



Welcome to Stellar MLS and Starting Out Stellar! This course provides all new subscribers with an introduction to Stellar MLS, several of the products and resources associated with your MLS subscription, as well as demonstrates the initial set-up of the MLS system, Matrix, so that you can begin working right away!

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Starting Out Stellar – Next Steps

Course Notes

Required Education

To help ensure that you can begin taking advantage of your MLS subscription benefits right away, all new subscribers are required to complete the following classes within sixty (60) days of joining Stellar MLS:

MLS Basic

initial 60 days, the only on-going education requirement is a course titled Compliance Refresh.

Starting Out Stellar

Compliance Refresh provides an overview of important changes to the MLS Rules and Regulations in additional to various compliance reminders. *This course is due every* two (2) years for all Stellar MLS subscribers.

Email reminders will be sent when required MLS education courses are coming due, but please do not wait until the last minute to complete them to avoid MLS account suspension.

If your MLS account gets suspended for not completing any of the required MLS education courses on time, a reinstatement fee will also apply.

One More Thing...

If part of your business will involve adding and modifying listings in the MLS, you would also need to take the MLS Adding and Editing Listings course. Once complete, it is then your broker* who activates your Add/Edit access in Matrix, not Stellar MLS.

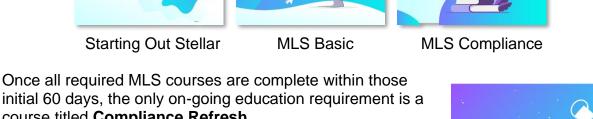
The MLS Adding and Editing Listings course becomes available in the Stellar MLS University Catalog after you complete MLS Compliance.

Compliance Refresh











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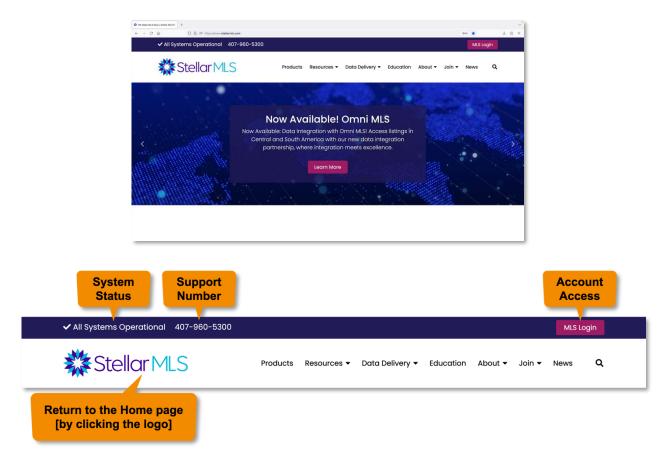
Course Notes

*If you are the broker of your firm, the MLS Adding and Editing Listings course becomes part of your required MLS education and needs to be completed within the first 60 days of joining Stellar MLS.

Stellar MLS Website Tour

There are many resources available before ever logging in to your MLS account. In this section, we will introduce a few of the key features of the Stellar MLS website including where to find information about Stellar MLS and the products and resources associated with an MLS subscription, where to download MLS forms, as well as how to contact the Stellar MLS Support Team if needed.

https://www.stellarmls.com/



Along the top of the Stellar MLS website, the current system status, Support Team phone number, and login button are displayed. The system status will update with any important notifications about system performance but most often appears as "All Systems Operational".

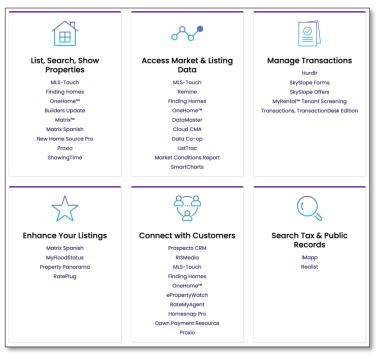


Course Notes

To the right of the Stellar MLS logo are a series of menu options and tabs. Below is a summary of each:

Products

Dozens of products and services, seamlessly integrated with Stellar's impeccable data, are available as part of your MLS subscription. Click **Products** to access a page displaying the current suite of tools, grouped by activity. Each reference is a hyperlink to a page with more information about that particular product.



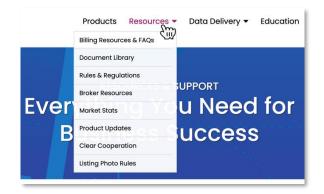
ref: August 2023

Resources

Hover your pointer over **Resources** to display a menu containing a variety of options and select any area of interest from the list.

Click **Resources** to display six primary sections:

- Billing Resources & FAQs
- Document Library



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Course Notes



- Rules & Regulations
- Product Updates
- Market Stats
- Broker Resources

Pro Tip

Found under **Resources**, open the **Document Library** to access Listing Forms, Course Notes (also available in the Stellar MLS University), downloadable market statistics, and more!

Document Libro	iry					
< Resources						
Choose a Category	~	Search Documents				
Bookmark Guides	Broker Handouts	>	Course Notes	>	DMCA Documents	
Data Delivery >	Guías en Español	>	Infographic Archives	>	Listing Forms	
MLS Education and Resources	Market Statistics	>	Market Statistics Archive	>	Policy and Procedures	
Product Update Archives	Realtor.com Statistics	>	User Agreements	>		

ref: August 2023

Data Delivery

At Stellar MLS we believe that brokers, in partnership with their agents, know best how to use MLS listing data for their businesses. Our role at Stellar MLS is to make the data delivery process as easy as possible for brokers and agents who want to display listings on their websites and for brokers who want to distribute listings to third party websites. Visit the Data Delivery menu to explore Stellar MLS data delivery options.

There is also a section within the Data Delivery menu that contains information about both Data Sharing and Integrations...



Course Notes

Stellar MLS embraces out-of-state data shares and integrations, as they provide an extended referral network for our customers.

In terms of data sharing, Stellar MLS customers have access to expanded inventory and referral opportunities in both Georgia and Alabama. This provides local brokers and agents with direct access, in real-time, to reliable listing data from each other's markets and listing information can be accessed directly from within Matrix!

In addition, Stellar MLS's international data integration partnership with Omni MLS allows customers to access listings in Central and South America, further expanding inventory and referral opportunities!

Stellar MLS is committed to providing you with secure and reliable data, to learn more be sure to visit the Data Delivery tab!



Education

The Stellar MLS University is your online resource for MLS classes, educational materials, and training. Click the **Education** tab to be taken to the landing page for the Stellar MLS University to learn more.

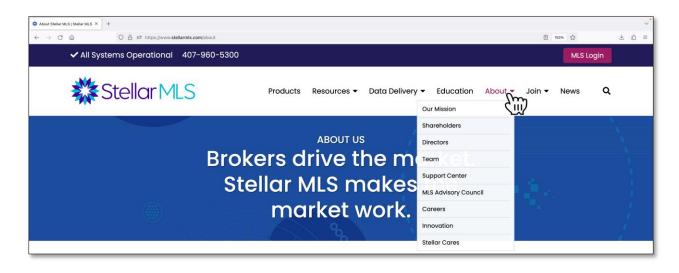
Remember that all the classes offered by Stellar MLS are included as a part of an MLS subscription! In addition to required education for new subscribers and the Compliance Refresh course, Stellar MLS provides dozens of elective courses to help you get the most from the expansive suite of products and resources associated with your subscription!

About

Headquartered in Altamonte Springs, FL, Stellar MLS is Florida's largest Multiple Listing Service and the third-largest MLS service nationwide. Click **About** to learn more or hover your pointer over the tab to display a wealth of information from which to choose.



Course Notes



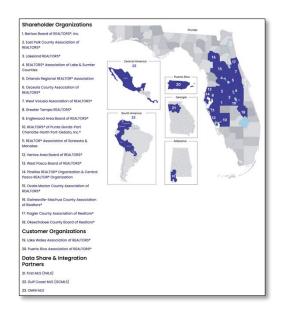
A primary goal of Starting Out Stellar is to provide an overview of Stellar MLS and help make sure you know how to get MLS support when needed. Please take a moment to review two of the sections found within the **About** menu: *Shareholders* and *Support Center.*

Shareholders

The <u>Shareholders</u> page contains information about Stellar MLS Shareholders, Customer Organizations, Data Share & Integration Partners, as well as coverage maps.

The map of Florida highlights the primary Stellar MLS coverage area however listings outside of the shaded areas are allowed when entered by a participant/subscriber of Stellar MLS and/or in accordance with the Stellar Rules and Regulations.

Be sure to visit the <u>Shareholders</u> page periodically for the most up-to-date display of areas denoting access to real-time listing data as part of your MLS subscription!



ref: August 2023



Course Notes



Stellar MLS Shareholder and Customer organizations span both **Florida and Puerto Rico**, and although you may access listing data in both locations, keep in mind that each **have different real estate licensing requirements**.

If you are a Florida real estate licensee and wish to conduct real estate business in Puerto Rico (or vice versa) you would need to follow the proper licensing procedures.

As mentioned previously however, providing local brokers and agents with direct access, in real-time, to reliable listing data from other markets not only expands inventory, but provides excellent **referral opportunities**!

Support Center

Stellar MLS is here to assist you! The most helpful resource we offer is the expertise of our team. Contact us at 800-686-7451 if you're having trouble, have a question or concern, or just need to talk it through with a real person.

Hover your pointer over the **About** tab and then select *Support Center* from the dropdown menu to access contact information, hours of operation, email addresses, and even live chat when you need assistance with any MLS product or service!



Stellar Central Workspace

MLS Account Log In

Log in to your MLS account by selecting the **MLS Login** button near the upper-right of the <u>StellarMLS.com</u> website.

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Course Notes

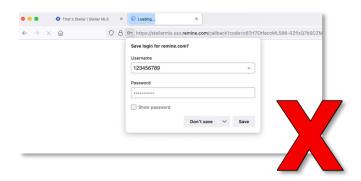
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Your login credentials are stored *automatically* for your convenience.

Depending on your browser settings, you may be asked if you would like to save your password, this is **NOT** necessary!

NOTE: If you are using a shared computer or access your account from a device that is not your own, be sure to **log out** of the system at the end of your MLS workday!



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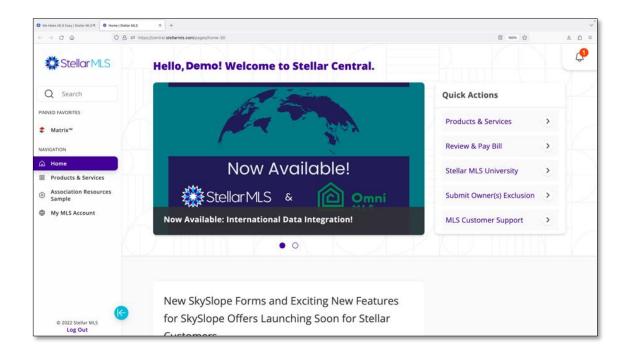
Course Notes

After successfully entering your MLS ID and password, you are taken to **Stellar Central**. Stellar Central is where you can begin and end your MLS workday and the place to access all your subscription benefits, including Matrix.

This modern and intuitive **workspace** makes navigating your MLS benefits and resources easy! You can access Stellar Central through any modern web browser either on your desktop or laptop computer, a tablet, or even a smartphone.

Because of its responsive design, Stellar Central adapts to the screen size of the device you are using to both work and appear great!





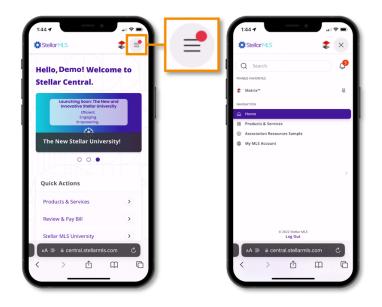
The display above is of the Stellar Central **Home** page. Its modern and responsive layout contains a main navigation area along the left of the screen, spotlight posts and an MLS newsfeed down the center, a Quick Actions pane with links to various resources, as well as a notification bell that can keep you up-to-date with important MLS information to the right.



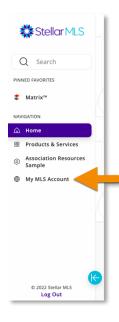
Course Notes



If using a mobile device, click the three-line menu in the upper-right of the screen to access the navigation options.



Customer Portal



Select **My MLS Account** from the navigation area of Stellar Central to open your Customer Portal. The portal contains information about your MLS membership (including required education due dates), the ability to file an Owner(s) Exclusion (if applicable to your business), access to your MLS profile, and more.

Portal views do change depending on account type. For instance, the principal broker of an office will have additional buttons displayed versus those shown for an MLS subscriber from their office.

In this course, we will spotlight two buttons that all subscribers have available: **Membership Info** and **My Profile**.





Course Notes

Membership Info



Click the Membership Info button to view your contact information on file with Stellar MLS. Once the pop-up window opens, *scroll down* past your contact information to view the completion status of required MLS education during onboarding along with important dates associated with required MLS courses.

Although new subscribers will find the date that their MLS education courses must be completed during onboarding, all subscribers can return to this view anytime to check the date when their Compliance Refresh course is due. Remember that Compliance Refresh is due for all subscribers every two years after completing MLS Compliance during onboarding and the MLS Adding and Editing Listings course is only required when applicable to your business.

Although reminder emails are sent when required classes are coming due, the Membership Info display of your portal will always be available to help keep you in-the-know!

Access Level:				
Starting Out Stellar Req	Met:			
YES				
Onboarding Required Cl	lasses Due Date:			
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MLS Basic Req Met:				
YES				
MLS Add/Edit Class Req				
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My Profile



While investigating the resources of Stellar Central, please take a few minutes to fill out your MLS customer profile and be sure to select the **Save My Profile** button at the bottom of the form to save your changes.

Completing your profile helps us deliver the most relevant MLS news to you for your real estate business and determine which MLS products and services are most useful to our customers.

Your profile information stays within your MLS record. We do not share or sell your agent profile information with any third parties, at any time.



Course Notes

Remember that once you sign in and access Stellar Central, your MLS ID and password will be *automatically* saved so you do not need to re-enter them on your next visit. If you are using a shared computer, or wish to fully sign out of the system, simply click the **Log Out** link in the Main Navigation section of Stellar Central at the end of your MLS workday.

Be sure to wait until the Stellar MLS sign in page is displayed again to make sure that you are fully signed out of the system.



Account Log Out

Products & Services

Access tools and resources associated with your MLS subscription from the **Products & Services** page of Stellar Central. Everything on the Products & Services page has been grouped into categories so that you can quickly find what you need.



Course Notes

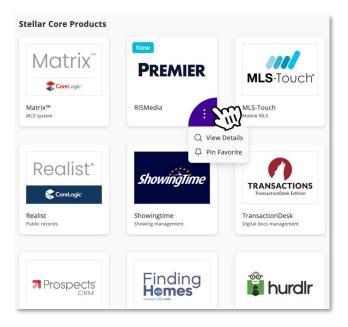
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StellarMLS	Products 8	Services						Stellar Core Products
Search								
ED FAVORITIS Matrix ^m	Q. Search apps							Additional Property Search Products
Home	Pinned Favorites						Pinned Favorites	
Association Resources	Matrix"						Stellar Core Products	Market & Listing Data
ample Ay MLS Account							Additional Property Search Products	
	Matrix**						Market & Listing Data	Connect With Customers
	M.S system						Connect With Customers	
	Stellar Core Products						Enhance Your Listings	Enhance Your Listings
	Matrix	New	111	Realist"	. Aller	0	Customers	Lindice roar Listings
	Cowlegic	PREMIER	MLS-Touch	Contage	Showingtime	TRANSACTIONS Transaction Cost Edition	MLS Education & Compliance	Discounted Pricing For Stellar
	Matrix [®] MS system	RISMedia	MLS-Touch Mobile WLS	Realist Public records	Showingtime Showing nanopement	TransactionDesk Oigtal dics management	Association Resources	Customers
	Prospects	Finding Homes	🔋 hurdlr		$\langle \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \! \!$	Early Access		MLS Education & Compliance
	Prospects CRM Relationship management	Finding Homes Property search by voice	Hurdir Business expense tracker	Listing Input Forms Statur M.S Terms	MLS Stats Stellar MLS reports	SkySlope Offers		Stellar MLS Social Media
© 2022 Seefur WLS Log Out	Additional Property Se	arch Products						

List of Categories

What is that item?

As you investigate the Products & Services page, hover your pointer over any of the individual items and click the three dots that appear in the lower-right corner to reveal an options menu.

Click **View Details** and a pop-up window will display information about that product or service!



Spotlight of Matrix Integrations

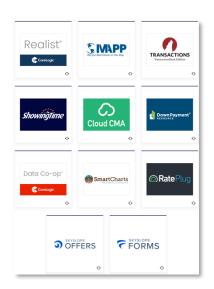
There are certain products shown here on the Products & Services page that are also directly integrated with Matrix listings. Access them here from the Products & Services page or, when viewing search results in Matrix, listing data, such as the property address, can be automatically plugged in to quickly get more information from a particular product or service about that listing!



Course Notes

Below is a brief overview of those products spotlighted in the Starting Out Stellar online course that have direct integration with listings displayed in Matrix:

- Realist®
- iMapp
- TransactionDesk
- ShowingTime
- CloudCMA
- Down Payment Resource
- Data Co-Op
- SmartCharts
- RatePlug
- SkySlope Offers
- SkySlope Forms





Realist is a tax and public records database that can pull information from all 67 counties in Florida and has information on virtually every parcel in Florida. Realist can be used to look up property information in the public records, run comps, verify flood zones and ownership, view market statistics, create mailing lists and labels, and much more.



TRANSACTIONS TransactionDesk Edition iMapp is another option for MLS subscribers to access tax and public record data, and although similar in functionality to Realist mentioned above, iMapp is from a different vendor and has a different interface. iMapp too is feature-packed and pulls information from all 67 counties in Florida and on virtually every parcel in Florida.

Lone Wolf Transactions (TransactionDesk Edition) is an online file management system. You can access a variety of residential, commercial, and property management forms, auto-populate those forms from a listing or from the tax records, send them out for digital signatures through Authentisign*, and maintain cloud-based files.

*Note: Stellar MLS customers receive a discount for unlimited digital signings with Authentisign. If interested in subscribing to Authentisign as part of your business, be sure to check out current pricing when convenient.



Course Notes



ShowingTime automates the process for setting and requesting showing appointments. Listing agents can use ShowingTime to securely inform selling agents of access entry codes and showing instructions while also tracking showing requests.

When a selling agent requests an appointment through ShowingTime, both the listing agent and the seller(s) can receive notifications. ShowingTime allows agents to quickly request showing appointments without having to play phone tag and can even prompt for feedback once the showing has completed in addition to a variety of other functions.



Cloud CMA can be used to compile personalized CMA (Comparative Market Analysis) Reports as well as create CMA slideshow presentations and marketing materials for a listing such as buyer reports, property reports, and flyers.

Be sure to join the Stellar MLS Training Team for a Cloud CMA class!



Roughly 80% of the listings in Stellar MLS may be eligible for one or more down payment or closing cost assistance programs and Down Payment Resource (DPR) is a great tool to assist agents in identifying those programs for which a property might qualify.

When shown, select the button displayed in Matrix to automatically enter the property address for quick access to DPR information on a particular listing.



Data Co-op pulls together a wide variety of reports from both multiple listing data as well as Tax Records. There is a Data Co-op link in each Matrix listing and searches can be conducted from within Data Co-op for unlisted properties as well.



Course Notes



SmartCharts integrates residential MLS statistics into an easyto-present format. The basic version is included as part of an MLS subscription and pulls residential stats for the entire MLS. There is also a Pro version (for an extra cost) that runs gauges, charts, and reports for more customized markets. HTML code is available to display stats on an agent's web page and to automatically refresh them as well.



Through RatePlug, agents can send customers flyers on a listing with mortgage options from up to 3 preferred lenders. This tool is included for agents, but lenders pay a licensing fee to participate. RatePlug is compliant with disclosure laws and can be a valuable tool for residential agents working with buyers who may leverage financing.



Manage offers efficiently and equitably with SkySlope Offers, an offer management platform that makes it easier than ever to compare, organize and communicate about listing offers in one place. When enabled on a listing, a link to SkySlope Offers appears within the listing details display!



SkySlope Forms allows quick formatting of digital forms, the ability to assemble documents and forms into reusable templates, and send forms to your customers for digital signatures with the click of a button.

Although not displayed alongside listing data inside Matrix, there are two other products spotlighted in Starting Out Stellar that can leverage MLS data and are included as part of your Stellar MLS subscription benefits: MLS-Touch and Prospects CRM.



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MLS-Touch is a premium mobile app that keeps you connected to listings and engaged with leads and customers from wherever you are. Available on Google Play and the Apple App Store.

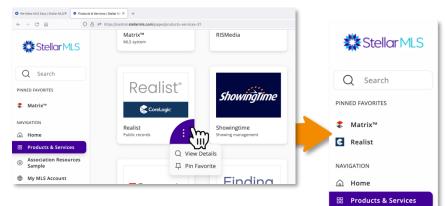


Prospects CRM is an outstanding customer relationship manager and helps you build relationships and stay top-ofmind with your sphere, prospects, and past customers.

Pinning Favorites

Interested in customizing the Stellar Central workspace? Place your most-used products and services within the main navigation area of Stellar Central by using the Pin Favorite option while on the Products & Services page!

Hover over any item, select the three-dot menu, then **Pin Favorite**.



Your screen will refresh, and your favorited product or service will appear within the main navigation area. Pin as many favorites as you like! Favorites appear in the order they are pinned and if you pin more than five (5), a button appears in the main navigation area to show or hide the full list.

By default, all subscribers have Matrix pinned for convenience.

Association Resources Sample

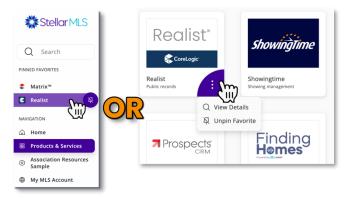
Mv MLS Account



Course Notes

To unpin a favorite, hover over the item either in the main navigation area until the unpin icon appears or return to the Products & Services page and access the three-dot menu once again.

On the Products & Services page, favorites will be displayed in the top category (Pinned Favorites) as well as the original category.



Matrix Information

With Matrix, all Stellar MLS subscribers have access to the most powerful multiple listing service platform in the business and it is important that everyone have a baseline for using the system. Before taking the next class required for all new subscribers, MLS Basic, this section of Starting Out Stellar will demonstrate how to brand the system so that information sent to customers showcases you and also includes an introduction to navigating the system to help ensure you can maximize your time in MLS Basic!

Once logged in to your MLS account, access Matrix from your Stellar Central workspace. A link to open Matrix can be found within Pinned Favorites (1) or after opening the **Products & Services** page of Stellar Central.

Unless you unpinned Matrix as a favorite, it can be found in both the Pinned Favorites category (2) and Stellar Core Products (3).

- → C @ 150% () **Pinned Favorites** Stellar MLS Matrix Q Search lditional Property Search CoreLogi Matrix[™] Stellar Core Products Matrix My MIS Accourt PREMIER MLS-Touch CoreLogi RISMedia MLS-Touch Realist[®] n ShowinaTin

Click any of these links to open Matrix.

Once Matrix opens, the Home page is displayed and contains your Matrix Dashboard, a series of navigation menu options, and more. Although some features of the Dashboard will be more relevant during the MLS Basic course and once you begin using Matrix, it is important to note that its display can be customized to your preferences.



Course Notes

For now, our focus will be on the main navigation menus along the top of the page, customizing the Dashboard display, reviewing the Notifications Timeline, and branding Matrix with your contact information.

Main Navigation Menu Options

🛇 We Make MLS Easy Stellar MLS X 🔹 O Products & Services Stellar ML X 🔹 C Matrix X +		~
← → C @ O A ≠ https://stellar.mismatrix.com/	☆	± 約 ≡
	Stellar Suppo	rt: 800-686-7451 Logout
Stellar MLS SEARCH STATS TAX LINKS FINANCE ADD/EDIT MARKET REPORTS OMNI MLS	ي ا	Hello, Demo -
Enter Shorthand or MLS# ×	۹	Recent Searches 🕥

While working in Matrix, if you wish to return to the Home page, simply select the Stellar MLS logo. Think of the Stellar MLS logo as a convenient "reset" button!

MY MATRIX

To the right of the Stellar MLS logo is the MY MATRIX menu. Hover your pointer over the words MY MATRIX to display a variety of options. This menu is where you will find links to add/manage contacts, access your saved searches, auto emails, and more. If you have added something to Matrix, it can most likely be accessed under MY MATRIX.



Next is a quick overview of the remaining menus along the top of Matrix:

SEARCH

Hover your pointer over SEARCH and then select a property classification (such as Residential, Vacant Land, etc.) from the drop-down list to open a specific search form.



When you first begin using Matrix, you may not find a particular form immediately available in this menu. Not to worry, as you open and use various search forms, the drop-down menu will quickly begin to fill up.

To view all available search forms in Matrix, either select "More..." from the drop-down menu or click directly on the word **SEARCH**. Additional search forms include Agent,



Course Notes

Office, Team, Open House, Property History (in the MLS), and even a basic Public Records search to locate property information via tax records.

STATS

Stats allows you to analyze market trends and activity based on a particular property type. Be sure to join the Stellar MLS Training Team for additional classes to learn more about this powerful feature!

ΤΑΧ

The TAX menu has direct links to open both Realist and iMapp as well as a Public Records search within Matrix. As a reminder, both Realist and iMapp are tax and public records databases that contain information on properties in all 67 counties in Florida and are a benefit of your Stellar MLS subscription.

LINKS

LINKS opens a page of helpful weblinks to various online resources. Some links will navigate you to Stellar MLS benefits or services while others lead to third-party resources that may be helpful in your business.

FINANCE

The FINANCE menu contains a variety of financial calculators as well as financial worksheets including a Seller's Estimated Net Proceeds and Buyer's Closing Costs template.

ADD/EDIT

If part of your business will be adding and modifying listings in the MLS, the ADD/EDIT menu is a way to access those functions in Matrix.

NOTE: Certain options will not be available until a subscriber takes the MLS Adding and Editing Listings class and subsequently receives authorization from their broker.

MARKET REPORTS

This tab contains on-demand reports for items such as market share, inventory counts, and home sales.

Note: The use and/or display of MLS data must adhere to all <u>Stellar Rules and Regulations</u> [https://rules.stellarmls.com]



Course Notes

OMNI MLS

As mentioned in a previous section of this course, subscribers to Stellar MLS have access to data shares and data integrations as part of their MLS subscription. The **OMNI MLS** tab will allow access to listings within the Omni MLS database.

Unlike a data share that allows listing data to be viewed alongside listings entered in Stellar MLS, the international data integration partnership between Stellar MLS and Omni MLS allows customers to access listings in areas of Central and South America through Omni MLS directly. A separate EULA is required to be acknowledged when you first access Omni MLS and selecting the tab will then open the Omni MLS Matrix interface in a new tab or browser window.

Recent Searches

Below your name near the upper-right of Matrix is the Recent Searches button. Select it and a flyout panel appears containing the last fifty (50) searches conducted over the past seven (7) days. If you view the search results for the 51st search, the oldest entry is removed. Haven't been working in Matrix for a full seven days? The list will be blank.

		Stellar Supp	port: 800-686-7451	Logout
Stellar MLS MY MATRIX SEARCH	STATS TAX LINKS FINANCE ADD/EDIT MARKET REPORTS OMNI MLS	J ³	Hello, Demo	0 -
Enter Shorthand o	r MLS# X	۹	Recent Searches	T.
Select any recent search shown in the list to view listings that currently match the original search criteria.	Stellor MLS MY MATRIX SEARCH STATS TAX LINKS FINANCE ADD/EDIT MARKET REPORTS OMNI MU There Shorthand or MLS#	Recent Sear Community Pool Private LS MLS Number 1 -82.51, is and	Family Residence Flo Family Residence Flo tial Active Single Fam nditional Florida St	→ 1 Listings 5000+ 5 6 4 200
• • -		Residential Active Condor Residential Tue 8:05 AM	minium 34236 - Saras	4

Speed Bar

To the left of the Recent Search button, and available anywhere in Matrix, is the Speed Bar. The Speed Bar is a multipurpose searching tool that can be used to search from any screen in Matrix by entering either shorthand or shortcuts. Learn more about these options by selecting the help icon and by joining the Stellar MLS Training Team for additional classes!



Course Notes

Stellar MLS	MY MATRIX SEARCH STATS TAX LINKS FINANCE ADD/EDIT MARKET REPORTS OMNI MLS	
	Enter Shorthand or MLS#	XQ
	Speed Bar Help Icon	

Pro Tip A great use for the Speed Bar is to quickly look up a particular MLS number. Just add the MLS number into the Speed Bar and type the return/enter key on your keyboard or select the magnifying glass icon to the right of the entry field. With a valid MLS number entered, Matrix will immediately

display the matched listing bypassing the need to open a particular listing search form.

Dashboard Widgets

Below the Speed Bar you will find many different panels of information on the Matrix Home page. These are called widgets and each displays either information based on MLS data, links to items you've added to Matrix such as up to 10 of your favorite saved searches, or links to help you get the most out of the system and its integrations.

IStellorMLS MY MATRIX SEARCH STAT		IKS FINANCE ADD/EDIT MARK				Ø +	Hello, Demo
C Ente	er Shorthand or	MLS#				Q R	lecent Searches
Dashboard							Edit Dashboar
y Favorite Searches	ø	External Links		Hot Sheets	• •	My Listings	• 2
eHome Demo Ocean View Properties	Manage	Stellar Central		Waterford Subdivision		My Listings Rejected	0
236 Downtown Condos	Manage	Stellar MLS University		Cross Property		My Listings Ready for Approval	0
praiser Initial Search 1004MC	Manage	Pay your MLS Fees		Income		My Office Listings Rejected	0
IA Example - Sarasota ACT/PND 180/SOLD	Manage	Stellar Training Videos		Vacant Land		My Office Listings Ready for Approval	0
A Tools - Cloud CMA Demo Search	Manage	Listing Exclusion Form		Rental		My Firm Listings Rejected	0
		Listing Forms		Business Opportunity		My Firm Listings Ready for Approval	0
PR Example - MLS Lead Gen Class	Manage	Stellar MLS Rules and Regs		Commercial Sale		My Active Listings	0
AMPLE: Additional Fields Added to Sear	Manage	C Suggestions		FARM AREA Bay Plaza Building		My Pending Listings	0
per-Local Example Matrix Results - S	Manage	Stellar Appraisal Series		Timeframe			
		Association Web Pages		7 Day 🗸		View All	
		Stellarmis.com					
ecent OneHome Visitors		Market Watch	<i>2</i> • 5	My Carts		Concierge	
		New Listing	0	Example (DEMO), Eddie - Class Demo Ca	t 3/23/23 🚺		
You have no OneHome visitors.		Price Increase	0	2022-12-15 WWB Reports + Tour		None of your Concierge-mode Auto unsent listings.	b Emails have
				Fixer Demo Example	23		
		Price Decrease	0	Investor, IRA the - 2023-02-14 FIXER CAR	T EXAMPLE		
		Back On Market	0	Fixer, Fred - 2023-02-13 Fixer Cart	74		
				Example (DEMO), Eddie - Connected Solu	tions 2/9/23		

As you work with Matrix more and more, these Dashboard widgets will quickly begin to populate with useful information and some can even be customized to display MLS information for your particular market area (join the Stellar MLS Training Team for other classes to learn even more!).



Course Notes

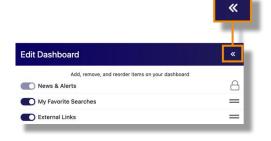
Add, remove, and reorder items on your dashboard by clicking the **Edit Dashboard** button near the upper-right of the screen.

The Edit Dashboard flyout panel appears showing the list of available widgets. With the exception of News & Alerts which is locked at the top and only appears on the Dashboard when it has information to display, you may toggle visibility on/off using the switch to the left of the widget name and reorder the widgets by dragging the two-line handles to the right.



Edit Dashboard	« MARKET	REPORTS I OMNI MLS				rt: 800-686-7451 Log Iello, Demo
Add, remove, and reorder items on your dashboard						-
News & Alerts	≙				Q R	ecent Searches 🖞
My Favorite Searches	=					Edit Dashboar
External Links						
Hot Sheets	=		Hot Sheets	• •	My Listings	• 2
My Listings	=		Waterford Subdivision		My Listings Rejected	0
Recent OneHome Visitors	_		Cross Property		My Listings Ready for Approval	0
_			Income		My Office Listings Rejected	0
O Market Watch	=		Vacant Land		My Office Listings Ready for Approval	0
My Carts	=		Rental		My Firm Listings Rejected	0
Concierge	_		Business Opportunity		My Firm Listings Ready for Approval	0
Recent Use Contacts	egs		Commercial Sale		My Active Listings	0
Stellar Social Media	=		FARM AREA Bay Plaza Building		My Pending Listings	0
			Timeframe			
My Stats	=		7 Day 🗸		View All	
Contact Requests	=					
Matrix Learning Lab	=	C \$ 5	My Carts		Concierge	
Search	=	0	Example (DEMO), Eddie - Class Demo Ca	art 3/23/23		
Access Matrix™ in Spanish!	=	0	2022-12-15 WWB Reports + Tour	4	None of your Concierge-mode Auto unsent listings.	Emails have
			Fixer Demo Example	23		
ePropertyWatch	=	0	Investor, IRA the - 2023-02-14 FIXER CA	ART EXAMPLE 77		
		0	Fixer, Fred - 2023-02-13 Fixer Cart	74		
			Example (DEMO), Eddie - Connected So	lutions 2/9/23		

When finished customizing the display, click the leftpointing arrows to hide the Edit Dashboard panel.

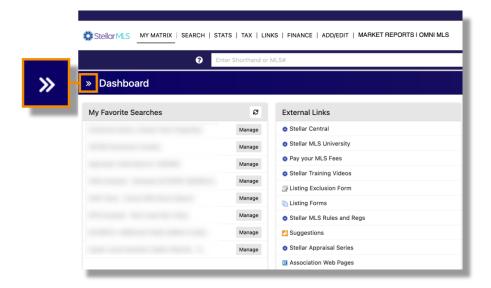




Course Notes

Notification Timeline

When viewing the Matrix Home page, to the left of the word Dashboard there is a set of arrows. Clicking the arrows will open the Notification Timeline.

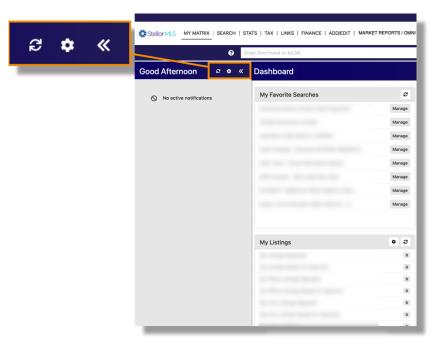




When you first open Matrix, the Notification Timeline will automatically be open for your convenience. Click the arrows to show or hide the panel.

The Matrix Notification Timeline is able to keep you up-to-date with information based on your customer's activities as they interact with the listings you email them from Matrix.

The three symbols shown to the right of the greeting allow you to refresh the timeline, change your display preferences (the gear icon), and hide the panel by clicking the left-pointing arrows.



Course Notes



Click the gear icon to customize Timeline Settings. Review each option and toggle on/off those notifications that would be applicable to your business.

The image on the right displays various options available.

But what about receiving notifications if you are away from Matrix? Within the Timeline Settings window, notice the reference that reads: *Go to Settings for more notification options*.

Although the setup of additional notifications will be covered in the MLS Basic class, be confident knowing that Matrix makes it easy for you to stay up-to-date with your customers' activity and offers email, text, and daily summary notifications that can be configured to alert you when you are away from Matrix!

Timeline Settings		×
Select the notifications that appear in the Settings for more notification options	ne Timeline. G	o to
Visits Portal		
Saves a Favorite		
Removes a Favorite		
Discards a Listing		
Un-discards a Listing		
Adds Notes		
Saves a Search		
Visits Portal First Time		
Updates Planner		
Email Unsubscribe		
	Cancel	Save

Timeline Settings options

Agent Branding Set-Up in Matrix

If preparing reports and/or sending listing information to customers is part of your business, it is important that you first brand Matrix with items such as your agent photo and email signature. You may also add your agent photo to Matrix so that it appears within the MLS Agent Roster that is viewable by other Stellar MLS subscribers.

Please be sure and complete your branding before attending the MLS Basic course.

MLS Agent Roster

Adding your agent photo to the MLS Agent Roster is easy:

1. Select Add/Edit from the Matrix navigation menus

We Make MLS Easy Stellar MLS×	0 Hone Stellar MLS X 🕏 Matrix	× +			`
← → ♂ @	O A #2 https://stellar.mismatrix.com/matri	is)		160N G	£ =
			Ste	allar Support: 800-686-7	451 Logoul
Stellar MLS	MY MATRIX SEARCH S	TATS TAX LINKS FIN	PORTS OMNI MLS	۵ Hello,	Demo +
	Enter Shorthand or MLS#		×Q	Recent Sea	arches 🕤



Course Notes

Choose Edit Existing from the Input > Roster panel

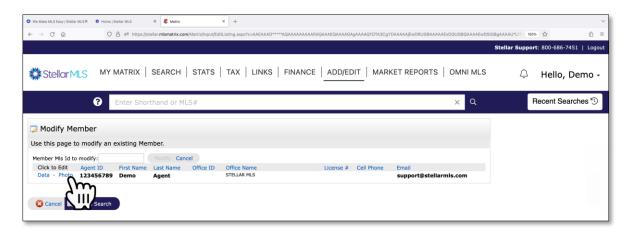
Stellar MLS	MY MATRIX SEARCH STATS TAX
(Enter Shorthand or MLS#
Input Roster Add new or Edit existing	Agent Roster

3. Enter your MLS ID* in the **Agent ID** field, then select **Search**

*you may also search by First Name, Last Name, etc. if needed

				Stell	ar Support: 800-686-7451
Stellar MLS MY MATRIX SEA	ARCH STATS TAX LIM	NKS FI	NANCE ADD/EDIT MARKET REPO	ORTS OMNI MLS	🗘 Hello, Der
? Enter Shorthan	id or MLS#			×Q	Recent Searche
🧔 Modify Member					
Use this page to modify an existing Member.					
Member MIs Id to modify:	dify Cancel				
Agent ID	NRDS ID		Agent Status		
First Name	Last Name		Inactive		
Nick Name	Middle Name				
0	0				
Designation Accredited Buyer's Representative / ABR	Member Class Association Staff	?	Agent ?		
Real Estate Buyers Agent Council / ABRN At Home With Diversity / AHWD	At-Large Broker Commercial		RETS User		
Accredited Land Consultant / ALC Certified Commercial Investment Member	Designated Appraiser Designated Participant		⊙ Or ○ Not		
○ And ⊙ Or ○ Not	Or O Not				
	Ocala-Marion		License Number		
Email	(?)		Matrix Modified Date		

4. Select Photo





Course Notes

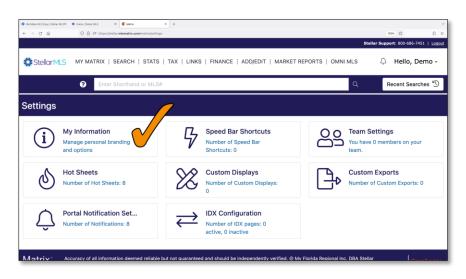
 On the page that follows, select the Browse button then upload your agent photo from your computer.

When finished, select the **Certify** and Save button.

Personal Branding

To access personal branding and options in Matrix, begin by clicking your name near the upper-right corner, then Settings from the drop-down menu.

On the page that follows, select the link in the **My Information** section that reads "Manage personal branding and options".







Course Notes

With the My Information section open, there will be a series of six (6) tabs to customize. The recommended method is to complete each tab from left to right, beginning with **Information**.

	ter CMA Cover Sheet E	mail Signature	Agent Webpage	OneHome
$ \begin{array}{c} \bullet \mbox{ In these MAS Day Network MAS } \bullet \mbox{ Invers Sector MAS } \\ \leftarrow \ \rightarrow \ \bigcirc \ \bigcirc \ \bigcirc \ \bigcirc \ \bigtriangleup \ e^{2} \ \ https:// \ef{eq:sector} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	X Construction X +			
Stellar MLS MY MATRIX	SEARCH STATS TAX LINKS FINANCE ADD/EDIT	MARKET REPORTS	🗘 Hello, Demo -	
Enter S	northand or MLS#	×	Q Recent Searches 1	
Information Header & Footer CMA	Cover Sheet Email Signature Agent Webpage OneHome			
area will display in your Portal, Agent Wet Matrix. It does not update your memb	nal information used by Matrix. Modifying the information in this Page, CMA's, and the name displayed in the top right corner of ership record, association/board or your listing ou use the default value whenever one is available.			
		Override?		
First Name:	DEMO			
Nick Name:				
Last Name:	AGENT			
Team Name: Team License Number:				
Public Email Address:	demoagent@email.com			
	demoagencipemail.com	U		
Title of Employment:				
Direct Work Phone Cell Phone Number:	800-686-7451			
Pager Number:				
Fax Number:	800-555-1212			
Toll Free Number:	800-555-1212			
Direct Office Contact Number:	800-686-7451			
Agency/Office:	SUU-000-7451 STELLAR MLS TRAINING TEAM			
Office Phone Number:	800-686-7451			
Office Email Address:	support@stellarmls.com			
Office Fax Number:	800-555-1212			
Office Address:	247 Maitland Avenue, Suite 2000			
Office Site:				
Office City Location:	Altamonte Springs			
Office State Location:	Florida			
Office Zip Code:	32701			
Office Website:	https://www.stellarmis.com			
Public Contact Number:				
Public Contact Number:				
Tag Line: (i.e., Slogan)				

Information

The **Information** page allows you to manage the personal information displayed by Matrix and is initially populated from what is on file with your REALTOR® board or association. Although you may override the information that is grayed out, it is important to note that doing so will not update your membership record. Should you notice something out-of-date, please be sure to contact your board/association directly as changes they make will populate back to your Stellar MLS customer record and, in turn, Matrix.



Some fields on the Information page are not populated from your membership record. For instance, if you have a Tag Line (i.e. Slogan) that is used for your business, you may enter it in the field provided.



If any changes are made on the Information tab, be sure to select the **Save** button near the lower-left of the screen before continuing on to the next tab.

Header & Footer

Information	Header & Footer	CMA Cover Sheet	Email Signature	Agent Webpage	OneHome

Use this page to customize the Header displayed on printed displays and reports as well as the Matrix agent webpage. During setup, you can select from a library of standard banner images or choose to upload your own. Pick any banner image from the list, then select the **Preview** button found in the lower-left of the screen to save.

I choose not to use a header/footer	at this time
	Basic Template (Selected)
Demo Training	
Stellar MLS	
support@stellarmls.com Ph;	
F 11.	
	Basic Blue
Demo Training	
Stellar MLS	
support@stellarmls.com	Au
Ph:	
	Wave Blue
Demo Training	wave blue

With a banner selected, additional options on the Header & Footer tab are displayed.

To add an agent photo to the banner, select the "Use Custom Photo" radio button, then browse for and upload an image from your computer.

	O No Photo	
Photo:	 Use Custom Photo 	
	Change photo	



Course Notes

Size and position adjustments can be made, and once the image appears as desired in the small preview box, select the **Save** button.

Display up to five (5) text-based entries on your banner by selecting details from the Information page contained within the drop-down menus in the Branding section.

If desired, you can also choose to display a Print Footer using this same method.



Your Agent Photo Here	Demo Training Stellar MLS support@stellarmis.com	
Banner Image:	Your current banner image is displayed above.	 Select a different banner image/theme Upload a custom banner image
Photo:	 No Photo Use Custom Photo Change photo 	
Branding:	Demo Training v Stellar MLS v	
	support@stellarmis.com v v	
Colors:	Use theme defaults Use custom colors	
	O Use custom colors	Training i Stellar MLS i support@stellarmis.com
I Print Footer:	O Use custom colors	Training I Stellar MLS I support@stellarmis.com
Print Footer: rint Footer:	O Use custom colors Demo Tes, 1 want a Print Footer	Training I Stellar MLS I support@stellarmis.com
Print Footer: rint Footer:	O Use custom colors Demo Yes, 1 want a Print Footer No Print Footer for me	Training i Stellar MLS i support@stellarmis.com
Colors: Print Footer: rrint Footer: tranding:	O Use custom colors O Use custom colors Demo Yes, I want a Print Footer No Print Footer for me Demo Training V	Training I Stellar MLS I support@stellarmts.com



The information, banner, and photo selected during initial setup can always be changed in the future, so you are not locked in. Experiment and find what works best for you and your business then return in the future should updates be needed!



Course Notes

CMA Cover Sheet

Information Header & Footer CMA Cover Sheet Email Signature Agent Webpage OneHome

If part of your business will involve creating comparative market analysis reports in Matrix, be sure to complete the CMA Cover Sheet page. Review your contact information and choose a photo to display. You can reuse the photo uploaded on the Header & Footer page or select a different photo from your computer using the same method described previously.

			Overrid
•	Name:	Demo Training	
2 3	Company:	Stellar MLS	
	Address Line 1:	247 Maitland Avenue, Suite 2000	
	Address Line 2:		
	City:	Altamonte Springs	
Ipload photo	State or Province:	Florida	
	Postal Code:	32701	
	Phone:		
	Email:	support@stellarmls.com	
	Direct Work Phone	800-686-7451	
	Office Address:	247 Maitland Avenue, Suite 2000	

Email Signature

Information Header & Footer CMA Cover Sheet Email Signature Agent Webpage OneHom
--

It is important to make sure that your email signature is setup in Matrix before sending information out to customers from the system. Cut and paste an existing signature from another email program and/or enter your desired contact information in the area provided. When entering text, use the toolbar to format your email signature as desired.



Course Notes

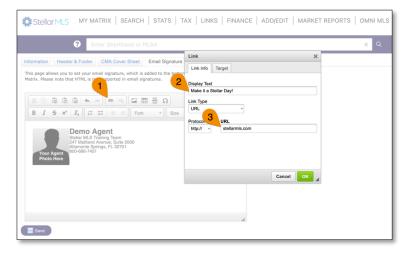
To add a photo to your email signature, click to the left of the first line of text. With the insertion point blinking at that location, choose the Image icon (1) from the top row of the toolbar.

A dialog box pops up with a button that reads "Select Image" (2). Choose that button and Matrix will display the photo(s) you uploaded on the Header & Footer page and CMA Cover Sheet page (if applicable). Select the image, then the OK button.

To add a hyperlink to your email signature, place your cursor where you would like the link to appear and choose the chain link icon (1) from the top row of the toolbar.

Enter your Display Text (2), then enter the desired URL that should open when the text is clicked (3). Select the **OK** button to return.

	Image Properties ×
Enter Shorthand or MLS# Information Header & Footer CMA Cover Sheet Email Sign formations you to set your email signature, which is added to the the short that HTML is no support for small signatures.	Alternative Text
	Width Preview Height C Border C
Demo Agent Stellar ML3 Tarring Team 247 Mattard Avenue, Solio 2000 400-668-7451 mgs-R-3.37701	HSpace VSpace Algoment AlgoLeft -
	Cancel





Course Notes

Once your signature appears as desired, select the Save button in the lower-left corner.	$\begin{bmatrix} \mathbf{x} & \mathbf{x} $
	Your Agent Photo Here Your Agent Photo Here
	A Save
Agent Webpage	

Information Header & Footer CMA Cover Sheet	Email Signature	Agent Webpage	OneHome	
---	-----------------	---------------	---------	--

Matrix offers a basic webpage that can be enabled on the **Agent Webpage** tab. To learn more about the Agent Webpage, be sure to join the Stellar MLS Training Team for additional classes! To complete the initial setup of Matrix branding for this course however, we will move directly over to the OneHome tab.

OneHome™

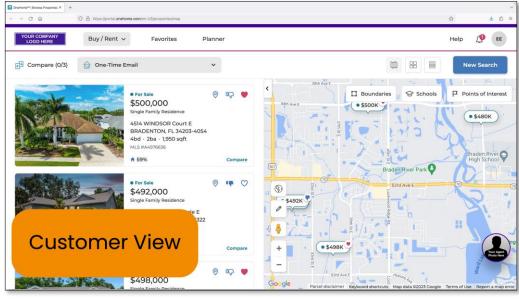
OneHome[™] is an online portal allowing your customers to interact with the listings you email them from Matrix and will be covered in more detail as part of the MLS Basic course.

In the meantime, make sure that before you begin emailing listings to your customers from Matrix that you complete your OneHome branding so everything points back to you!

An example of how branding could appear to customers when visiting OneHome is below:



Course Notes



OneHome™- Customer View of Emailed Listings

	Demo Agent STELLAR MLS	000
	"Display Your Tagline/Slogan Here!"	
	Welcome to your Customer Portal!	
	This online customer portal is just one of the mar contact with their customers by using the tools a their Stellar MLS subscription! For example, the te customized and updated anytime. Be sure to joir themstay Stellar!	nd resources that are part of ext that appears here can be
Your Agent Photo Here	407-960-5300	Stellar MLS
Photo Here	Support@stellarmls.com	
Flioto Here	https://www.stellarmis.com	SETTINGNP YOUR BRANDING IN MATRIX AND ONEHOME
	See all contact info	

OneHome™ Agent Profile



Course Notes

Information	Header & Footer	CMA Cover Sheet	Email Signature	Agent Webpage	OneHome
			-		

The OneHome tab in Matrix provides three sections for you to customize most of the information displayed in the system^{*}. Complete everything that applies to your business and remember that you can always return and update the information if needed.

ormation	Header & Footer	CMA Cover Sheet	Email Signature	Agent Webpage	OneHome
ur OneHom	ne portal will include th	ne photo and contact in	formation shown belo	w.	
hoto					
hoto					
hoto	oto				
O No Pho	oto Istom Photo				

Section 1: Agent Photo

Contact Information:	
OneHome Full Name:	Demo Agent
OneHome Team Name:	
OneHome Team License Number:	
OneHome Phone:	407-960-5300
OneHome Office Name:	STELLAR MLS
OneHome Email:	support@stellarmls.com
OneHome Twitter Link:	
OneHome Facebook Link:	
OneHome Instagram Link:	
OneHome License Number:	
OneHome Tag Line:	Display Your Tagline/Slogan Here!
OneHome Office Address:	
OneHome Office Phone:	407-960-5300
OneHome Office Fax:	407-960-5450
OneHome Fax:	407-960-5450
OneHome Agent Web URL:	

Section 2: Contact Information, (includes Social Media Links, & Agent Web URL)



Course Notes

Profile Content	
Fitle:	English Español
	English
ontent:	
	Español
'ideo Link:	NOTE: Support for YouTube and Vimeo only.

Section 3: Profile Content

*Note: If you wish to add your authorized company logo and brand colors to OneHome, those features are completed through either Prospects CRM or the mobile app, MLS-Touch. Join the Stellar MLS Training Team for classes on both products to learn more!



Course Notes

Starting Out Stellar – Next Steps...

After completing a short quiz as the final module of Starting Out Stellar, three versions of the MLS Basic course (in both English and Spanish) will appear in the Stellar MLS University Catalog within approximately **ten minutes**.



Options include a self-paced, on demand version that can be taken immediately as well as instructor-led courses available either as in-person or webinar-based sessions. If you choose instructor-led training, please be sure to **enroll** and **start** the appropriate course so that you may then **register** for the session you would like to attend.

Reminders:

To avoid account suspension and a reinstatement fee, please be sure to complete all required MLS education courses by the due date (preferably well before!). These include your new subscriber required education within the first 60 days of joining Stellar MLS and then also applies to the Compliance Refresh course that is due every two years thereafter. Email reminders will go out well in advance so be sure to keep your contact information up to date.

If part of your business will be adding and modifying listings in the MLS, the MLS Adding and Editing Listings course will become available for enrollment in the Stellar MLS University Catalog **after** completing MLS Compliance.



A NOTE of THANKS...

MLS Adding and Editing Listings

We are pleased to provide you with outstanding products, service, and support and hope you take advantage of the additional MLS-related classes we offer. Thank you for being a Stellar MLS customer and we wish you all the best in your business!