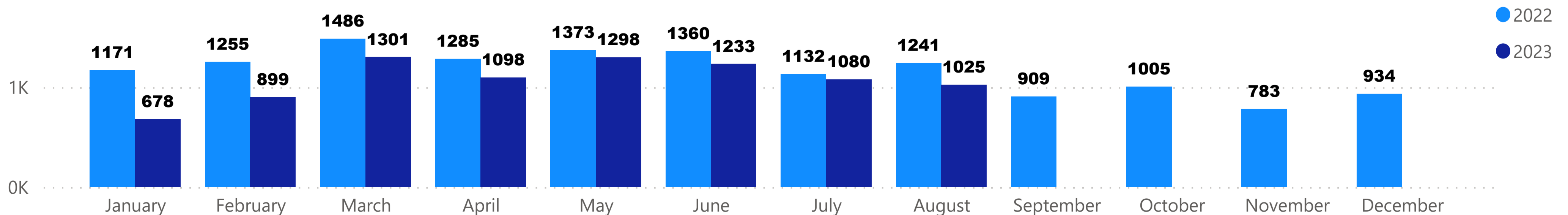


Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Price Range - Single Family Homes & Villas

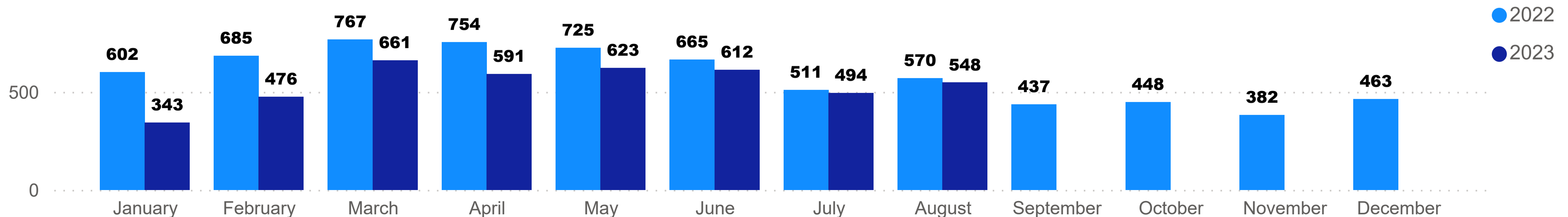
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	2	1						1					4
\$ 50,000 - 59,999													
\$ 60,000 - 69,999				2									2
\$ 70,000 - 79,999	2						2	2					6
\$ 80,000 - 89,999	1		2	2	1		1						7
\$ 90,000 - 99,999			2		1	2	2						7
\$ 100,000 - 119,999		2	8		1	1	2	4					18
\$ 120,000 - 139,999	6	8	5	6	8	7	5	5					50
\$ 140,000 - 159,999	5	4	9	9	9	6	10	8					60
\$ 160,000 - 179,999	13	14	24	11	16	12	11	9					110
\$ 180,000 - 199,999	18	13	18	15	21	23	5	14					127
\$ 200,000 - 249,999	60	85	96	64	89	72	64	61					591
\$ 250,000 - 299,999	96	91	152	120	138	132	96	85					910
\$ 300,000 - 349,999	95	106	160	137	148	142	122	122					1032
\$ 350,000 - 399,999	92	117	180	154	183	157	131	140					1154
\$ 400,000 - 499,999	113	174	208	221	236	233	215	174					1574
\$ 500,000 - 599,999	56	86	150	127	170	138	119	115					961
\$ 600,000 - 699,999	30	49	80	65	62	83	98	83					550
\$ 700,000 - 799,999	28	38	57	37	50	50	57	48					365
\$ 800,000 - 899,999	13	28	34	32	29	41	37	34					248
\$ 900,000 - 999,999	8	15	19	13	27	26	17	22					147
\$ 1,000,000 - and over	40	68	97	83	109	108	86	98					689
Total	678	899	1301	1098	1298	1233	1080	1025					8612



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Price Range - Condominiums, Townhouses and Co-Ops

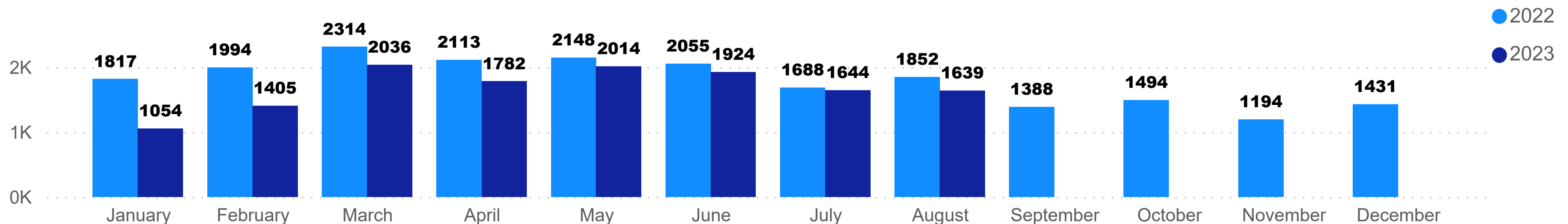
Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999						2							2
\$ 50,000 - 59,999	2			1		1		1					5
\$ 60,000 - 69,999		2	1										3
\$ 70,000 - 79,999	1		1	1	2	1		1					7
\$ 80,000 - 89,999	2	2	3	5	2	2		1					17
\$ 90,000 - 99,999	2	2	4	3	3	4	1	2					21
\$ 100,000 - 119,999	4	9	14	14	4	16	16	10					87
\$ 120,000 - 139,999	5	23	26	22	20	21	13	17					147
\$ 140,000 - 159,999	20	34	31	28	40	32	31	32					248
\$ 160,000 - 179,999	21	28	54	27	34	39	25	32					260
\$ 180,000 - 199,999	17	23	39	26	45	38	30	38					256
\$ 200,000 - 249,999	68	64	91	97	93	97	91	86					687
\$ 250,000 - 299,999	42	60	91	82	79	80	68	67					569
\$ 300,000 - 349,999	25	36	61	37	47	57	53	50					366
\$ 350,000 - 399,999	21	27	38	43	31	39	24	21					244
\$ 400,000 - 499,999	28	43	53	51	64	43	43	47					372
\$ 500,000 - 599,999	23	29	34	42	35	28	27	30					248
\$ 600,000 - 699,999	18	21	26	26	32	23	18	18					182
\$ 700,000 - 799,999	11	19	23	25	23	21	11	16					149
\$ 800,000 - 899,999	7	13	19	15	18	15	7	14					108
\$ 900,000 - 999,999	6	10	14	13	15	11	6	8					83
\$ 1,000,000 - and over	20	31	38	33	36	42	30	57					287
Total	343	476	661	591	623	612	494	548					4348



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Price Range - Overall

Price Range	January	February	March	April	May	June	July	August	September	October	November	December	Total
\$ 1 - 49,999	3	1	1	1	2	2	1	6					17
\$ 50,000 - 59,999	4			2		1	1	2					10
\$ 60,000 - 69,999	1	3	1	3	2	1	1	2					14
\$ 70,000 - 79,999	3		2	2	7	3	3	4					24
\$ 80,000 - 89,999	4	2	6	8	5	6	1	9					41
\$ 90,000 - 99,999	1	3	7	8	8	9	6	3					45
\$ 100,000 - 119,999	5	12	27	21	11	22	22	17					137
\$ 120,000 - 139,999	14	33	41	38	41	38	28	28					261
\$ 140,000 - 159,999	31	43	49	57	60	52	50	47					389
\$ 160,000 - 179,999	37	47	89	53	68	59	47	46					446
\$ 180,000 - 199,999	39	40	64	56	73	68	44	56					440
\$ 200,000 - 249,999	134	157	200	172	193	184	164	158					1362
\$ 250,000 - 299,999	141	152	249	205	223	217	167	157					1511
\$ 300,000 - 349,999	120	143	224	175	199	201	181	177					1420
\$ 350,000 - 399,999	114	144	218	197	215	196	156	162					1402
\$ 400,000 - 499,999	143	218	266	272	300	276	258	222					1955
\$ 500,000 - 599,999	79	115	184	170	206	166	146	145					1211
\$ 600,000 - 699,999	48	70	106	91	94	107	116	101					733
\$ 700,000 - 799,999	39	57	81	62	73	72	68	64					516
\$ 800,000 - 899,999	20	41	53	47	47	57	45	48					358
\$ 900,000 - 999,999	14	25	33	26	42	37	23	30					230
\$ 1,000,000 - and over	60	99	135	116	145	150	116	155					976
Total	1054	1405	2036	1782	2014	1924	1644	1639					13498



Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Bedroom Count

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
	2		2	1		1		2					8
0	4	1	4	3	2	3	2	3					22
1	61	100	141	113	135	133	106	113					902
2	437	530	842	720	778	718	620	618					5263
3	389	541	701	642	727	693	609	603					4905
4	130	194	277	244	295	314	247	253					1954
5	27	26	62	49	57	56	49	37					363
6+	6	13	9	11	20	8	12	11					90
Total	1056	1405	2038	1783	2014	1926	1645	1640					13507

Sales by Bathroom Count

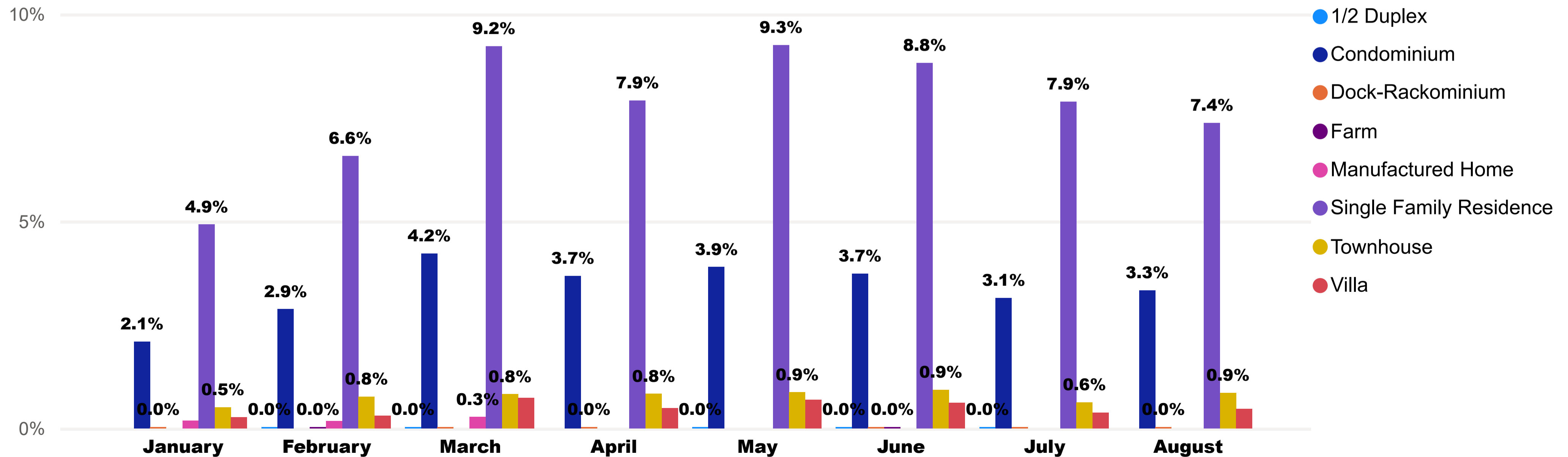
Bathrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
0	2		2	1		1		2					8
1	187	223	348	299	343	299	261	260					2220
2	639	845	1252	1086	1197	1173	988	929					8109
3	186	261	319	301	351	350	312	352					2432
4	29	55	89	68	73	73	52	75					514
5	11	15	19	16	30	20	22	15					148
6+	2	6	9	12	20	10	10	7					76
Total	1056	1405	2038	1783	2014	1926	1645	1640					13507

Pinellas REALTOR® Organization Monthly Sales Trend Indicator 2023

Sales by Housing Style

Property Type	January	February	March	April	May	June	July	August	September	October	November	December	Total
1/2 Duplex		1	2		1	4	2						10
Condominium	274	376	551	481	509	488	411	435					3525
Dock-Rackominium	2		2	1		2	1	1					9
Farm		1				1							2
Manufactured Home	25	23	36										84
Single Family Residence	643	859	1205	1034	1208	1152	1030	963					8094
Townhouse	67	100	108	109	114	122	82	112					814
Villa	35	40	96	64	90	81	50	62					518
Total	1046	1400	2000	1689	1922	1850	1576	1573					13056

YTD % of Sales by Property Type





Pinellas REALTOR® Organization

Multiple Listing One Month Sales and Inventory Report - August - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	1	0%	45,999	47,900	104%	14	1
\$ 50,000 - 59,999	1	0%	59,900	55,555	93%	79	
\$ 60,000 - 69,999							2
\$ 70,000 - 79,999	3	0%	83,000	72,167	87%	29	4
\$ 80,000 - 89,999	2	0%	108,750	84,500	78%	197	4
\$ 90,000 - 99,999	2	0%	109,450	94,500	86%	56	9
\$ 100,000 - 119,999	14	1%	117,250	110,664	94%	86	28
\$ 120,000 - 139,999	22	1%	135,903	131,344	97%	36	40
\$ 140,000 - 159,999	40	3%	153,503	149,950	98%	40	85
\$ 160,000 - 179,999	41	3%	174,578	169,149	97%	35	94
\$ 180,000 - 199,999	52	3%	195,530	188,646	96%	44	105
\$ 200,000 - 249,999	147	9%	230,080	225,105	98%	35	266
\$ 250,000 - 299,999	152	10%	278,475	274,844	99%	22	317
\$ 300,000 - 349,999	172	11%	331,846	323,767	98%	25	295
\$ 350,000 - 399,999	161	10%	376,324	371,358	99%	25	312
\$ 400,000 - 499,999	221	14%	450,993	443,352	98%	36	506
\$ 500,000 - 599,999	145	9%	555,324	546,742	98%	40	381
\$ 600,000 - 699,999	101	6%	653,982	644,038	98%	38	271
\$ 700,000 - 799,999	64	4%	768,055	749,378	98%	38	194
\$ 800,000 - 899,999	48	3%	853,160	836,486	98%	35	128
\$ 900,000 - 999,999	30	2%	966,567	948,360	98%	26	105
\$ 1,000,000 - and over	155	10%	1,714,430	1,620,913	95%	46	639
Total	1574	100%	542,432	526,247	97%	34	3786

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.



Pinellas REALTOR® Organization Multiple Listing Year to Date Sales and Inventory Report - 2023

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory
\$ 1 - 49,999	17	0.13%	49,859	37,362	75%	34	1
\$ 50,000 - 59,999	10	0.07%	58,680	53,656	91%	27	
\$ 60,000 - 69,999	14	0.10%	69,757	64,925	93%	21	2
\$ 70,000 - 79,999	24	0.18%	84,552	72,433	86%	58	4
\$ 80,000 - 89,999	41	0.30%	93,876	84,737	90%	45	4
\$ 90,000 - 99,999	45	0.33%	103,800	93,726	90%	50	9
\$ 100,000 - 119,999	137	1.01%	117,520	109,307	93%	54	28
\$ 120,000 - 139,999	261	1.93%	137,531	129,972	95%	37	40
\$ 140,000 - 159,999	389	2.88%	156,922	149,599	95%	43	85
\$ 160,000 - 179,999	446	3.30%	176,334	168,803	96%	37	94
\$ 180,000 - 199,999	440	3.26%	196,857	188,972	96%	39	105
\$ 200,000 - 249,999	1362	10.09%	232,976	225,466	97%	37	266
\$ 250,000 - 299,999	1511	11.19%	281,103	274,299	98%	35	317
\$ 300,000 - 349,999	1420	10.52%	330,751	323,671	98%	35	295
\$ 350,000 - 399,999	1402	10.39%	379,397	371,938	98%	38	312
\$ 400,000 - 499,999	1955	14.48%	452,896	444,017	98%	36	506
\$ 500,000 - 599,999	1211	8.97%	556,134	545,225	98%	37	381
\$ 600,000 - 699,999	733	5.43%	656,397	643,209	98%	37	271
\$ 700,000 - 799,999	516	3.82%	763,324	746,013	98%	42	194
\$ 800,000 - 899,999	358	2.65%	862,375	842,881	98%	40	128
\$ 900,000 - 999,999	230	1.70%	975,849	946,595	97%	43	105
\$ 1,000,000 - and over	976	7.23%	1,865,464	1,770,185	95%	54	639
Total	13498	100.00%	505,458	489,818	97%	39	3786

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through Stellar MLS and does not include all sales in The Reported areas. Neither The Association/Board nor Stellar MLS is in any way responsible for its accuracy.

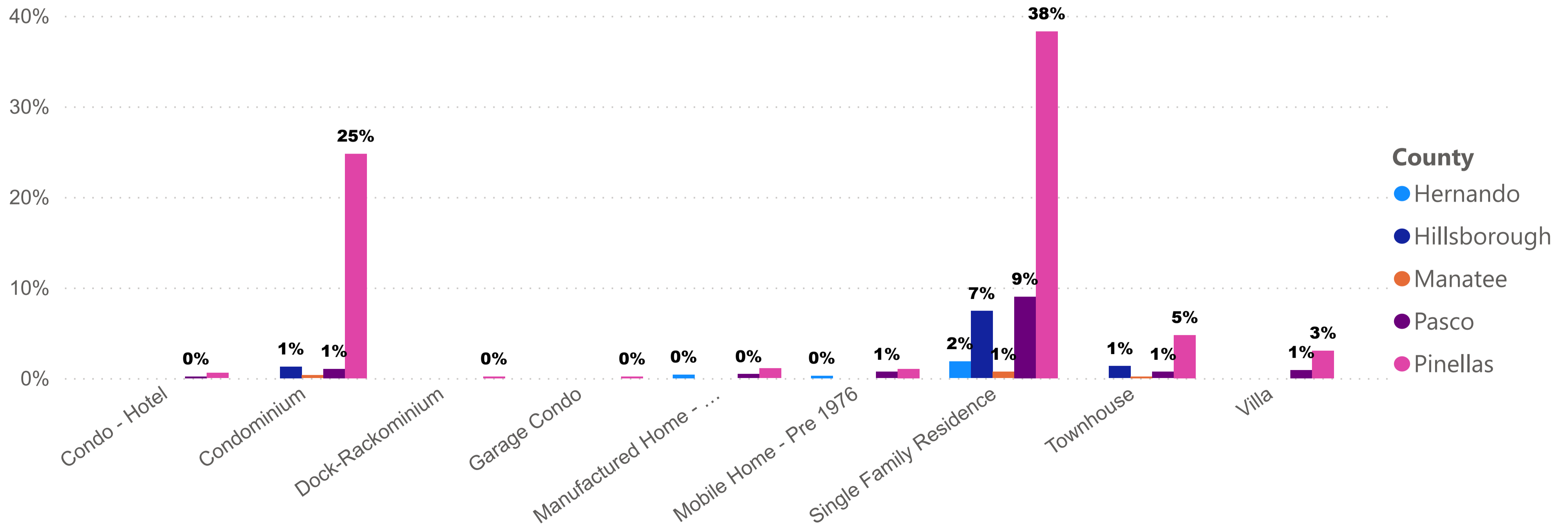
Four Year Sales and Inventory History 2019 - 2023. Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sales Price	% List to Sell	AVG DOM	Inventory	Months Inventory
09/30/2019	1832	307,747	296,143	96%	55	5451	2.98
10/31/2019	1831	306,083	295,932	97%	56	5527	3.02
11/30/2019	1723	300,569	288,226	96%	55	5458	3.17
12/31/2019	1975	317,888	305,423	96%	60	5266	2.67
01/31/2020	1431	307,739	296,372	96%	59	5417	3.79
02/29/2020	1736	325,174	312,908	96%	58	5430	3.13
03/31/2020	2107	322,876	309,704	96%	57	5759	2.73
04/30/2020	1586	317,564	306,894	97%	48	5561	3.51
05/31/2020	1404	319,808	306,348	96%	49	5061	3.60
06/30/2020	2124	349,150	334,198	96%	60	4419	2.08
07/31/2020	2475	352,929	341,726	97%	59	4219	1.70
08/31/2020	2225	359,958	350,124	97%	51	4024	1.81
09/30/2020	2156	371,198	361,595	97%	43	3922	1.82
10/31/2020	2297	372,007	362,990	98%	42	3993	1.74
11/30/2020	2015	369,699	361,009	98%	39	3803	1.89
12/31/2020	2301	371,735	360,902	97%	39	3439	1.49
01/31/2021	1747	357,415	348,830	98%	39	3032	1.74
02/28/2021	1951	363,325	353,446	97%	45	2631	1.35
03/31/2021	2566	388,919	379,564	98%	41	2296	0.89
04/30/2021	2573	401,386	397,802	99%	33	2277	0.88
05/31/2021	2301	395,924	395,472	100%	23	2278	0.99
06/30/2021	2395	403,989	403,384	100%	21	2417	1.01
07/31/2021	2202	416,376	413,325	99%	18	2658	1.21
08/31/2021	2177	402,144	401,523	100%	19	2597	1.19
09/30/2021	2070	417,139	412,337	99%	18	2541	1.23
10/31/2021	2015	413,610	410,114	99%	20	2530	1.26
11/30/2021	2021	439,563	435,924	99%	19	2380	1.18
12/31/2021	2228	448,706	443,017	99%	21	2214	0.99
01/31/2022	1806	432,545	429,210	99%	20	2066	1.14
02/28/2022	1985	436,718	438,396	100%	22	1973	0.99
03/31/2022	2307	462,208	466,617	101%	17	2001	0.87
04/30/2022	2099	456,352	463,332	102%	13	2320	1.11
05/31/2022	2142	480,576	485,572	101%	14	2649	1.24
06/30/2022	2049	486,877	489,702	101%	14	3414	1.67
07/31/2022	1676	492,069	484,605	98%	16	3722	2.22
08/31/2022	1845	477,424	468,042	98%	21	3788	2.05
09/30/2022	1379	464,323	452,488	97%	24	3971	2.88
10/31/2022	1488	496,713	481,289	97%	29	4320	2.90
11/30/2022	1190	462,108	447,487	97%	32	4468	3.75
12/31/2022	1421	511,654	491,299	96%	46	4293	3.02
01/31/2023	1044	483,368	464,995	96%	46	4049	3.88
02/28/2023	1400	498,853	480,887	96%	47	3963	2.83
03/31/2023	1998	485,437	469,591	97%	47	3856	1.93
04/30/2023	1688	528,397	514,063	97%	44	3637	2.15
05/31/2023	1922	527,202	511,794	97%	40	3734	1.94
06/30/2023	1848	529,649	513,845	97%	38	3823	2.07
07/31/2023	1575	528,502	513,651	97%	39	3731	2.37
08/31/2023	1572	542,947	526,768	97%	38	3786	2.41

Top 5 Unit Sales by County and Property Type

** Counties with the same % of Sales maybe Included.*

Property Type	Hernando	Hillsborough	Manatee	Pasco	Pinellas	Total
Condo - Hotel				0%	1%	1%
Condominium		1%	0%	1%	25%	27%
Dock-Rackominium					0%	0%
Garage Condo					0%	0%
Manufactured Home - Post 1977	0%			0%	1%	2%
Mobile Home - Pre 1976	0%			1%	1%	2%
Single Family Residence		7%	1%	9%	38%	57%
Townhouse		1%	0%	1%	5%	7%
Villa				1%	3%	4%
Total	2%	10%	1%	13%	74%	100%



Board/Association: State Month Year
 ▲ Pinellas Suncoast FL August 2023

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.com
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

**Condominium / Cooperative Units
 Number of Bedrooms**

**Active Listings
 (Unsold Homes)**

**Sales Pending
 (Under Contract)**

Price Range ▲	2 or Less	3	4 or More	Total
\$ 1 - 49,999	1			1
\$ 50,000 - 59,999				
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1	1		2
\$ 80,000 - 89,999				
\$ 90,000 - 99,999				
\$ 100,000 - 119,999	2	2		4
\$ 120,000 - 139,999	4	1		5
\$ 140,000 - 159,999	5	3		8
\$ 160,000 - 179,999	7	2		9
\$ 180,000 - 199,999	8	5	1	14
\$ 200,000 - 249,999	40	19	2	61
\$ 250,000 - 299,999	42	34	9	85
\$ 300,000 - 349,999	53	58	11	122
\$ 350,000 - 399,999	53	66	21	140
\$ 400,000 - 499,999	25	106	43	174
\$ 500,000 - 599,999	6	69	40	115
\$ 600,000 - 699,999	5	38	40	83
\$ 700,000 - 799,999	3	21	24	48
\$ 800,000 - 899,999		14	20	34
\$ 900,000 - 999,999		8	14	22
\$ 1,000,000 - and over	3	31	64	98
Total	258	478	289	1025

Price Range	2 or Less	3	4 or More	Total
\$ 1 - 49,999				
\$ 50,000 - 59,999	1			1
\$ 60,000 - 69,999				
\$ 70,000 - 79,999	1			1
\$ 80,000 - 89,999	1			1
\$ 90,000 - 99,999	2			2
\$ 100,000 - 119,999	10			10
\$ 120,000 - 139,999	17			17
\$ 140,000 - 159,999	31			31
\$ 160,000 - 179,999	31	1		32
\$ 180,000 - 199,999	36	2		38
\$ 200,000 - 249,999	77	9		86
\$ 250,000 - 299,999	58	9		67
\$ 300,000 - 349,999	39	11		50
\$ 350,000 - 399,999	8	13		21
\$ 400,000 - 499,999	29	17	1	47
\$ 500,000 - 599,999	19	9	2	30
\$ 600,000 - 699,999	15	3		18
\$ 700,000 - 799,999	9	5	2	16
\$ 800,000 - 899,999	8	5	1	14
\$ 900,000 - 999,999	7	1		8
\$ 1,000,000 - and over	25	30	2	57
Total	424	115	8	547

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		
\$ 50,000 - 59,999		
\$ 60,000 - 69,999	1	1
\$ 70,000 - 79,999	2	
\$ 80,000 - 89,999		4
\$ 90,000 - 99,999		6
\$ 100,000 - 119,999		25
\$ 120,000 - 139,999	3	42
\$ 140,000 - 159,999	10	72
\$ 160,000 - 179,999	11	79
\$ 180,000 - 199,999	13	81
\$ 200,000 - 249,999	75	187
\$ 250,000 - 299,999	119	181
\$ 300,000 - 349,999	155	123
\$ 350,000 - 399,999	208	83
\$ 400,000 - 499,999	341	174
\$ 500,000 - 599,999	274	103
\$ 600,000 - 699,999	180	98
\$ 700,000 - 799,999	116	78
\$ 800,000 - 899,999	85	43
\$ 900,000 - 999,999	68	34
\$ 1,000,000 - and over	417	220
Total	2078	1634

Price Range ▲	M-SF	M-Condo
\$ 1 - 49,999		1
\$ 50,000 - 59,999	1	
\$ 60,000 - 69,999		
\$ 70,000 - 79,999	3	3
\$ 80,000 - 89,999	3	3
\$ 90,000 - 99,999	1	4
\$ 100,000 - 119,999	1	13
\$ 120,000 - 139,999	3	15
\$ 140,000 - 159,999	14	20
\$ 160,000 - 179,999	10	42
\$ 180,000 - 199,999	16	34
\$ 200,000 - 249,999	68	87
\$ 250,000 - 299,999	122	75
\$ 300,000 - 349,999	137	41
\$ 350,000 - 399,999	149	49
\$ 400,000 - 499,999	202	56
\$ 500,000 - 599,999	170	50
\$ 600,000 - 699,999	91	54
\$ 700,000 - 799,999	62	39
\$ 800,000 - 899,999	33	33
\$ 900,000 - 999,999	24	35
\$ 1,000,000 - and over	128	99
Total	1238	753

Time On Market Sort	M-SF	M-Condo
0 - 30	731	310
31-60	154	93
61-90	72	44
91-120	31	36
121-over	37	64
Total	1025	547

