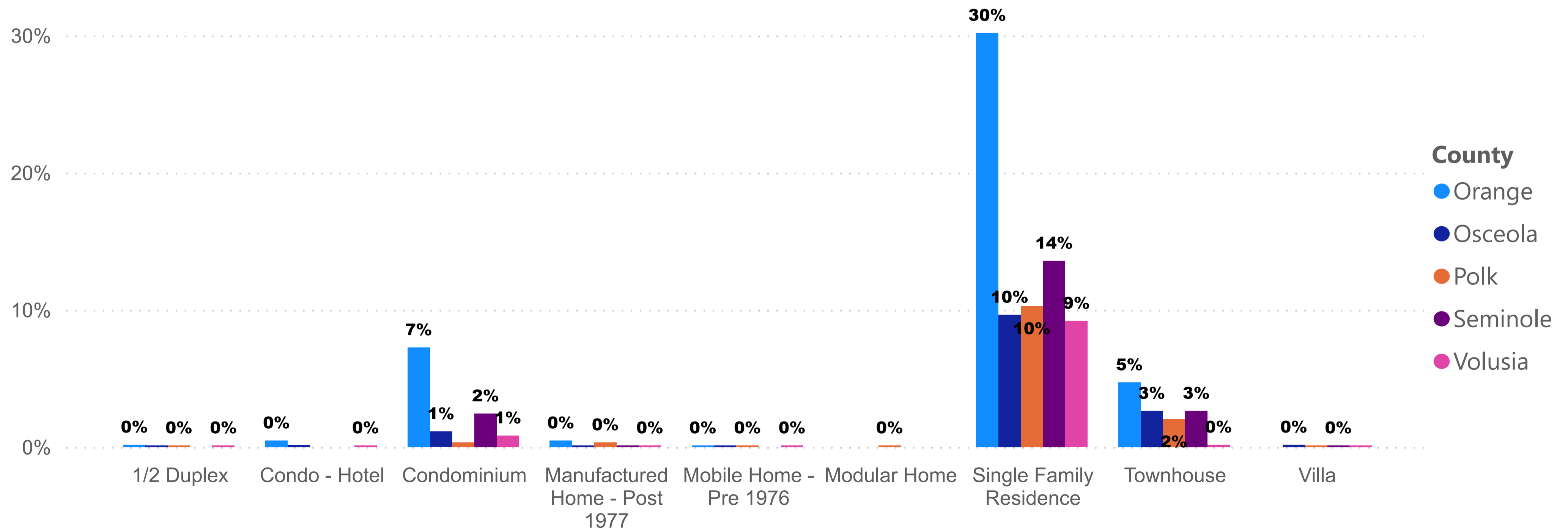
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	3392	305,896	295,023	96%	54	10621	3.13
10/31/2019	3231	299,813	288,461	96%	59	10640	3.29
11/30/2019	3022	307,194	295,559	96%	61	10340	3.42
12/31/2019	3562	307,125	297,521	97%	58	9867	2.77
01/31/2020	2602	304,121	292,511	96%	65	9664	3.71
02/29/2020	2910	313,675	300,220	96%	65	9671	3.32
03/31/2020	3709	312,803	303,154	97%	61	10428	2.81
04/30/2020	2748	315,128	306,486	97%	52	10525	3.83
05/31/2020	2561	308,995	295,834	96%	52	10011	3.91
06/30/2020	3763	317,486	307,395	97%	57	9262	2.46
07/31/2020	4269	332,870	321,551	97%	59	8965	2.10
08/31/2020	3845	331,853	322,476	97%	52	8615	2.24
09/30/2020	3847	341,153	332,045	97%	52	8560	2.23
10/31/2020	3948	336,318	327,459	97%	51	8436	2.14
11/30/2020	3561	343,472	334,750	97%	45	8106	2.28
12/31/2020	4012	342,946	332,426	97%	50	7342	1.83
01/31/2021	3028	341,193	332,696	98%	50	6369	2.10
02/28/2021	3400	356,310	346,754	97%	52	5515	1.62
03/31/2021	4589	360,903	353,282	98%	52	4752	1.04
04/30/2021	4551	376,857	371,071	98%	42	4655	1.02
05/31/2021	4207	372,934	369,357	99%	35	4564	1.08
06/30/2021	4609	394,981	394,207	100%	28	4915	1.07
07/31/2021	4280	389,597	388,664	100%	22	5425	1.27
08/31/2021	4168	385,561	384,000	100%	20	5632	1.35
09/30/2021	4075	381,380	378,286	99%	21	5634	1.38
10/31/2021	4002	398,636	393,658	99%	22	5338	1.33
11/30/2021	3875	387,577	385,289	99%	23	4968	1.28
12/31/2021	4051	412,349	408,030	99%	24	4505	1.11
01/31/2022	3113	398,706	395,456	99%	26	4359	1.40
02/28/2022	3429	409,790	408,230	100%	25	4374	1.28
03/31/2022	4444	415,760	417,523	100%	22	4476	1.01
04/30/2022	4065	440,661	444,182	101%	19	4686	1.15
05/31/2022	4246	446,659	450,033	101%	16	5945	1.40
06/30/2022	4118	453,661	453,897	100%	16	7988	1.94
07/31/2022	3555	450,041	446,758	99%	16	9160	2.58
08/31/2022	3788	441,580	434,067	98%	21	9762	2.58
09/30/2022	3203	436,898	426,908	98%	28	9904	3.09
10/31/2022	3355	451,427	441,125	98%	33	10258	3.06
11/30/2022	2420	443,510	431,042	97%	38	10251	4.24
12/31/2022	2913	439,906	426,743	97%	46	9643	3.31
01/31/2023	2114	443,205	428,188	97%	54	9244	4.37
02/28/2023	2891	443,383	431,648	97%	61	8416	2.91
03/31/2023	3875	439,656	428,682	98%	60	8149	2.10
04/30/2023	3384	461,620	451,898	98%	55	7745	2.29
05/31/2023	3811	469,588	460,879	98%	49	7893	2.07
06/30/2023	3733	481,557	470,956	98%	46	8335	2.23
07/31/2023	3327	468,483	460,231	98%	42	8572	2.58
08/31/2023	3311	472,766	462,155	98%	41	8703	2.63

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Orange	Osceola	Polk	Seminole	Volusia	Total
1/2 Duplex	0%	0%	0%		0%	0%
Condo - Hotel	0%	0%			0%	1%
Condominium	7%	1%	0%	2%	1%	12%
Manufactured Home - Post 1977	0%	0%	0%	0%	0%	1%
Mobile Home - Pre 1976	0%	0%	0%		0%	0%
Modular Home			0%			0%
Single Family Residence	30%	10%	10%	14%	9%	73%
Townhouse	5%	3%	2%	3%	0%	12%
Villa		0%	0%	0%	0%	0%
Total	43%	14%	13%	19%	10%	100%



Board/Association: State Month Year
 ▲ Orlando Regional FL August 2023

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999				
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999		1	1	2
\$ 90,000 - 99,999		2		2
\$ 100,000 - 119,999	4	2		6
\$ 120,000 - 139,999	5	4		9
\$ 140,000 - 159,999	2	6		8
\$ 160,000 - 179,999	8	7	2	17
\$ 180,000 - 199,999	11	11	1	23
\$ 200,000 - 249,999	37	71	12	120
\$ 250,000 - 299,999	29	155	50	234
\$ 300,000 - 349,999	37	224	121	382
\$ 350,000 - 399,999	16	214	203	433
\$ 400,000 - 499,999	19	225	329	573
\$ 500,000 - 599,999	5	81	185	271
\$ 600,000 - 699,999	3	39	115	157
\$ 700,000 - 799,999	1	13	86	100
\$ 800,000 - 899,999		7	38	45
\$ 900,000 - 999,999		4	37	41
\$ 1,000,000 - and over		17	119	136
Total	180	1083	1299	2562

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999	1			1
\$ 70,000 - 79,999	2			2
\$ 80,000 - 89,999				
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	10			10
\$ 120,000 - 139,999	12			12
\$ 140,000 - 159,999	25	2		27
\$ 160,000 - 179,999	35	5		40
\$ 180,000 - 199,999	29	3	1	33
\$ 200,000 - 249,999	89	22	1	112
\$ 250,000 - 299,999	42	48	6	96
\$ 300,000 - 349,999	32	59	8	99
\$ 350,000 - 399,999	25	77	13	115
\$ 400,000 - 499,999	25	61	43	129
\$ 500,000 - 599,999	8	12	15	35
\$ 600,000 - 699,999	3	8	1	12
\$ 700,000 - 799,999	2	1	1	4
\$ 800,000 - 899,999	1	1		2
\$ 900,000 - 999,999				
\$ 1,000,000 - and over		5		5
Total	344	304	89	737

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999	3	1
\$ 50,000 - 59,999	1	2
\$ 60,000 - 69,999	2	1
\$ 70,000 - 79,999		1
\$ 80,000 - 89,999	4	3
\$ 90,000 - 99,999	2	11
\$ 100,000 - 119,999	8	16
\$ 120,000 - 139,999	6	34
\$ 140,000 - 159,999	16	46
\$ 160,000 - 179,999	19	72
\$ 180,000 - 199,999	29	64
\$ 200,000 - 249,999	132	211
\$ 250,000 - 299,999	367	234
\$ 300,000 - 349,999	708	308
\$ 350,000 - 399,999	977	245
\$ 400,000 - 499,999	1401	325
\$ 500,000 - 599,999	803	197
\$ 600,000 - 699,999	564	61
\$ 700,000 - 799,999	402	28
\$ 800,000 - 899,999	232	19
\$ 900,000 - 999,999	153	8
\$ 1,000,000 - and over	653	34
Total	6482	1921

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999	2	
\$ 60,000 - 69,999	1	2
\$ 70,000 - 79,999	4	3
\$ 80,000 - 89,999	5	4
\$ 90,000 - 99,999	2	3
\$ 100,000 - 119,999	8	11
\$ 120,000 - 139,999	11	18
\$ 140,000 - 159,999	19	38
\$ 160,000 - 179,999	16	50
\$ 180,000 - 199,999	35	56
\$ 200,000 - 249,999	155	105
\$ 250,000 - 299,999	424	162
\$ 300,000 - 349,999	589	198
\$ 350,000 - 399,999	762	196
\$ 400,000 - 499,999	857	257
\$ 500,000 - 599,999	420	40
\$ 600,000 - 699,999	236	11
\$ 700,000 - 799,999	151	8
\$ 800,000 - 899,999	93	3
\$ 900,000 - 999,999	49	4
\$ 1,000,000 - and over	199	21
Total	4038	1191

Time On Market Sort	M-SF	M-Condo
0 - 30	1640	485
31-60	418	124
61-90	194	49
91-120	105	28
121-over	205	51
Total	2562	737

